

California Health Benefit Exchange Planning Grant – Contract Process

Type of Project:	Summary & Purpose:	Estimated Amount Up To:	Procurement Method:	Solicitation Release Date:
Recruitment Firm <i>(Planning Grant)</i>	Assist the Exchange in recruiting qualified candidates for the Executive Management Team positions.	TBD	Competitive Negotiation Process	September 2011
Temporary, Loaned Staff to the Exchange <i>(Planning Grant)</i>	Reimburse the Managed Risk Medical Insurance Board (MRMIB) for temporarily loaning staff to the Exchange, until the Exchange is able to recruit and hire staff.	\$136,565	Interagency Agreement with MRMIB (Effective July 2011)	Not Applicable
Stakeholder Involvement <i>(Planning Grant)</i>	Organize and participate in stakeholder meetings and workgroup sessions. Consult and collaborate with stakeholders on the design and delivery options for the Exchange.	\$53,760	Sole Source with Yolanda Richardson	Not Applicable
Background Research <i>(Planning Grant)</i>	Assist with policy analysis, provide expertise, and coordinate the California Health Benefit Exchange's formal review and response on federal regulations.	\$40,000	Sole Source with Lesley S. Cummings	Not Applicable
Background Research <i>(Planning Grant)</i>	Assist with policy analysis, provide expertise in specialized areas, and coordinate the California Health Benefit Exchange's formal review and response on federal regulations.	TBD	Sole Source	Not Applicable

California Health Benefit Exchange Level 1 Establishment Grant - Contract Process

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Strategic Visioning <i>(Level 1 Grant)</i>	<p>Engage the Board, staff and stakeholders in setting the vision and goals of the California Health Benefit Exchange.</p> <p>The Level 1 Grant allows up to \$27,000 for the development of the Exchange's strategic visioning. However, the contract with the Pacific Health Consulting Group is for \$11,000, since this project was previously funded by the California Health Care Foundation.</p>	\$11,000	Sole Source with Pacific Health Consulting Group	Not Applicable

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Business and Operational Planning <i>(Level 1 Grant)</i>	Develop, create, and conduct on-going updates to the comprehensive Business and Operations Work Plan to identify and assess the roles and marketplace for the Exchange's services, products and programs, detailed functionalities, operational considerations, strategies, resources and timelines for implementation of a viable and successful Exchange that is compliant with state and federal requirements. First deliverable due to the Exchange staff in December 2011.	\$460,000	Competitive Negotiation Process	8/24/2011
IT Consultants <i>(Level 1 Grant)</i>	Reimburse Department of Health Care Services (DHCS) for procuring consultants to assist in the development of requirements analysis, business architecture and conceptual design framework, alternatives analysis and IT strategy development. DHCS already procured and secured IT consultants.	\$3,183,600	Interagency Agreement with DHCS (Effective July 2011)	DHCS released solicitation in May 2011.
IT Acquisition Support <i>(Level 1 Grant)</i>	Develop competitive solicitation process, manage the evaluation and contracting process, and ongoing vendor management.	\$993,300	Based Upon Board Approved Process	TBD
Program Integration <i>(Level 1 Grant)</i>	Lead and support internal working meetings of state and Exchange staff in affected agencies to identify common issues, options, and possible approaches to coordination with existing state programs, including Medicaid, Healthy Families and Other Applicable State Health Programs (OASHPs) and with state health insurance regulating agencies.	\$580,000	Based Upon Board Approved Process	TBD
Stakeholder Consultation <i>(Level 1 Grant)</i>	Develop and implement the short- and long-range process and approach for active stakeholder involvement and input. Establish, implement, and document a process for consultation with federally recognized Indian tribes.	\$400,000	Based Upon Board Approved Process	TBD
Employer Relationships (SHOP) <i>(Level 1 Grant)</i>	Assess existing and past models, options, and approaches for a small employer purchasing program and develop a design and operational plan for the SHOP to include at a minimum: <ul style="list-style-type: none"> • Services and benefits to be provided to SHOP employers; • Strategies for outreach and marketing and ways to mitigate adverse selection; and • Options for coordination and integration with other Exchange programs and functions. 	\$500,000	Based Upon Board Approved Process	TBD

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Legislative and Regulatory Action <i>(Level 1 Grant)</i>	Conduct timely review and evaluation of federal regulations and guidance that may affect Exchange programs or operations. Identify specific state authority and requirements necessary for Exchange operations, advise the Legislature, and support legislative proposals necessary to enhance the authority of the Exchange and other state agencies as needed to comply with federal law and ensure effective Exchange implementation.	\$90,000	Based Upon Board Approved Process	TBD
Background and Research <i>(Level 1 Grant)</i>	Conduct needed research/analysis to inform Exchange policy options (e.g. demographics and health status of potential Exchange enrollees).	\$300,000	Based Upon Board Approved Process	TBD
Financial Management <i>(Level 1 Grant)</i>	Research and feasibility analysis to ensure financial self-sufficiency and sustainability of the Exchange. A sustainability plan is essential to our ability to submit a Level Two Establishment Grant for future operations and, most importantly, provides a long-term approach to ensure the Board can operate within its means.	\$194,000	Based Upon Board Approved Process	TBD
Oversight and Program Integrity <i>(Level 1 Grant)</i>	Develop a plan that ensures the prevention of waste, fraud and abuse in Exchange Programs. A plan is essential to our ability to submit a Level Two Establishment Grant for future operations and, more importantly, provides a long-term approach to ensure the Board can operate the programs with the necessary checks and balances to ensure appropriate use of funds.	\$90,000	Based Upon Board Approved Process	TBD
IT Design and Development <i>(Level 1 Grant)</i>	Develop a business strategy for the Exchange and an acquisition strategy for IT services to implement Exchange automated functionality, such as systems integration and eligibility and enrollment functions.	\$25,429,900	Based Upon Board Approved Process	TBD
Consumer Assistance <i>(Level 1 Grant)</i>	Reach out to and receive input from diverse stakeholders to identify options for consumer assistance. Identify and evaluate existing state and local consumer assistance programs and specific strategies for partnership and coordination with existing or new programs. Establish protocols and scopes of work for building capacity to handle consumer assistance functions, such as coverage appeals. Analyze data collected by consumer assistance programs and report on plans for use of information to strengthen qualified health plan accountability	\$250,000	Based Upon Board Approved Process	TBD

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	and functioning of the Exchange. Begin developing requirements for systems and program operations related to consumer assistance functions and operations.			
Navigator Program <i>(Level 1 Grant)</i>	Develop navigator program design and funding options with input from key stakeholders and experts. Once the approach is determined, develop materials and training for navigators to ensure statewide readiness no later than the final quarter of 2013. Develop a timeline and process for selection and funding of navigators.	\$300,000	Based Upon Board Approved Process	TBD
Outreach and Education <i>(Level 1 Grant)</i>	Assess communications, public education, marketing and outreach needs of the Exchange and develop a short-term (pre-operational) and long-term marketing, outreach and communications plan aimed at securing and maintaining Exchange enrollment. Conduct focus group tests with diverse consumers.	\$400,000	Based Upon Board Approved Process	TBD
Health Plan Management <i>(Level 1 Grant)</i>	Evaluate existing state and federal statutory and regulatory standards for health insurance issuers and for qualified health plans participating in the Exchange. Develop plan certification standards, process, and compliance monitoring. Develop a solicitation document and implement a process for selection of qualified health plans. Develop data collection standards and process to provide baseline data for implementation of risk adjustment methods. Conduct research and analysis on the options for a state reinsurance program.	\$600,000	Based Upon Board Approved Process	TBD