



**COVERED**  
**CALIFORNIA**

***Navigator Grant Funding Announcement Report***

***September 18, 2014***

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## I. EXECUTIVE SUMMARY

This report summarizes Covered California's selection of organizations to receive a Navigator Program Grant. These Navigator Grantees, hereafter referred to as Grantees, responded to the Navigator Program Request for Application released on June 30, 2014. The Navigator Grant Program Agreements will span the period of October 1, 2014 through June 30, 2015. The purpose of the Navigator Grant Program is to engage trusted organizations to conduct outreach, education, enrollment assistance and post enrollment services on behalf of Covered California. Navigator Program Activities include:

1. Informing Covered California subsidy eligible consumers of the availability and benefits of obtaining health care coverage;
2. Promoting the value of purchasing health care coverage;
3. Motivating consumers to act;
4. Helping consumers to shop and compare plans;
5. Facilitating enrollment into Covered California Health Insurance Plans;
6. Assisting consumers with the Covered California renewal process; and
7. Providing post enrollment support to Covered California consumers.

On June 19, 2014, the California Health Benefit Exchange Board approved \$16.9 million to distribute in grants to eligible entities through a competitive grant application process. A total of \$14.65 million was allocated to provide grants to community organizations to reach an estimated 100,700 new Covered California subsidy eligible consumers. An additional \$2.25 million was allocated for a bonus pool that is estimated to reach an additional 30,000 Covered California subsidy eligible consumers. Grantees who meet their enrollment goals would be eligible for a \$7,500 bonus payment for each additional 100 effectuated enrollments.

Covered California selected Grantees for funding based on the best overall value and most effective enrollment strategies. Grant applications must comply with the Enrollment Assistance Program regulations. In selecting Grantees for funding, Covered California considered the following:

1. Entity has existing relationships, or could readily establish relationships, with Covered California subsidy eligible consumers and self-employed individuals likely to be eligible for enrollment in a Covered California Health Plan;
2. Proposal was aligned with the Navigator Program objectives;
3. Degree of innovation, including the use of grant funds on store fronts or other permanent locations where consumers can receive enrollment and renewal assistance outside of normal business hours;
4. Demonstrated ability and evidence of effectiveness in providing outreach, education, enrollment, and post enrollment support, including demonstrated effectiveness in enrolling Covered California subsidy eligible consumers; and
5. Ability to meet any licensing, certification, or other standards prescribed by Covered California and to comply with the Enrollment Assistance Program regulations.

Covered California selected 66 organizations for funding, which includes an additional 161 subcontractors. Navigator Grants total \$17.1 million, which includes \$14.65 million in new Navigator funding and \$3 million in roll over funding from the Outreach and Education Grant Program for the 18 Outreach and Education Grantees that are receiving Navigator grants.

The 227 organizations selected to participate in the Navigator Program are estimated to enroll 93,467 individuals in Covered California Health Plans. The selected Grantees will reach consumers in 13 languages which include: Arabic, Armenian, Chinese, English, Farsi, Hmong, Khmer, Korean, Laotian, Russian, Spanish, Tagalog and Vietnamese. Many of the selected Grantees have proposed to provide services to multiple populations. Below are the numbers of Grantees that will reach the following targeted populations:

1. 14 Grantees will reach the Latino community and at least 60% of their activities are estimated to reach this target population;
2. 8 Grantees will have a specific focus on reaching the Asian community and at least 20% of their activities are estimated to reach this target population;
3. 7 Grantees will have a specific focus on reaching the African American community and at least 30% of their activities are estimated to reach this target population;
4. 19 Grantees are targeting young adults; and
5. 7 Grantees are targeting the LGBTQ community.

Table 1 summarizes the funding amount and percentage by ethnic group.

**TABLE 1 – NAVIGATOR FUNDING BY ETHNICITY**

<b>Ethnicity</b>	<b>Lead Grantees</b>	<b>Navigator Dollars Awarded</b>	<b>% of Total</b>
<b>Latino</b>	<b>62</b>	<b>\$7,567,468</b>	<b>51.70%</b>
<b>Caucasian</b>	<b>52</b>	<b>\$2,360,174</b>	<b>16.10%</b>
<b>Asian</b>	<b>47</b>	<b>\$1,903,061</b>	<b>13.00%</b>
<i>Cambodian</i>	10	\$98,805	0.70%
<i>Chinese</i>	23	\$382,068	2.60%
<i>Filipino</i>	30	\$247,926	1.70%
<i>Hmong</i>	15	\$126,666	0.90%
<i>Japanese</i>	7	\$19,641	0.10%
<i>Korean</i>	21	\$713,566	4.90%
<i>Laotian</i>	10	\$23,356	0.20%
<i>Vietnamese</i>	27	\$291,033	2.00%
<b>African/African American</b>	<b>54</b>	<b>\$1,854,756</b>	<b>12.70%</b>
<i>African</i>	17	\$313,470	2.10%
<i>African American</i>	44	\$1,541,286	10.50%
<b>Other</b>	<b>40</b>	<b>\$902,290</b>	<b>6.20%</b>
<i>Armenian</i>	6	\$54,052	0.40%

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Ethnicity	Lead Grantees	Navigator Dollars Awarded	% of Total
<i>Middle Eastern</i>	20	\$64,127	0.40%
<i>Russian</i>	9	\$50,114	0.30%
<i>Ukrainian</i>	5	\$6,981	0.00%
<i>Other</i>	28	\$727,017	5.00%
<b>American Indian</b>	<b>15</b>	<b>\$61,740</b>	<b>0.40%</b>
<b>Grand Total</b>		<b>\$14,649,490</b>	<b>100%</b>

Table 2 summarizes the Grantees that will provide outreach, education, enrollment assistance and post enrollment services to consumers eligible for Covered California Health Plans. The Grantees' requested amount, total award, Outreach and Education Grant Program roll over amount, as well as their enrollment goal for individuals effectuated for Covered CA plans is also included.

**TABLE 2 – NAVIGATOR GRANTEEES**

Organization	Requested Amount	Amount Funded (Navigator Dollars)	Roll Over	Total Award	Enrollment Goal
Alameda Health Consortium	\$750,000	\$500,000		\$500,000	3,500
AltaMed Health Services Corporation	\$1,000,000	\$750,000		\$750,000	4,650
Asian Americans Advancing Justice - Los Angeles	\$685,000	\$501,000	\$184,000	\$685,000	2,800
Asian Pacific Self-Development And Residential Association	\$52,268	\$52,268		\$52,268	350
Best PRactices Group, Inc.	\$499,427	\$50,000		\$50,000	350
Bienestar Human Services, INC.	\$531,073	\$200,000	\$127,547	\$327,547	1,400
Bienvenidos Community Health Center	\$50,000	\$50,000		\$50,000	350
California Black Chamber Foundation	\$500,000	\$500,000		\$500,000	2,800
California Council of Churches	\$325,000	\$0	\$133,000	\$133,000	350
California Health Collaborative	\$1,050,000	\$383,000	\$219,000	\$602,000	2,000
California NAACP	\$1,000,000	\$185,562	\$64,438	\$250,000	900
Cambodian Association of America	\$50,000	\$50,000		\$50,000	350
Catholic Charities of California, Inc.	\$630,000	\$300,000	\$247,622	\$547,622	2,151
Central Valley Health Network Inc.	\$585,000	\$400,000	\$79,604	\$479,604	2,800
Centro de Salud de la Comunidad de San Ysidro, Inc. (d.b.a. San Ysidro Health Center)	\$362,719	\$362,719		\$362,719	2,000

