

California Code of Regulations

Title 10. Investment

Chapter 12. California Health Benefit Exchange (§ 6650 et seq.)

Article 8. Enrollment Assistance.

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(a) Article 8. Enrollment Assistance.

§ 6650. Definitions.

(a) For purposes of this Article, the following terms shall have the following associated meanings:

Certified Enrollment Entity: An entity or individual registered by the Exchange to provide one-on-one Consumer Assistance. A Certified Enrollment Entity shall be registered in the In-Person Assistance Program [and/or the Navigator Program](#).

Consumer: A person or entity seeking information on eligibility and enrollment or seeking application assistance with a health insurance or health related product available through the Exchange. The term consumer includes, but is not limited to, an applicant, an application filer, authorized representative, employer, qualified employee, qualified employer, qualified individual, small employer, or enrollee as defined in Section 6410 of Article 2 of this Chapter.

Consumer Assistance: The programs and activities created under 45 C.F.R. § 155.205(d) to provide one-on-one assistance to consumers.

In-Person Assistance Program (IPA Program): The Program whereby Certified Enrollment Entities may be compensated for successful enrollment of consumers in the Exchange.

In-Person Assister: A Certified Enrollment Counselor who is affiliated pursuant to Section 6654 with a Certified Enrollment Entity who is registered in the IPA Program.

Certified Enrollment Counselor: An individual who is certified by the Exchange pursuant to Sections 6654 or 6656 to provide face-to-face, one-on-one Consumer Assistance. [A Certified Enrollment Counselor shall be registered in either the In-Person Assistance or the Navigator Program, but not both.](#)

Navigator: [A Certified Enrollment Counselor who is affiliated per Section 6656 with a Certified Enrollment Entity that is registered in the Navigator Program.](#)

Navigator Program: [The Program whereby Certified Enrollment Entities are awarded grants for conducting Outreach & Education and Consumer Assistance.](#)

Outreach & Education: The programs and activities created under 45 C.F.R. § 155.205(e) to educate consumers about the Exchange and insurance affordability programs in order to encourage participation.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205, 155.210, and 155.215.

§ 6652. Certified Enrollment Entities.

(a) The following entities and individuals are eligible to apply to become a Certified Enrollment Entity [in the In-Person Assistance Program per Section 6654](#):

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- (1) American Indian Tribes or Tribal Organizations;
- (2) Chambers of Commerce;
- (3) City Government Agencies;
- (4) Commercial fishing industry organizations;
- (5) Community Colleges and Universities;
- (6) County departments of public health, city health departments, or county departments that deliver health services;
- (7) Faith-Based Organizations;
- (8) Indian Health Services Facilities;
- (9) Labor Unions;
- (10) Licensed attorneys (e.g., family law attorneys who have clients that are experiencing life transitions);
- (11) Licensed health care clinics;
- (12) Licensed health care institutions;
- (13) Licensed health care provider;
- (14) Non-Profit Community Organizations;
- (15) Ranching and farming organizations;
- (16) Resource partners of the Small Business Administration;
- (17) School Districts;
- (18) Tax preparers as defined in Section 22251(a)(1)(A) of the Business and Professions Code;
- (19) Trade, industry, and professional organizations;
- (20) Other public or private entities or individuals who meet the requirements of this Article except for:

(A) Entities and individuals who are licensed by the Department of Insurance.

(b) The following entities and individuals are eligible to apply to become a Certified Enrollment Entity in the Navigator Program per Section 6656:

- (1) American Indian Tribes or Tribal Organizations;
- (2) Chambers of Commerce;
- (3) City Government Agencies;
- (4) Commercial fishing, industry organizations;
- (5) Community Colleges and Universities;
- (6) County departments of public health, city health departments, or county departments that deliver health services;
- (7) Faith-Based Organizations;
- (8) Indian Health Services Facilities;
- (9) Labor Unions;
- (10) Licensed attorneys (e.g., family law attorneys who have clients that are experiencing life transitions);
- (11) Non-Profit Community Organizations;

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(12) Ranching and farming organizations;

(13) Resource partners of the Small Businesses Administration;

(14) School Districts;

(15) Tax preparers as defined in Section 22251(a)(1)(A) of the Business and Professions Code;

(16) Trade, industry, and professional organizations;

(17) Safety Net Clinics:

(A) Community Clinics as defined in Health and Safety Code Section 1204, subdivision (a)(1)(A);

(B) Free Clinics as defined in Health and Safety Code Section 1204, subdivision (a)(1)(B);

(C) Federally Qualified Health Centers (FQHCs) under Section 330 of the Public Health Service Act, 42 U.S.C. § 254b;

(D) FQHC Look-Alikes designated by the U.S. Department of Health and Human Services, Health Resources and Services Administration, 42 U.S.C. §§ 1395x and 1396d;

(E) Health care facilities directly managed and funded by the Indian Health Services under the Indian Self-Determination and Education Assistance Act of 1975, 25 U.S.C. § 450 et seq.;

(F) 638 Contracting or Compacting Clinics funded by the Indian Health Services under the Indian Self-Determination and Education Assistance Act of 1975, 25 U.S.C. § 450 et seq.;

(G) Urban Indian Health Centers under Title V of the Indian Health Care Improvement Act, 25 U.S.C. § 1601, et seq; and

(18) Other public or private entities or individuals who meet the requirements of this Article except for:

(A) Entities and individuals who are licensed by the Department of Insurance;

(B) Health insurance issuers or stop loss insurance issuers;

(C) Except for the Safety Net Clinics listed in subdivision (b)(16) above, Licensed Health Care Clinics;

(D) Licensed Health Care Institutions; and

(E) Licensed Health Care Providers.

~~(b)~~(c) The Exchange may require proof of a current or valid license, authority, certificate, or registration by the appropriate regulatory or licensing entity as a condition of eligibility to be registered as a Certified Enrollment Entity.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205, 155.210, and 155.215.

§ 6654. In-Person Assistance Program Application.

(a) An entity or individual who is eligible pursuant to Section 6652 may apply to register in the IPA Program as a Certified Enrollment Entity according to the following process:

- (1) The entity or individual shall submit all information, documentation, and declarations required in subdivision (b) of this section.
- (2) The application shall demonstrate that the entity or individual is capable of carrying out at least those duties described in Section 6664 and has existing relationships, or could readily establish relationships, with employers and employees, consumers (including uninsured and underinsured consumers), or self-employed individuals likely to be eligible for enrollment in a Qualified Health Plan (QHP).
- (3) The Exchange shall review the application and, if applicable, request any additional or missing information necessary to determine eligibility.
- (4) Entities or individuals who have submitted a completed application and demonstrated ability to meet the above requirements shall be notified of available opportunities by the Exchange for the entity or individual's Authorized Contact, or his or her designee, to complete the training requirements established pursuant to Section 6660, subdivision (a).
- (5) Entities or individuals who complete and pass the training requirements established pursuant to Section 6660, subdivision (a), shall be registered as Certified Enrollment Entities by the Exchange and assigned a Certified Enrollment Entity Number. If the Authorized Contact, or his or her designee, fails to complete the training standards described in Section 6660, subdivision (b), within 90 calendar days, the applicant shall be deregistered.
- (6) All individuals who are not yet certified by the Exchange as Certified Enrollment Counselors and included in the initial application of the Certified Enrollment Entity shall become certified in accordance with the following process:
 - (A) Pass the Certified Enrollment Counselor Fingerprinting and Criminal Record Check described in Section 6658;
 - (B) Complete the required training established in Section 6660(b); and
 - (C) Pass the required certification exam administered by the Exchange.

(7) Individuals and entities who have been denied may appeal the denial of their Certified Enrollment Entity Application through the process established by Section 6662.

(b) A Certified Enrollment Entity application for the IPA program shall contain the following information.