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Organization	Requested Amount	Amount Funded (Navigator Dollars)	Roll Over	Total Award	Enrollment Goal
City of Long Beach Department of Health and Human Services	\$225,267	\$225,267		\$225,267	1,274
Clinica Sierra Vista	\$500,000	\$500,000		\$500,000	3,500
Coalition of Orange County Community Clinics	\$400,000	\$200,000		\$200,000	1,400
Community Health Alliance of Pasadena	\$175,000	\$175,000		\$175,000	1,225
Community Health Centers of the Central Coast	\$500,000	\$300,000		\$300,000	2,100
Community Health Clinic Ole	\$200,000	\$200,000		\$200,000	1,400
Community Medical Centers, Inc.	\$100,000	\$100,000		\$100,000	700
Comprehensive Community Health Centers	\$350,000	\$250,000		\$250,000	1,800
Crenshaw Health Partners	\$750,000	\$300,000		\$300,000	1,800
D' Access Central Inc	\$50,000	\$50,000		\$50,000	200
East Bay Agency for Children	\$515,654	\$313,000	\$27,418	\$340,418	1,500
Family Health Care Resources	\$500,000	\$100,000		\$100,000	700
Family Health Centers of San Diego	\$500,000	\$300,000		\$300,000	1,400
Family Tax Services	\$100,000	\$100,000		\$100,000	500
Foothill Health Center	\$50,000	\$50,000		\$50,000	300
Greenville Rancheria	\$50,000	\$50,000		\$50,000	192
Health Access Foundation	\$580,000	\$450,000		\$450,000	2,475
Healthy Community Forum for the Greater Sacramento Region d.b.a. Sacramento Covered	\$360,000	\$206,270	\$153,730	\$360,000	1,400
Healthy House Within a MATCH Coalition	\$200,000	\$200,000		\$200,000	1,400
Herald Christian Health Center	\$500,000	\$100,000		\$100,000	700
Home Start, Inc.	\$287,108	\$100,000		\$100,000	700
Hub Cities Consortium	\$150,000	\$150,000		\$150,000	800
INFO LINE of San Diego County	\$602,039	\$34,550	\$215,450	\$250,000	350
Institute for Healthcare Advancement	\$750,000	\$500,000		\$500,000	3,200
Kelly Rolfe Financial Services	\$1,000,000	\$500,000		\$500,000	3,500
Koreatown Multipurpose Senior Center	\$750,000	\$500,000		\$500,000	3,500
LDP Financial	\$200,000	\$100,000		\$100,000	700

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Organization	Requested Amount	Amount Funded (Navigator Dollars)	Roll Over	Total Award	Enrollment Goal
Loma Linda University	\$933,339	\$0	\$311,000	\$311,000	700
Northeast Community Clinic	\$100,000	\$100,000		\$100,000	700
Omni Family Health	\$500,000	\$300,000		\$300,000	2,100
Physicians for a National Health Program-California	\$200,000	\$50,000		\$50,000	350
Planned Parenthood of Orange and San Bernardino Counties	\$100,000	\$50,000		\$50,000	350
Providence Little Company of Mary Foundation	\$183,342	\$183,342		\$183,342	1,150
Quantum Investments Inc dba Liberty Tax Service	\$100,000	\$100,000		\$100,000	500
Quinn Community Outreach Corporation	\$748,705	\$150,000		\$150,000	1,000
Redwood Community Health	\$1,000,000	\$312,000	\$438,000	\$750,000	3,000
Riverside County Black Chamber of Commerce	\$500,000	\$300,000		\$300,000	1,600
Saban Community Clinic	\$182,894	\$100,000		\$100,000	600
Sac Cultural Hub Media Foundation	\$300,000	\$200,000		\$200,000	1,200
San Mateo County Health System	\$360,500	\$300,000		\$300,000	1,250
Solano Coalition for Better Health	\$109,188	\$47,200	\$62,800	\$110,000	350
St. Francis Medical Center of Lynwood Foundation	\$605,000	\$36,355	\$213,645	\$250,000	350
The Actors' Fund of America	\$155,000	\$43,010	\$112,000	\$155,010	450
TheGreenFoundation	\$100,000	\$100,000		\$100,000	500
Tides Center/California Coverage & Health Initiatives	\$538,236	\$400,000		\$400,000	2,100
UHW	\$1,000,000	\$500,000		\$500,000	3,500
Unidos Por La Musica	\$750,000	\$300,000		\$300,000	1,800
United Ways of California	\$991,819	\$200,495	\$224,504	\$424,999	1,400
University of Southern California	\$1,000,000	\$100,000	\$0	\$100,000	700
Vision y Compromiso	\$1,000,000	\$238,452	\$261,548	\$500,000	1,150
Young Invincibles	\$200,000	\$200,000		\$200,000	1,200
<b>Total</b>		<b>\$14,649,490</b>	<b>\$3,075,306</b>	<b>\$17,724,796</b>	<b>93,467</b>

## II. GRANT REVIEW AND SELECTION PROCESS

Proposals were evaluated individually to assess the quality and likelihood of each proposal to achieve the stated goals of the program and were assigned a numerical score. Covered

California conducted a rigorous evaluator recruitment effort that targeted professionals with relevant education and professional experience in a variety of sectors. Following extensive interviews of 146 reviewers, conflict of interest determinations and self-recusals, a final cohort of 18 grant reviewers was selected. This cohort represented the diverse cultural, social, and linguistic demographics of California. The evaluators all had extensive professional experience as grant authors, evaluators, researchers, and included program administrators for large-scale grants, and leaders within health policy institutes at major universities.

A concerted effort was made to ensure that all proposals received a minimum of two evaluations. A third evaluation was initiated when the first and second scores resulted in a differential of 15 points or greater. Where a significant differential between the previous scores existed, an in-depth review was conducted by internal staff to inform what would be considered an outlier score, with the final score determined by Covered California. Lastly, Covered California reviewed all proposals and evaluator scores. The grant review and selection process timeline is displayed in Chart 1.

**CHART 1 – GRANT REVIEW AND SELECTION PROCESS**



### A. Grant Application Process

The Navigator Grant Application, released on June 30, 2014, was a competitive process administered by Covered California. Prior to the release of the grant application, Covered California conducted a webinar on June 19, 2014 to solicit feedback from stakeholders on preliminary grant application strategies. Stakeholder input was used to inform the final grant application. A Grant Application Conference was conducted on July 1, 2014 to provide an overview of the grant application and a forum for interested entities to ask questions. In addition, there was a process for entities to submit their questions regarding the application and responses were posted on the Covered California website. The final date to submit applications was July 28, 2014.

Applicants were required to submit an application electronically through the on-line application system. Covered California received 146 proposals. As a matter of policy, Covered California does not disclose the individual organizations that applied for the grant program to encourage future participation. Organizations that were not selected for funding are invited to participate in the non-compensated Community Outreach Network and are encouraged to apply for future grant opportunities. The fact that they were not selected is not an indication that their proposal was deficient in any manner.

Chart 2 provides an overview of the applications received, including subcontractor information and funding pool.

**CHART 2 - OVERVIEW OF APPLICATIONS RECEIVED**

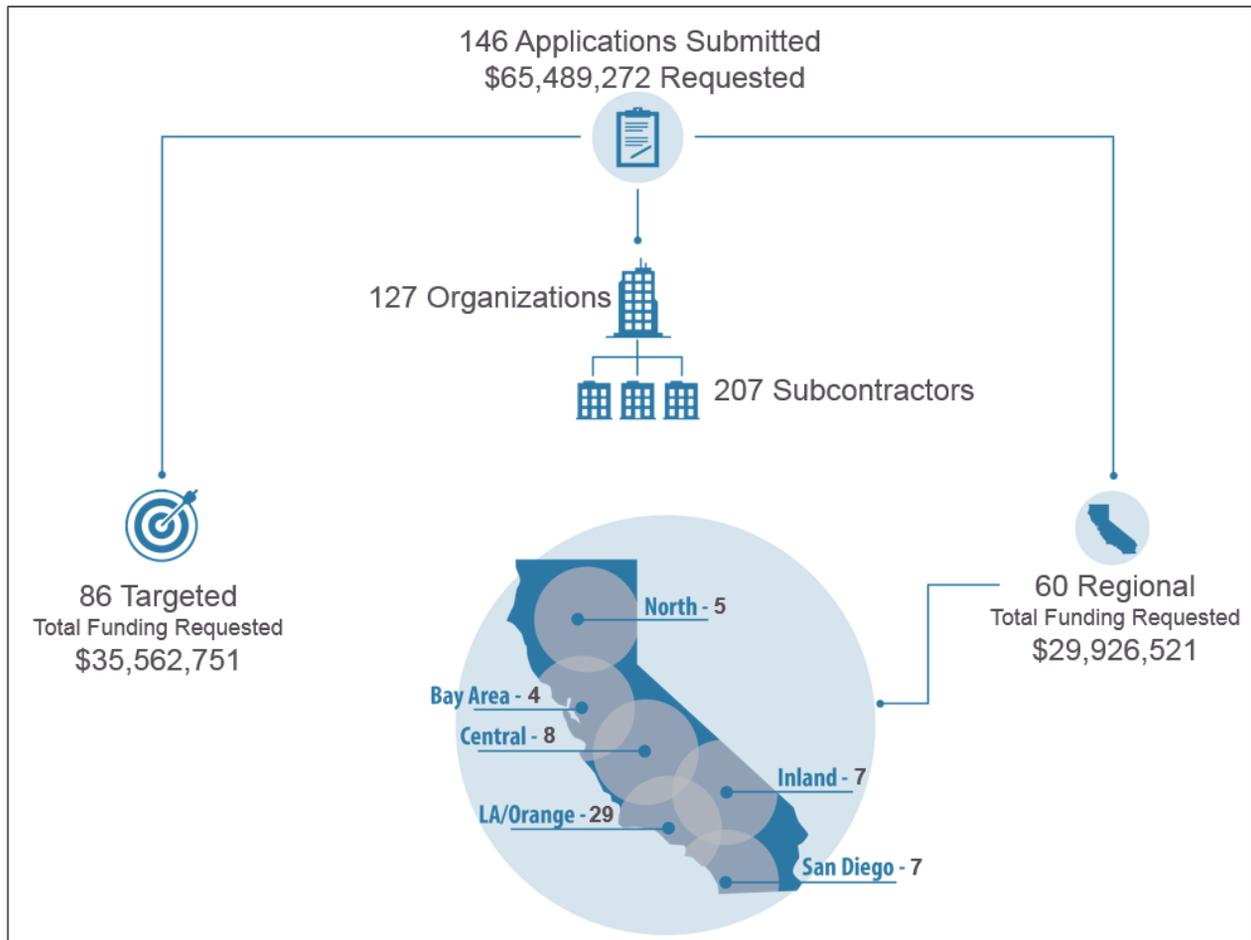


Table 3 summarizes the applications received by region and requested funding amount.