- (1) Full name;
- (2) Legal name;

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- (3) Primary e-mail address;
- (4) Primary phone number;
- (5) Secondary phone number;
- (6) Fax number;
- (7) An indication of whether the entity prefers to communicate via e-mail, phone, fax, or mail;
- (8) Website address;
- (9) Federal Employment Identification Number;
- (10) State Tax Identification Number;
- (11) Identification of applicant's status as a non-profit, for-profit, or governmental organization and a copy of supporting documentation;
- (12) Identification of the type of organization and, if applicable, a copy of the license or other certification;
- (13) Identification of the counties served;
- (14) An indication of whether applicant wants to receive compensation;
- (15) An indication of whether applicant received an Outreach & Education Grant from the Exchange and/or the Department of Health Care Services and, if applicable, the Grant Contract Number and Grant Award Amount;
- (16) A certification that the applicant and all of its employees comply with Section 6666;
- (17) For each County served, indication of the projected:
 - (A) Number of individuals served;
 - (B) Percentage (%) of total individuals served in each language;
 - (C) Percentage (%) of total individuals served in each ethnicity;
 - (D) Percentage (%) of individuals served by age; and
 - (E) Types of industries served;
- (18) For the primary site and each sub-site, the following information:
 - (A) Site Location Address;
 - (B) Mailing Address;
 - (C) County;
 - (D) Contact name;
 - (E) Primary e-mail address;

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- (F) Primary phone number;
 - (G) Secondary phone number;
 - (H) An indication of whether the entity or individual wants to receive referrals for individuals seeking assistance at this site;
 - (I) Hours of operation;
 - (J) Estimated number of Individuals served annually;
 - (K) Spoken languages;
 - (L) Written languages;
 - (M) Ethnicities served;
 - (N) Estimated number of individuals served by age; and
 - (O) Types of industries served;
- (19) Name, e-mail address, primary and secondary phone number, and an indication of the preferred method of communication for the Authorized Contact, Primary Contact, and Financial Contact;
- (20) Certified Enrollment Entity payment information:
- (A) Bank Name;
 - (B) Bank Routing Number;
 - (C) Bank Account Number;
 - (D) Account Type (Checking or Savings);
 - (E) Payment Method (Paper Check or Electronic Funds Transfer);
 - (F) Bank Address; and
 - (G) Payment Address;
- (21) A certification by the Authorized Contact that the information presented is true and correct to the best of the signer's knowledge;
- (22) For each In-Person Assister to be affiliated with the applicant,
- (A) All information required by subdivision (d) of this section that is not already included elsewhere in the application; and
 - (B) An indication of whether or not he or she is certified by the Exchange and, if applicable, the certification number;
- (23) The applicant and any Certified Enrollment Counselor included in the application shall submit an executed agreement conforming to the Roles and Responsibilities defined in Section 6664 and provided in the application provided by the Exchange;

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(24) Submit proof of general liability insurance with coverage of not less than \$1,000,000 per occurrence with the Exchange named as an additional insured, automobile insurance of not less than \$1,000,000 per occurrence with the Exchange named as an additional insured, and workers compensation insurance; and

(25) Submit a completed STD.204, Payee Data Record.

(c) An individual who is not included in an initial Certified Enrollment Entity application may become an In-Person Assister according to the following process:

(1) The Certified Enrollment Entity shall notify the Exchange of the individual to be affiliated according to the process described in subdivision (e) of this section.

(2) The individual shall:

(A) Submit all information, documentation, and declarations required in subdivision (d) of this section;

(B) Pass the Certified Enrollment Counselor Fingerprinting and Criminal Record Check described in Section 6658;

(C) Complete the required training established in Section 6660; and

(D) Pass the required certification exam administered by the Exchange.

(3) Individuals who complete the training requirements and pass the required certification exam shall be certified as Certified Enrollment Counselors by the Exchange.

(4) Applicants who have been denied for reasons other than failure to pass the Certified Enrollment Counselor Fingerprinting and Criminal Record Check may appeal the denial of their Certified Enrollment Counselor Application through the process established by Section 6662.

(d) An individual's application to become an In-Person Assister shall contain the following information:

(1) Name, e-mail address, primary and secondary phone number, and preferred method of communication;

(2) Identification of the Certified Enrollment Entity that the individual will affiliate with;

(3) Affiliated Certified Enrollment Entity's primary site location address;

(4) Site(s) served by the individual;

(5) Mailing Address of the primary site for the Certified Enrollment Entity;

(6) An indication of the languages that the Certified Enrollment Counselor can speak;

(7) An indication of the languages that the Certified Enrollment Counselor can write;

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- (8) Disclosure of all criminal convictions and administrative actions taken against the individual;
- (9) A certification by the individual that:
- i. The individual complies with Section 6666;
 - ii. The individual is a natural person of not less than 18 years of age; and
 - iii. The statements made in the application are true, correct and complete to the best of his or her knowledge and belief.
- (10) For the individual applying to become a Certified Enrollment Counselor, signature, and date signed; and
- (11) For the Authorized Contact from the Certified Enrollment Entity that the individual will be affiliated with, name, signature, and date signed.
- (e) A Certified Enrollment Entity shall notify the Exchange of every individual to be added or removed as an affiliated Certified Enrollment Counselor. Such notification shall include:
- (1) Name of the Certified Enrollment Entity and the Certified Enrollment Entity Number;
 - (2) Name and signature of the Authorized Contact from the Certified Enrollment Entity;
 - (3) Name, e-mail, and primary phone number of the individual to be added or removed;
 - (4) Effective date for the addition or removal of the individual; and
 - (5) An indication of whether the individual is certified as an Certified Enrollment Counselor, and if so, the following information:
 - (A) Certification number; and
 - (B) When adding an individual, site(s) to be served by the individual.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205, 155.210, 155.215, and 155.260.

§ 6656. Navigator Program Request for Application and Selection Criteria

- (a) Applicants shall submit a proposal in response to the Request for Application (Revd. December, 2013) herein incorporated by reference.
- (b) Grants will be awarded under the Navigator Program to successful applications submitted to the Exchange.
- (c) At least one of the grants shall be awarded to
- (1) a non-profit Community Organization as described in Section 6652(b)(10); and
 - (2) any one of the other categories listed in Section 6652.

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Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; 45 CFR §§ 155.205, 155.210, and 155.260.

§ 6658. Certified Enrollment Counselor Fingerprinting and Criminal Record Checks.

(a) Roles Requiring Fingerprinting

- (1) All Certified Enrollment Counselors shall submit fingerprint images and associated criminal history information pursuant to Section 6456(a)-(e) of Article 4 of this Chapter.

(b) Interim Fitness Determination.

- (1) Before any final determination or certification decision is made based on the criminal record, the Exchange shall comply with the requirements of Section 6456(d)-(e) of Article 4 of this Chapter.
- (2) If the Exchange finds that an individual whose duties require fingerprinting under subdivision (a) of this section has a potentially disqualifying criminal record under Section 6456(d)-(e) of Article 4 of this Chapter, the Exchange shall promptly provide the individual with a copy of his or her criminal record pursuant to Penal Code Section 11105(t), notify the individual of the specific disqualifying offense(s) for the interim determination, and provide the individual information on how to request a written appeal, including examples of the types of additional evidence the individual may provide, to dispute the accuracy and relevancy of the criminal record.

(c) Appeal and Final Determination.

- (1) (A) If the individual believes that the potentially disqualifying offense in the Federal Bureau of Investigation national criminal response identified in the notice sent pursuant to subdivision (b)(2) of this section is inaccurate or incomplete, within 60 calendar days from the date of the notice, the individual may seek to correct or complete the response by providing information to the Exchange, including official court and law enforcement records, identifying and correcting the incomplete or inaccurate criminal history information. Upon receipt of such information, the Exchange shall reevaluate the interim fitness determination. The Exchange, within 60 calendar days, shall respond to the individual with a final determination.
- (B) If the individual believes that the potentially disqualifying offense in the California Department of Justice state criminal response identified in the notice sent pursuant to subdivision (b)(2) of this section is inaccurate or incomplete, within 60 calendar days from the date of the notice, the individual

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shall notify the Exchange and follow the procedures set forth in Penal Code Sections 11120-11127 to correct or complete the criminal response with the DOJ. The fitness determination shall not be final until the DOJ has acted to correct the state criminal response. Upon receipt of the corrected response, the Exchange shall reevaluate the interim fitness determination. The Exchange, within 60 calendar days, shall respond to the individual with a final determination.