**TABLE 3 – FUNDING REQUESTED BY REGION**

Region	Applications Submitted	Amount Requested
Bay Area	4	\$1,760,500
Central CA	8	\$4,794,087
Inland	7	\$3,632,044
LA/Orange	29	\$13,802,851
North	5	\$2,110,000
San Diego	7	\$3,827,039
Targeted	86	\$35,562,751
<b>Total</b>	<b>146</b>	<b>\$65,489,272</b>

### B. Technical Review

Following successful submission, each application underwent a technical review to determine whether the application met the format, eligibility and funding request requirements. Organizations that failed to meet these requirements based on their submitted application or additional information requested by Covered California, did not pass technical review and did not proceed to evaluation and scoring. Two applications did not pass technical review and therefore did not proceed to evaluation and scoring.

### C. Evaluation and Scoring

Those meeting the technical review requirements progressed to evaluation and scoring. During this step, each application was scored by two independent evaluators. The final numeric score was calculated by averaging both scores. Criteria included:

1. Alignment with the Navigator Program objectives;
2. Degree of innovation, including the use of grant funds on store fronts or other permanent locations where consumers can receive enrollment and renewal assistance outside of normal business hours;
3. Evidence demonstrating likely effectiveness of outreach, education, enrollment, and post enrollment strategies;
4. Distinctiveness from other funded activities; and
5. Applications were also reviewed based on cost-effectiveness and allocation (Table 4 represents the allocation guidelines that organizations were suggested to consider).

**TABLE 4 – SUGGESTED FUNDING ALLOCATION BY GRANT SIZE**

Grant Size	Admin Allowance	Equipment Allowance	Outreach, Education and Media Activities	Enrollment Activities	Post Enrollment & Retention Activities
	15%	10%	25%	30%	20%
\$50,000	\$7,500	\$5,000	\$12,500	\$15,000	\$10,000
\$100,000	\$15,000	\$10,000	\$25,000	\$30,000	\$20,000
\$200,000	\$30,000	\$20,000	\$50,000	\$60,000	\$40,000
\$300,000	\$45,000	\$30,000	\$75,000	\$90,000	\$60,000
\$400,000	\$60,000	\$40,000	\$100,000	\$120,000	\$80,000
\$500,000	\$75,000	\$50,000	\$125,000	\$150,000	\$100,000
\$750,000	\$112,500	\$50,000	\$187,500	\$225,000	\$150,000
\$1,000,000	\$150,000	\$50,000	\$250,000	\$300,000	\$200,000

Note: Equipment allowance is 10% of grant award not to exceed \$50,000.

A review of each applicant’s IRS 990 form was conducted to determine revenue and expenses, number of employees, board of directors, number of volunteers, and overall financial viability of the organization.

Finally, in order to conduct due diligence, Covered California held phone interviews with reference entities attesting to the quality of the lead applicants. Vetting the applicant organizations included conducting phone interviews with organizations that provided a letter of reference for the lead applicant. Staff made a concerted effort to reach the signer of the letter and when they were unavailable a designee provided by that entity was interviewed. The interview questions were uniform for all reference checks. Through these interviews community partners were offered an opportunity to share additional information about their relationship that might not have been conveyed in written form. A complete summary of each questionnaire was provided to the selection group for consideration.

Covered California exercised its right throughout the process to request additional information from any applicant to determine the quality or scope of their proposal.

#### **D. Ranking and Selection**

The purpose of ranking and selection was to determine the mix of Grantees that would achieve Covered California’s goals and priorities. An analysis was conducted on the uninsured, subsidy-eligible population in California by utilizing CalSIM version 1.9 as the basis for data evaluation and development of specific county priorities.

The ranking process also involved an analysis of ethnicities and languages proposed to be reached, to ensure selected Grantees would be reaching target populations and communities of importance to Covered California.

Additional consideration was given to applications with lead and subcontracting organizations that have already demonstrated active and successful involvement in Covered California's In-Person Assistance (IPA) Program.

Refer to Appendix A, which provides a one page summary of the proposals for each of the selected Grantees. This summary includes: primary contact information, organization website address, enrollment goal (based on funded amount), roll over amount (if applicable), CEE rank, and subcontractors. Demographic factors including language and Federal Poverty Level as well as the number of CECs (per their application) are also included.

Scored proposals were ranked against each other for applicants proposing to serve the same target population. Some of the factors considered in ranking included: cost-effectiveness, access to target populations (based on ethnicity, income, language, age and other factors), target region, evaluation score, existing networks and infrastructures, as well as references submitted by the applicant.

A selection committee comprised of representatives from Covered California staff and the administrative vendor analyzed funding options and generated final award selections. Funding amount and adjusted effectuation goals were made for each proposal.

### III. FUNDING AWARDS

Of the total 146 applications received, two applications did not pass technical review and were not included in the evaluation and scoring process. Of the 144 applications that advanced to evaluation and ranking, 66 Navigator Grant proposals, or 45 percent of applications received, are recommended for funding.

#### A. Overview of Grantees

Navigator Grant recipients are expected to conduct outreach, education, enrollment assistance, and post enrollment services to consumers. These activities will help Covered California meet the goals of the Navigator Grant Program by:

1. Informing Covered California subsidy eligible consumers of the availability and benefits of obtaining health care coverage;
2. Promoting the value of purchasing health care coverage;
3. Motivating consumers to act;
4. Helping consumers to shop and compare plans;
5. Facilitating enrollment into Covered California Health Insurance Plans;
6. Assisting consumers with the Covered California renewal process; and
7. Providing post enrollment support to Covered California consumers.

With the total investment of \$16.9 million, 66 selected Grantees, including over 160 subcontractors, will achieve a total of 93,467 enrollments from October 1, 2014 through June 30, 2015. The target populations of selected Grantees will reach consumers in 13 languages which include: Arabic, Armenian, Chinese, English, Farsi, Hmong, Khmer, Korean, Laotian, Russian, Spanish, Tagalog, and Vietnamese. Other Grantees were selected based on their demonstrated ability to reach special demographics including Lesbian, Gay, Bisexual, and Transgender (LGBT) and young adults.

## B. Location of Grantees

An emphasis was placed on ensuring Grantees were selected that demonstrated a wide reach into areas where Covered California eligible populations reside.

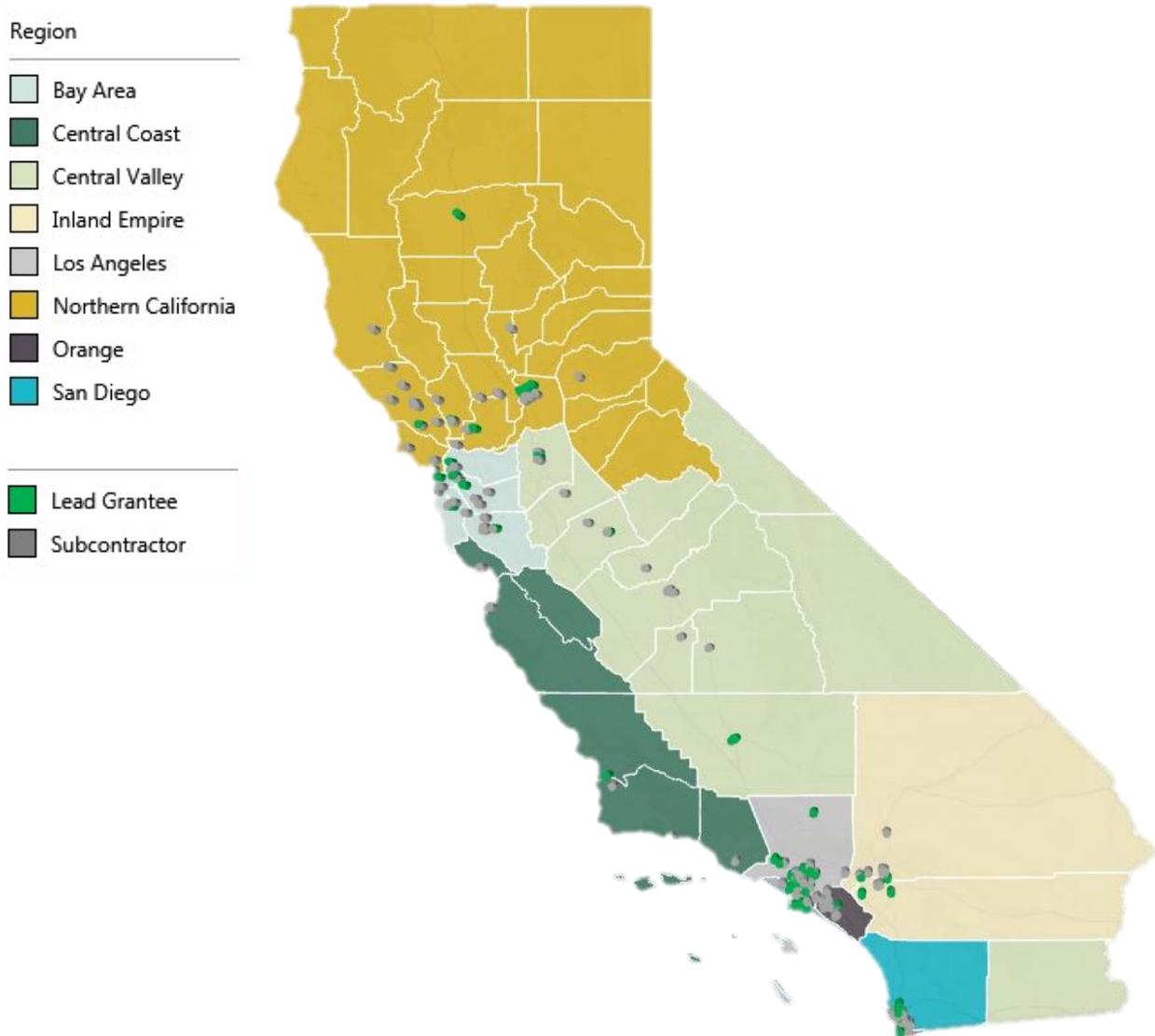
Table 5 shows the funding awarded and effectuated individual enrollment goals by the eight geographic regions that are part of Covered California’s 2015 Community Outreach Campaign.

**TABLE 5 – SELECTED NAVIGATOR APPLICATIONS BY REGION AND EFFECTUATED INDIVIDUALS**

Region	Funding Amounts (Navigator Dollars)	%	Effectuated Individuals	%
Los Angeles	\$4,520,080	31%	28,929	31%
Central Valley	\$2,432,368	17%	16,230	17%
Northern California	\$2,057,543	14%	13,379	14%
Bay Area	\$1,598,624	11%	9,367	11%
Orange	\$1,331,958	9%	8,614	9%
Inland Empire	\$1,246,662	8%	8,077	9%
San Diego	\$1,019,887	7%	5,632	6%
Central Coast	\$442,368	3%	3,230	3%
<b>Grand Total</b>	<b>\$14,649,490</b>	<b>100%</b>	<b>93,467</b>	<b>100%</b>

The graphic on the next page depicts the locations primary locations of the selected lead and their proposed subcontractor organizations. The selected lead organizations will make final determinations of their subcontractors that will participate and these locations are subject to change. This information does not include any additional sub-site locations for the lead and subcontractor organizations.

**CHART 3 – LOCATIONS OF GRANTEES AND SUBCONTRACTORS**



### C. Categories of Grantees

A wide range of organizations submitted applications and the applications selected for funding reflect this diversity. Table 6 provides an overview of the types of organizations that submitted an application and that were selected for funding.

**TABLE 6 – APPLICATIONS RECEIVED AND RECOMMENDED FOR FUNDING BY CATEGORY TYPE**

Organization Type/Category	Applications Received	Applications Funded	Requested Amount	Funding Level	Percentage Funded
<b>Community Based Organizations</b>	<b>83</b>	<b>35</b>	<b>\$40,309,476</b>	<b>\$10,137,410</b>	<b>25%</b>
Non-Profit Community Organization	80	33	\$38,829,476	\$9,289,788	24%
Faith-Based Organization	3	2	\$1,480,000	\$847,622	57%
<b>Safety-Net Clinic</b>	<b>23</b>	<b>15</b>	<b>\$7,674,404</b>	<b>\$3,637,719</b>	<b>47%</b>
<b>Trade, Union and Business Associations</b>	<b>17</b>	<b>4</b>	<b>\$8,380,100</b>	<b>\$1,350,000</b>	<b>16%</b>
Trade, Industry, or Professional Organization	7	1	\$3,030,100	\$50,000	2%
Labor Union	2	1	\$2,000,000	\$500,000	25%
Chamber of Commerce	6	2	\$2,350,000	\$800,000	34%
Resource Partners of the Small Business Administration	2	0	\$1,000,000	\$0	0%
<b>Tax Preparers</b>	<b>12</b>	<b>5</b>	<b>\$2,550,000</b>	<b>\$850,000</b>	<b>33%</b>
<b>City, County or Local Government Agency</b>	<b>5</b>	<b>3</b>	<b>\$1,591,953</b>	<b>\$675,267</b>	<b>42%</b>
<b>Schools, Districts, Colleges and Universities</b>	<b>3</b>	<b>2</b>	<b>\$2,933,339</b>	<b>\$411,000</b>	<b>14%</b>
Community College or University	2	2	\$1,933,339	\$411,000	21%
School District	1	0	\$1,000,000	\$0	0%
<b>American Indian Tribe or Tribal Organization</b>	<b>3</b>	<b>1</b>	<b>\$2,050,000</b>	<b>\$50,000</b>	<b>2%</b>
<b>TOTAL</b>	<b>146</b>	<b>65</b>	<b>\$65,489,272</b>	<b>\$17,111,396</b>	<b>26%</b>

#### D. Non-Funded Organizations

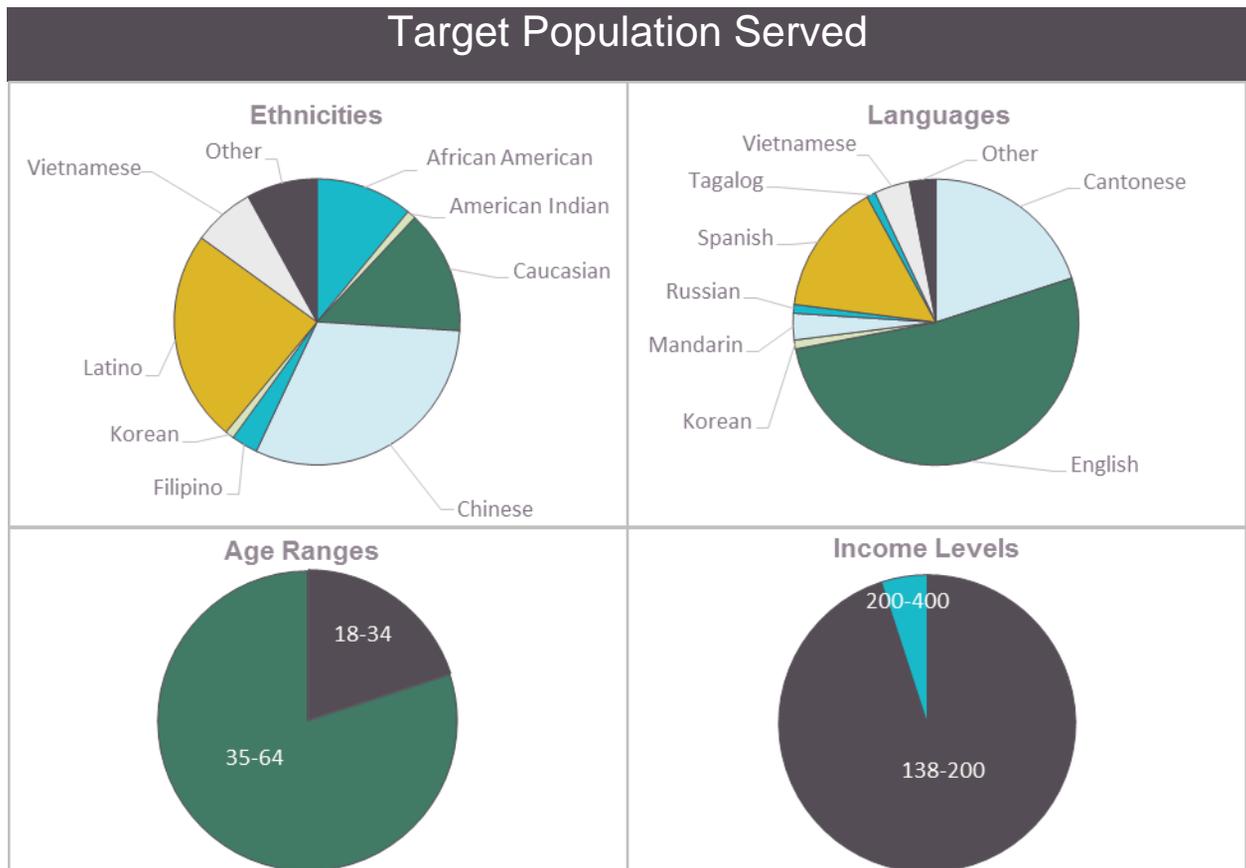
In order to have a strong and robust Navigator Grant Program, it was necessary to have competitive proposals from a large number of organizations. As a result of the competitive nature of the grant program, many well thought out and potentially successful applications were not selected for funding despite a strong evaluation score. As Covered California progressed through the evaluation process it was quickly evident that in many cases a multitude of organizations had submitted strong evidence-based proposals to reach the