(2) If the individual determines that his or her criminal record is accurate, within 60 calendar days from the date of the notice in subdivision (b)(2) of this section, the individual may dispute the interim determination by producing additional written evidence of rehabilitation and mitigating circumstances related to any potentially disqualifying offense. The Exchange, within 60 calendar days, shall respond to the individual with a final determination.

(A) For purposes of reevaluating the interim determination pursuant to subdivision (c)(2) of this section, the Exchange shall take into account any of the following:

- (i) Any additional evidence of rehabilitation and mitigating circumstances provided by the individual in subdivision (c)(2) of this section;
- (ii) Information received as a result of the criminal record check;
- (iii) Information received through the individual's application process for a position requiring fingerprinting in subdivision (a) of this section.
- (iv) Information received as a result of the individual's employment history or qualifications for a position requiring fingerprinting in subdivision (a) of this section.

(3) Absent good cause for late filing, the interim fitness determination shall become final.

(d) Costs.

(1) The Exchange shall pay the costs incurred by individuals whose duties require fingerprinting under subdivision (a) of this section until December 31, 2014.

Note: Authority cited: Sections 1043 and 100504, Government Code. Reference: Section 100502, Government Code; Section 11105, Penal Code; and 45 C.F.R. §§ 155.205, 155.210, 155.215, and 155.260.

§ 6660. Training Standards.

- (a) All individuals or entities who apply to become a Certified Enrollment Entity shall complete training for the management of Certified Enrollment Entities prior to any affiliated Certified Enrollment Counselors carrying out any Consumer Assistance functions.
- (b) To ensure that all Certified Enrollment Counselors are prepared to serve both the individual Exchange and the Small Business Health Options Program, all individuals or entities who carry out Consumer Assistance functions, shall complete training in the following subjects prior to carrying out any Consumer Assistance functions:
- (1) QHPs (including the metal levels described at 45 C.F.R. § 156.140(b)), and how they operate, including benefits covered, payment processes, rights and processes for appeals and grievances, and contacting individual plans;
 - (2) The range of insurance affordability programs, including Medicaid, the Children's Health Insurance Program, and other public programs;
 - (3) The tax implications of enrollment decisions;
 - (4) Eligibility requirements for premium tax credits and cost-sharing reductions, and the impacts of premium tax credits on the cost of premiums;
 - (5) Contact information for appropriate federal, state, and local agencies for consumers seeking additional information about specific coverage options not offered through the Exchange;
 - (6) Basic concepts about health insurance and the Exchange; the benefits of having health insurance and enrolling through an Exchange; and the individual responsibility to have health insurance;
 - (7) Eligibility and enrollment rules and procedures, including how to appeal an eligibility determination;
 - (8) Providing culturally and linguistically appropriate services;
 - (9) Ensuring physical and other accessibility for people with a full range of disabilities;
 - (10) Understanding differences among health plans;
 - (11) Privacy and security standards applicable under 45 C.F.R. § 155.260 for handling and safeguarding consumers' personally identifiable information;
 - (12) Working effectively with individuals with limited English proficiency, people with a full range of disabilities, people of any gender identity, people of any sexual orientation, and vulnerable, rural, and underserved populations;
 - (13) Customer service standards;

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- (14) Outreach and education methods and strategies; and
 - (15) Applicable administrative rules, processes and systems related to Exchanges and QHPs.
 - (16) For governmental entities only, procedures for assisting consumers with voter registration in compliance with the National Voter Registration Act of 1993, 42 U.S.C. § 1973gg.
- (c) Training shall be provided by the Exchange through instructor led training or computer based training at the discretion of the Exchange.
- (d) Certified Enrollment Counselors shall pass the exam administered by the Exchange on an annual basis to maintain certification with the Exchange.

Note: Authority cited: Section 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205, 155.210, and 155.260.