same target market. Each of these organizations were extremely qualified and more than able to accomplish the goals that Covered California had set for the Navigator Grant Program, but due to the necessity to reach eligible populations throughout California with the available funding, not all organizations could be funded. Covered California will be reaching out to these capable organizations that submitted impressive applications to invite them to participate, or continue participating, in the IPA Program or the Community Outreach Network. In this capacity, non-funded organizations will work alongside Covered California to reach out to consumers as a trusted source of information in their community about Covered California. The organizations that partner with Covered California in these ways, outside of the Navigator Program, will be critical in ensuring that all eligible individuals have the information and assistance they need to receive the safety and security that health insurance provides.

## Appendix A – 1 Page Grantee Summary

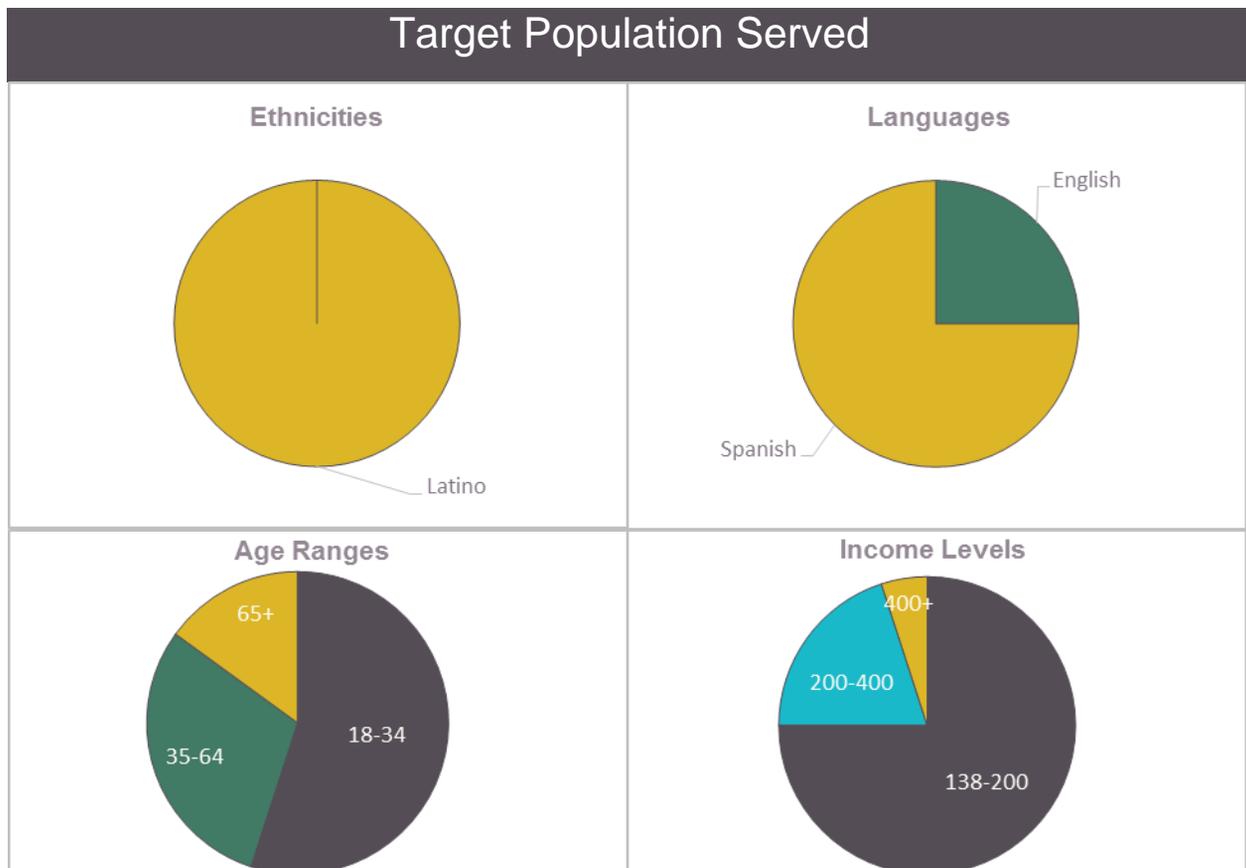
### Alameda Health Consortium

<b>Amount Requested: \$750,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Njeri McGee-Tyner</b> Eligibility and Enrollment Director  <a href="http://www.alamedahealthconsortium.org">www.alamedahealthconsortium.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 210	3,500
Subcontractors: Asian Health Services, Axis Community Health, La Clinica de La Raza, Inc., LifeLong Medical Care', Native American Health Center, Tri-City Health Center, Tiburcio Vasquez Health Center, West Oakland Health Council			



## AltaMed Health Services Corporation

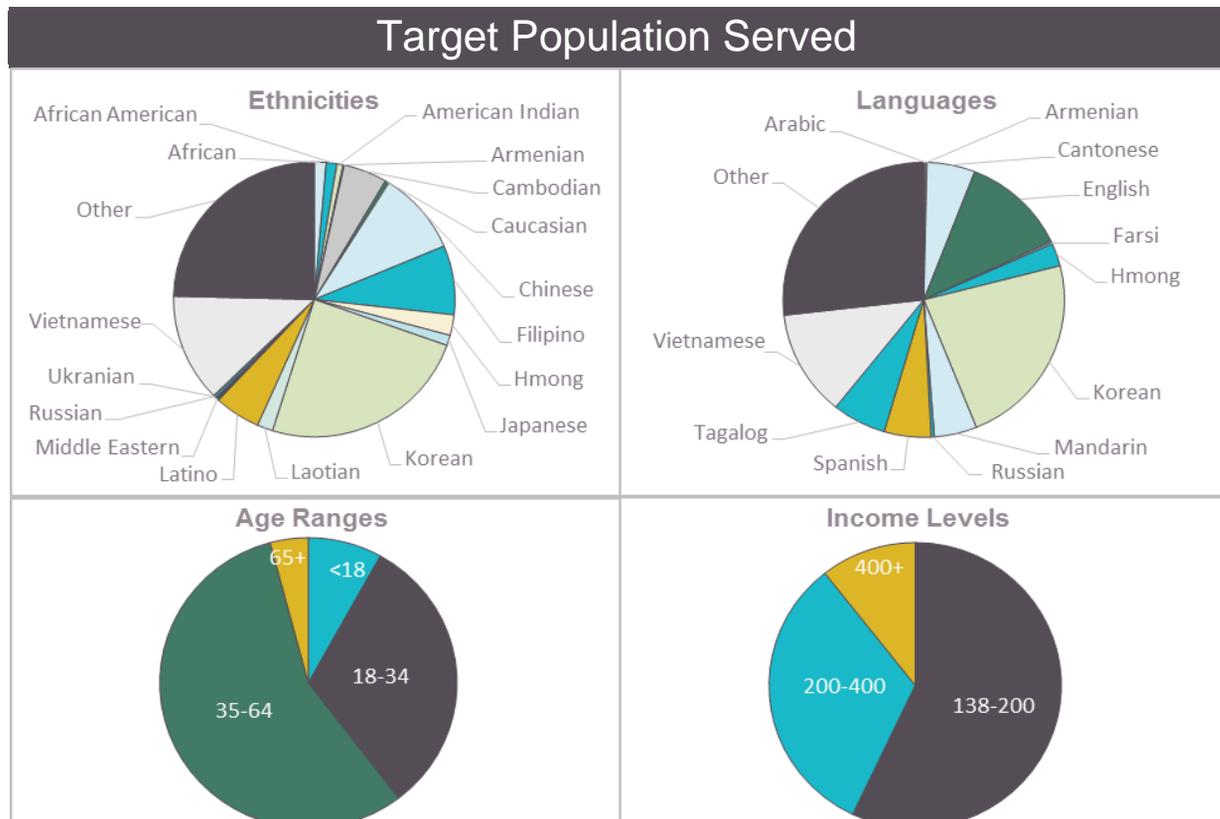
<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$750,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$750,00</b>	
<b>Fernanda Nena Davis</b> Associate VP, Grants Management  <a href="http://www.altamed.org">www.altamed.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 1 # CECs: 136 Subcontractor # CECs: N/A	4,650	
Subcontractors: N/A			