§ 6662. Appeals Process

- (a) Other than a determination made pursuant to Section 6658, Certified Enrollment Counselor Fingerprinting and Criminal Record Checks, a decision that an individual or entity is not eligible or qualified to participate or continue to participate in a program under this Article may be appealed to the Exchange in accordance with the requirements of this section.
- (b) The Exchange shall allow an applicant to request an appeal within 60 calendar days of the date of the notice of eligibility determination.
- (c) The first phase of the Appeals Process shall include an informal review by the Exchange. The Exchange shall consider the information used to determine the appellant's eligibility as well as any additional relevant evidence presented during the course of the appeal. The Exchange shall make an informal resolution decision within 45 calendar days from the receipt of the appeal. The Exchange shall notify the appellant in writing of the decision.
- (d) If the appellant is satisfied with the outcome of the informal resolution decision, the appeal may be withdrawn. If the appeal is not withdrawn, it shall be automatically escalated to the second phase of the Appeals Process. During the second phase, an independent unit within the Exchange that had no involvement in the original eligibility or qualification determination or informal resolution decision shall review the eligibility or qualification of the appellant *de novo*. The appellant shall be allowed to present additional evidence during the second phase. The Exchange shall consider all relevant evidence presented during the course of the appeal and notify the appellant in writing of the final decision within 60 calendar days from the receipt of the appeal.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205 155.210, and 155.215.

§ 6664. Roles & Responsibilities.

(a) Certified Enrollment Entities and Certified Enrollment Counselors shall perform the following functions:

- (1) Maintain expertise in eligibility, enrollment, and program specifications; [Individuals and entities registered under the Navigator Program must also conduct public education activities to raise awareness about the Exchange;](#)
- (2) Provide information and services in a fair, accurate and impartial manner. Such information and services shall include assistance with all other insurance affordability programs (i.e., Medicaid and Children's Health Insurance Programs);
- (3) Facilitate selection of a QHP;
- (4) Provide referrals to any applicable office of health insurance Consumer Assistance or health insurance ombudsman established under section 2793 of the Public Health Service Act, 42 U.S.C. § 300gg-93, or any other appropriate State agency or agencies, for any enrollee with a grievance, complaint, or question regarding their health plan, coverage, or a determination under such plan or coverage;
- (5) Comply with the privacy and security standards established by the Exchange pursuant to 45 C.F.R. § 155.260;
- (6) For governmental entities, ensure that voter registration assistance is available as required under the National Voter Registration Act of 1993, 42 U.S.C. § 1973gg; and
- (7) Comply with any applicable federal or state laws and regulations.

(b) To ensure that information provided as part of any Consumer Assistance is culturally and linguistically appropriate to the needs of the population being served, including individuals with limited English proficiency as required by 45 C.F.R. §§ 155.205(c)(2) and 155.210(e)(5), Certified Enrollment Entities and Certified Enrollment Counselors shall:

- (1) Develop and maintain general knowledge about the racial, ethnic, and cultural groups in their service area, including each group's diverse cultural health beliefs and practices, preferred languages, health literacy, and other needs;
- (2) Collect and maintain updated information to help understand the composition of the communities in the service area, including the primary languages spoken;
- (3) Provide consumers with information and assistance in the consumer's preferred language, at no cost to the consumer, including the provision of oral interpretation of non-English languages and the translation of written documents in non-English languages when necessary to ensure meaningful access. Use of a consumer's family or friends as oral interpreters can satisfy the requirement to provide linguistically

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appropriate services only when requested by the consumer as the preferred alternative to an offer of other interpretive services;

- (4) Provide oral and written notice to consumers with limited English proficiency informing them of their right to receive language assistance services and how to obtain them;
- (5) Receive ongoing education and training in culturally and linguistically appropriate service delivery; and
- (6) Implement strategies to recruit, support, and promote a staff that is representative of the demographic characteristics, including primary languages spoken, of the communities in their service area.

(c) To ensure that Consumer Assistance is accessible to people with disabilities, Certified Enrollment Entities and Certified Enrollment Counselors shall:

- (1) Ensure that any consumer education materials, Web sites, or other tools utilized for Consumer Assistance purposes, are accessible to people with disabilities, including those with sensory impairments, such as visual or hearing impairments, and those with mental illness, addiction, and physical, intellectual, and developmental disabilities;
- (2) Provide auxiliary aids and services for individuals with disabilities, at no cost, where necessary for effective communication. Use of a consumer's family or friends as interpreters can satisfy the requirement to provide auxiliary aids and services only when requested by the consumer as the preferred alternative to an offer of other auxiliary aids and services;
- (3) Provide assistance to consumers in a location and in a manner that is physically and otherwise accessible to individuals with disabilities;
- (4) Ensure that legally authorized representatives are permitted to assist an individual with a disability to make informed decisions;
- (5) Acquire sufficient knowledge to refer people with disabilities to local, state, and federal long-term services and supports programs when appropriate; and

(d) To ensure that no consumer is discriminated against, Certified Enrollment Entities and Certified Enrollment Counselors shall provide the same level of service to all individuals regardless of age, disability, culture, sexual orientation, or gender identity and seek advice or experts when needed.