## Asian Americans Advancing Justice - Los Angeles

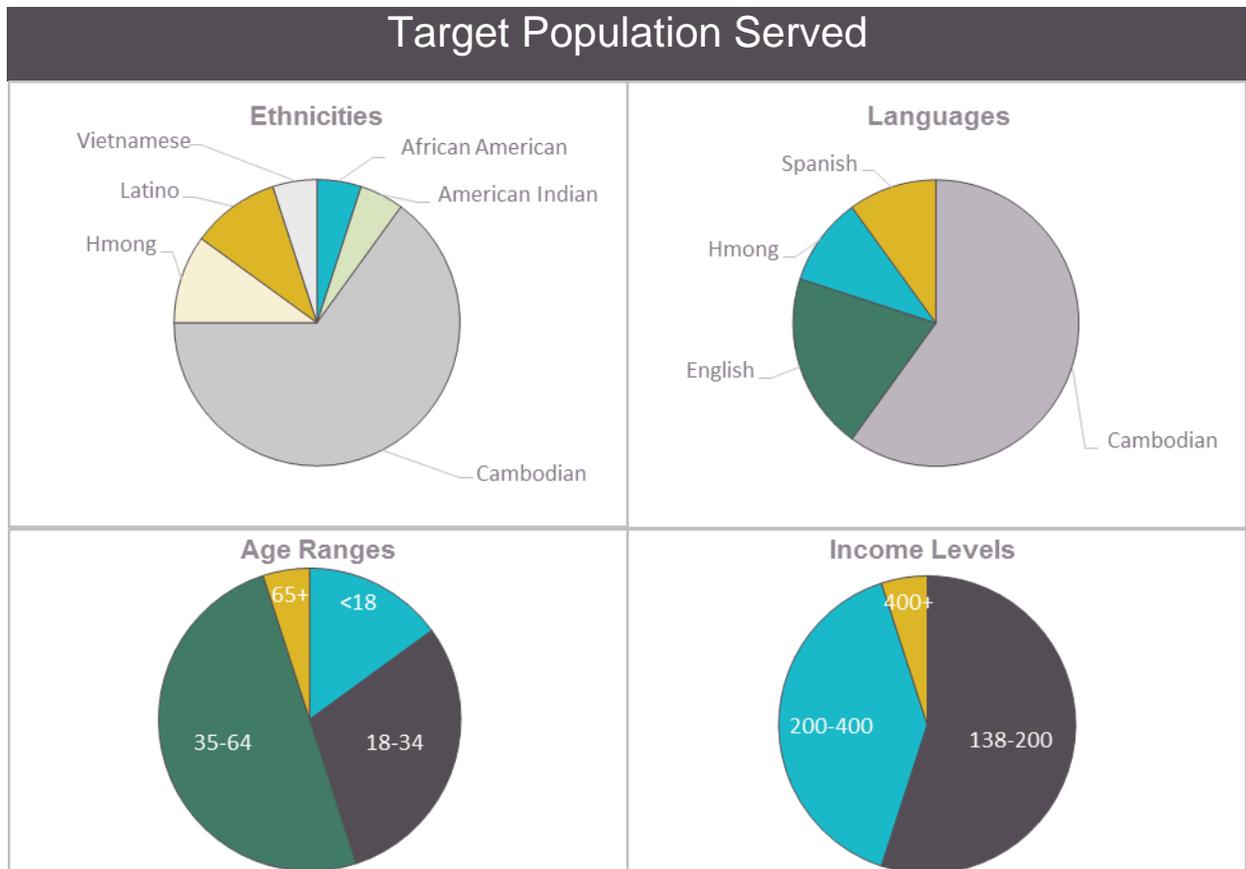
<b>Amount Requested: \$685,000</b>	<b>Navigator Funding: \$501,000</b>	
<b>Roll Over Amount: \$184,000</b>	<b>Total Funding: \$685,000</b>	
<b>Doreena Wong</b> Project Director  <a href="http://advancingjustice-la.org">advancingjustice-la.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 331 # CECs: 7 Subcontractor # CECs: 83	2,800

**Subcontractors:** API Equality – LA, Asian Pacific Health Care Venture, Inc., Asian Law Alliance, Asian Resources, Inc., Chinatown Service Center, Empowering Pacific Islander Communities, Families in Good Health/St. Mary Medical Center Foundation, Filipino Americans Services Group, Inc., Guam Communications Network, International Children Assistance Network, Korean Americans Community Services, Inc., Korean Churches for Community Development, Korean Community Center of the East Bay, Korean Resource Center, Lao American Coalition, LTSC Community Development Corporation, Native Hawaiian & Pacific Islander Alliance, Operation Samahan, Inc., Orange County Asian and Pacific Islander Community Alliance, Pacific Islander Health Partnership, Samoan Community Development Center, Santa Clara County Asian Law Alliance, Search to Involve Pilipino Americans, South Asian Network, Inc., Taulama for Tongans, Thai Community Development Center, Thai Health and Information Services, Inc., Union of Pan Asian Communities, United Cambodian Community, Vietnamese Voluntary Foundation, Inc., Young Nak Outreach & Transformation Foundation



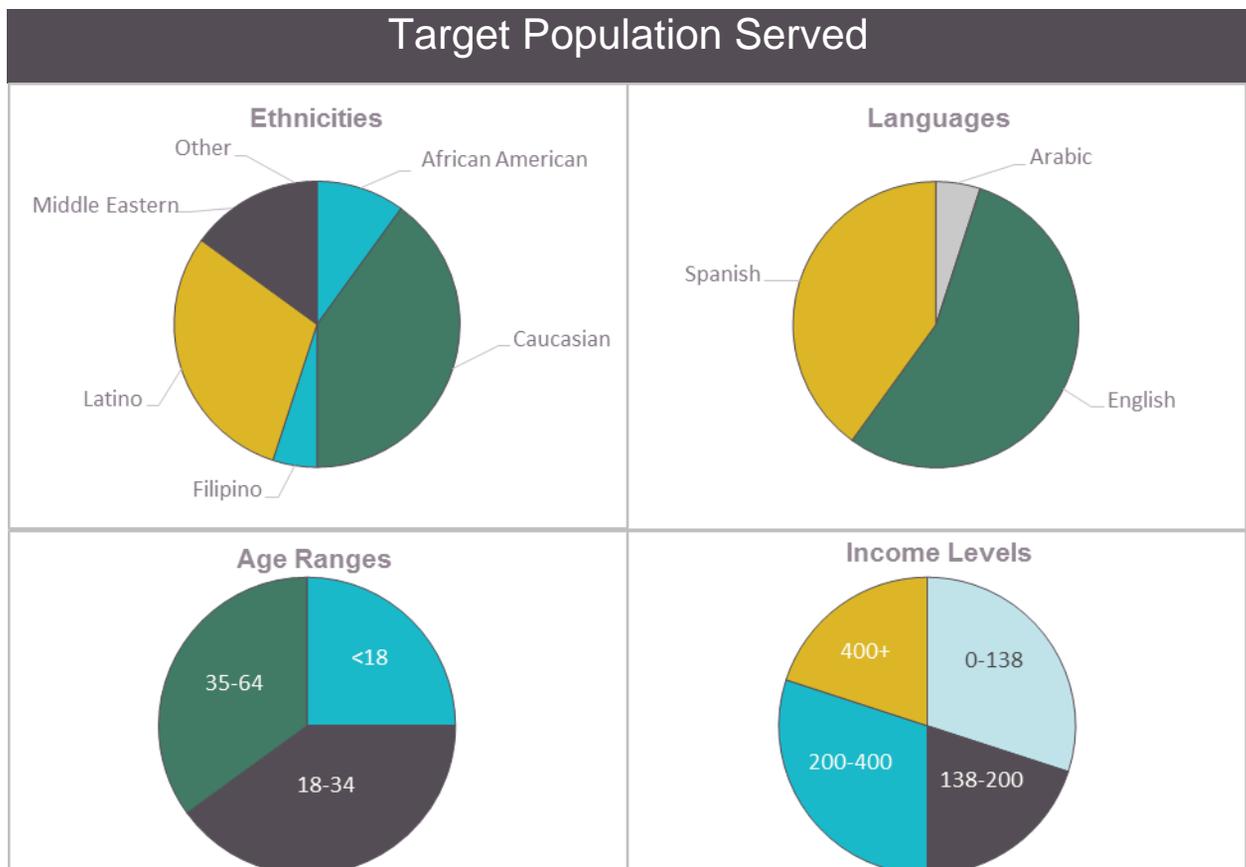
## Asian Pacific Self-Development And Residential Association

<b>Amount Requested: \$52,268</b>		<b>Navigator Funding: \$52,268</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$52,268</b>	
<b>Hengsothea Ung</b> Program Manager  <a href="http://apsaraonline.org">apsaraonline.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 586 # CECs: 3 Subcontractor # CECs: N/A	350	
<b>Subcontractors: N/A</b>			



## Best Practices Group, Inc.

<b>Amount Requested: \$499,427</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Lance Paris</b> Senior Partner  <a href="http://bestpracticesgroup.us">bestpracticesgroup.us</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 91 # CECs: 17 Subcontractor # CECs: N/A	350	
Subcontractors: N/A			



## Bienestar Human Services, Inc.

<b>Amount Requested: \$531,073</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: \$127,547</b>		<b>Total Funding: \$327,547</b>	
Oscar De La O President & CEO  <a href="http://www.bienestar.org">www.bienestar.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 245 # CECs:6 Subcontractor # CECs: N/A	1,400	
Subcontractors: N/A			



## Bienvenidos Community Health Center

<b>Amount Requested: \$50,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
Deborah Villar Interim CEO  <a href="http://bienvenidos.org">bienvenidos.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 620 # CECs:5 Subcontractor # CECs: N/A	350	
Subcontractors: N/A			



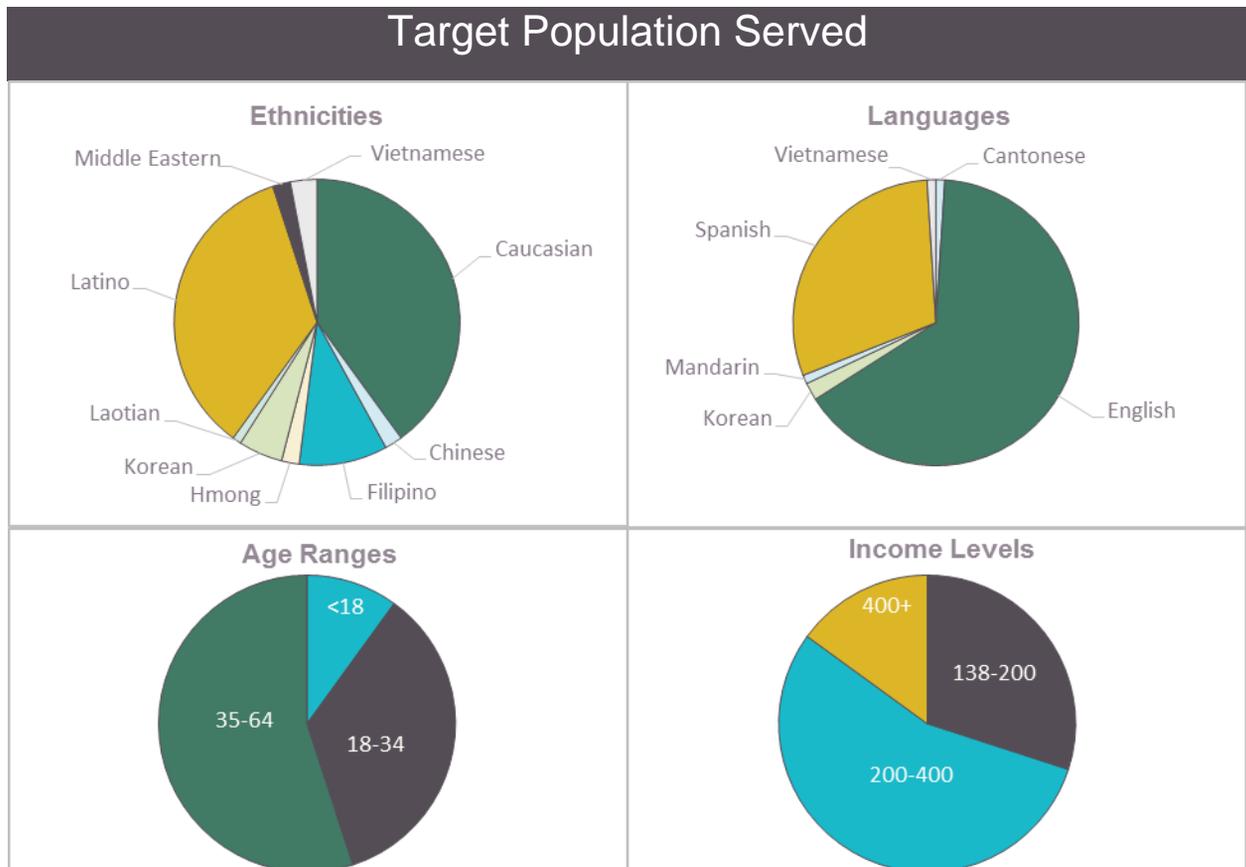
## California Black Chamber Foundation

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Aubry Stone</b> President/CEO  <a href="http://calbcc.org">calbcc.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A		2,800
Subcontractors: N/A			



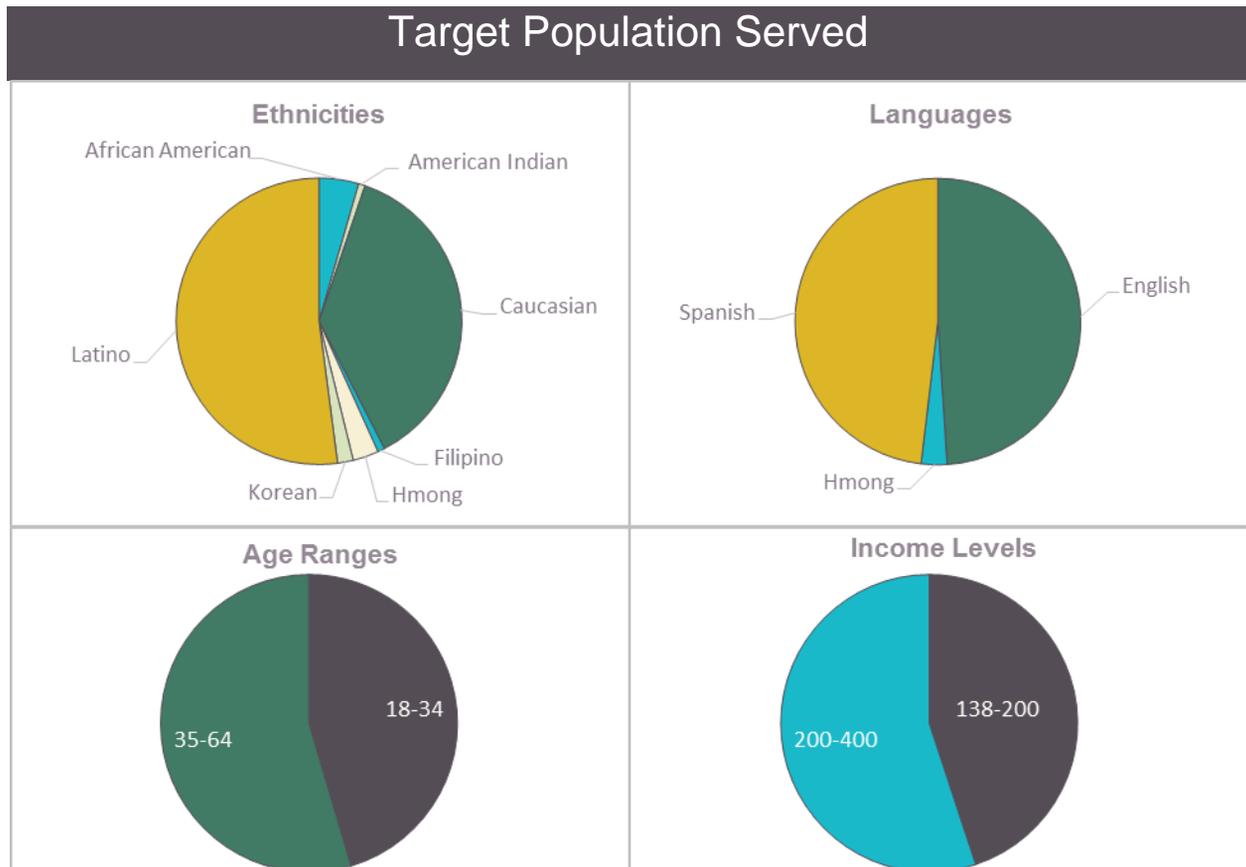
## California Council of Churches

<b>Amount Requested: \$325,000</b>		<b>Navigator Funding: \$0</b>	
<b>Roll Over Amount: \$133,000</b>		<b>Total Funding: \$133,000</b>	
<b>Rick Schlosser</b> Executive Director  <a href="http://calchurches.org">calchurches.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	350
Subcontractors: Clergy and Laity United for Economic Justice-Los Angeles (CLUE-LA), Interfaith Center for Worker Justice (ICWJ) of San Diego County			