(e) Certified Enrollment Counselors shall complete the Certified Enrollment Entity and Certified Enrollment Counselor section of a consumer's application to the Exchange, including the following:

- (1) Name and certification number of the Certified Enrollment Counselor;

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- (2) Name of the Certified Enrollment Entity and the Certified Enrollment Entity Number;
and
- (3) Signature and date of signature by the Certified Enrollment Counselor;
- (f) If any of the information listed in subdivision (e) of this section is not included on the consumer's original application, it may not be added at a later time.
- (g) Certified Enrollment Counselors shall wear the badge issued by the Exchange at all times when providing Consumer Assistance.
- (h) The Certified Enrollment Entity and Certified Enrollment Counselor shall never:
 - (1) Have a conflict of interest as defined in Section 6666.
 - (2) Mail the paper application for the consumer;
 - (3) Coach the consumer to provide inaccurate information on the application regarding income, residency, immigration status and other eligibility rules;
 - (4) Coach or recommend one plan or provider over another;
 - (5) Accept any premium payments from the consumer;
 - (6) Input any premium payment information on behalf of the consumer;
 - (7) Pay any part of the premium or any other type of consideration to or on behalf of the consumer.
 - (8) Induce or accept any type of direct or indirect remuneration from the consumer;
 - (9) Intentionally create multiple applications from the same household, as defined in 45 C.F.R. § 435.603(f); or
 - (10) Invite, influence, or arrange for an individual whose existing coverage through an eligible employer-sponsored plan is affordable and provides minimum value, as described in 26 USC § 36B(c)(2)(C) and in 26 C.F.R. § 1.36B-2(c)(3)(v) and (vi), to separate from employer-based group health coverage.
- (i) Certified Enrollment Counselors shall report to the Exchange any criminal convictions and administrative actions taken by any other agency within 30 calendar days of the date of the conviction or action.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§ 155.205, 155.210, 155.215, and 155.260.

§ 6666. Conflict of Interest Standards.

- (a) Certified Enrollment Entities and Certified Enrollment Counselors shall not concurrently hold a license issued by the California Department of Insurance.

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(b) Certified Enrollment Entities and Certified Enrollment Counselors shall not employ, be employed by or be in partnership with, or receive any remuneration arising out of functions performed under this Article from any individual or entity currently licensed by the California Department of Insurance.

(c) Certified Enrollment Entities and Certified Enrollment Counselors shall:

(1) Not be:

- (A) Health insurance issuers or stop loss insurance issuers;
- (B) Subsidiaries of health insurance issuers or stop loss insurance issuers;
- (C) Associations that include members of, or lobby on behalf of, the insurance industry; or
- (D) Recipients of any direct or indirect consideration from any health insurance issuer or stop loss insurance issuer in connection with the enrollment of any individuals or employees in a QHP or non-QHP.

(2) Submit to the Exchange a written attestation that the entity or individual:

- (A) Is not a health insurance issuer or issuer of stop loss insurance;
- (B) Is not a subsidiary of a health insurance issuer or issuer of stop loss insurance;
- (C) Is not an association that includes members of, or lobbies on behalf of, the insurance industry; and
- (D) Will not receive any consideration directly or indirectly from any health insurance issuer or issuer of stop loss insurance in connection with the enrollment of any individuals or employees in a QHP or non-QHP.

(3) Create a written plan to remain free of conflicts of interest while carrying out Consumer Assistance functions under this Article which shall be made available upon request to the Exchange.

(4) Provide information to consumers about the full range of QHP options and insurance affordability programs for which they are eligible.

(5) Disclose to the Exchange and to each consumer who receives application assistance from the entity or individual:

- (A) Any lines of insurance business, not covered by the restrictions on participation and prohibitions on conduct in this section, which the entity or individual intends to sell while carrying out the Consumer Assistance functions;
- (B) Any existing employment relationships, or any former employment relationships within the last five years, with any health insurance issuers or issuers of stop loss insurance, or subsidiaries of health insurance issuers or

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issuers of stop loss insurance, including any existing employment relationships between a spouse or domestic partner and any health insurance issuers or issuers of stop loss insurance, or subsidiaries of health insurance issuers or issuers of stop loss insurance; and

- (C) Any existing or anticipated financial, business, or contractual relationships with one or more health insurance issuers or issuers of stop loss insurance, or subsidiaries of health insurance issuers or issuers of stop loss insurance.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§155.205, 155.210, and 155.215.

§ 6668. Compensation.

- (a) Certified Enrollment Entities that are registered in the In-Person Assistance Program shall be compensated for Consumer Assistance resulting in successful enrollment and effectuation of coverage in a QHP provided by an affiliated In-Person Assister as follows:
- (1) \$58 for each initial application during open or special enrollment;
 - (2) \$58 for each re-enrollment application; and
 - (3) \$25 for each annual renewal application.
- (b) Certified Enrollment Entities [in the In-Person Assistance Program](#) shall not be compensated for providing Consumer Assistance with address changes, income changes, health status changes, or tax or family (dependent) decreases due to divorce or death.
- (c) The following types of Certified Enrollment Entities [in the In-Person Assistance Program](#) shall not be compensated by the Exchange for any functions performed as Certified Enrollment Entities:
- (1) County departments of public health, city health departments, or county departments that deliver health services;
 - (2) Licensed health care clinics;
 - (3) Licensed health care institutions;
 - (4) Licensed health care providers; and
 - (5) Other public or private entities or individuals as determined by the Exchange to have a conflict of interest or who receive direct or indirect consideration for Consumer Assistance.
- (d) Subdivision (c) of this section shall not apply to:
- (1) Community Clinics as defined in Health and Safety Code Section 1204, subdivision (a)(1)(A);

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- (2) Free Clinics as defined in Health and Safety Code Section 1204, subdivision (a)(1)(B);
- (3) Federally Qualified Health Centers (FQHCs) under Section 330 of the Public Health Service Act, 42 U.S.C. § 254b;
- (4) FQHC Look-Alikes designated by the U.S. Department of Health and Human Services, Health Resources and Services Administration, 42 U.S.C. §§ 1395x and 1396d;
- (5) Health care facilities directly managed and funded by the Indian Health Services under the Indian Self-Determination and Education Assistance Act of 1975, 25 U.S.C. § 450 et seq.;
- (6) 638 Contracting or Compacting Clinics funded by the Indian Health Services under the Indian Self-Determination and Education Assistance Act of 1975, 25 U.S.C. § 450 et seq.; and
- (7) Urban Indian Health Centers under Title V of the Indian Health Care Improvement Act, 25 U.S.C. § 1601, et seq.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code; and 45 C.F.R. §§155.205 and 155.215.

§ 6670. Suspension and Revocation.

- (a) Each of the following shall be justification for the Exchange to suspend or revoke the certification of any Certified Enrollment Entity or Certified Enrollment Counselor:
 - (1) Failure to comply with any and all applicable federal or state law or regulation, including, but not limited to, Section 6664 or Section 6666 of this Article; and
 - (2) A potentially disqualifying criminal record under Section 6456 of Article 4 of this Chapter.
- (b) Appeals.
 - (1) Individuals or entities may appeal a determination made pursuant to subdivision (a)(1) of this section through the process described in Section 6662 of this Article.
 - (2) Individuals or entities may appeal a determination made pursuant to subdivision (a)(2) of this section through the process described in Section 6658, subdivision (c).
 - (3) Until a final determination or decision is made regarding an individual or entity's appeal, the appellant shall be disqualified from performing any functions under this Article.

Note: Authority cited: Sections 100502 and 100504, Government Code. Reference: Sections 100502 and 100503, Government Code.