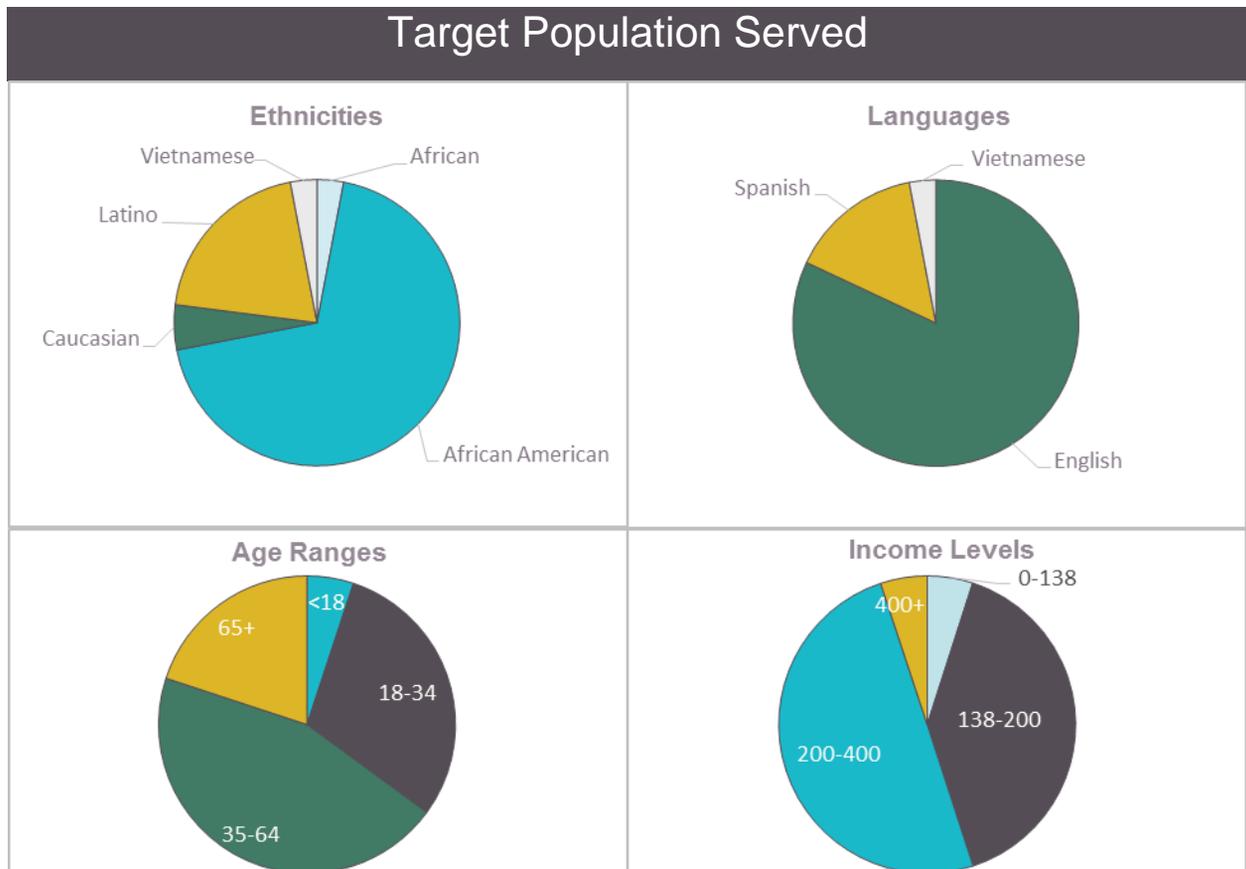
## California Health Collaborative

<b>Amount Requested: \$1,050,000</b>		<b>Navigator Funding: \$383,000</b>	
<b>Roll Over Amount: 219,000</b>		<b>Total Funding: \$602,000</b>	
<b>DeAnne Blankenship</b> Director of Program Services  <a href="http://www.healthcollaborative.org">www.healthcollaborative.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 29	900
Subcontractors: Community Link Capitol Region, Help Central, Inc., Yolo County, Humboldt Community Access and Resource, United Way of Northern California, Fresno Economic Opportunity Commission, Santa Cruz Womens Health Center, Salud Para La Gente, Central Coast Independent Living, Centro la Familia Advocacy Services, Bakersfield American Indian Health Project, MEP Tax, Inc., Greenfield Union School District			



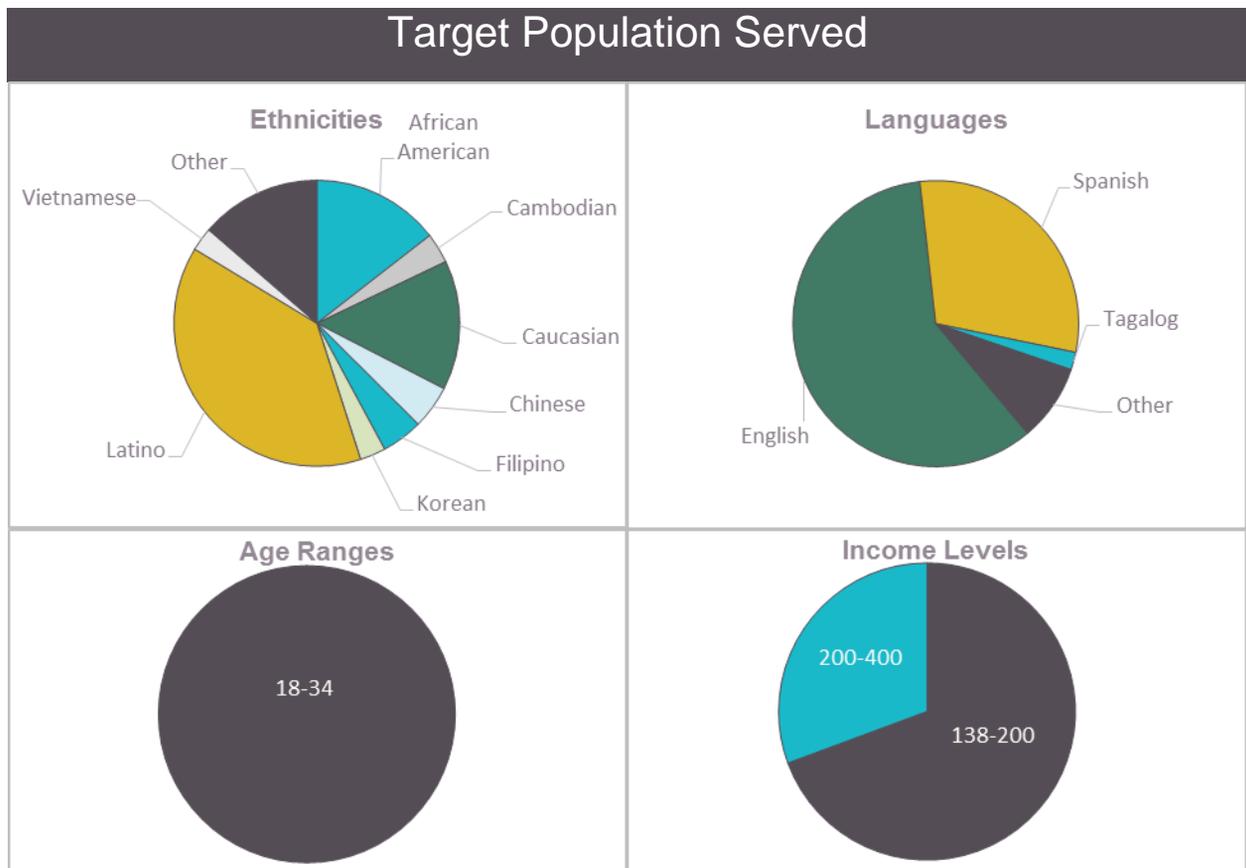
## California NAACP

<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$185,562</b>	
<b>Roll Over Amount: \$64,438</b>		<b>Total Funding: \$250,000</b>	
<b>Warren Quann</b> Executive Director  <a href="http://www.ca-naacp.org">www.ca-naacp.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 181 # CECs: 33 Subcontractor # CECs: N/A	900	
Subcontractors: N/A			



## Cambodian Association of America

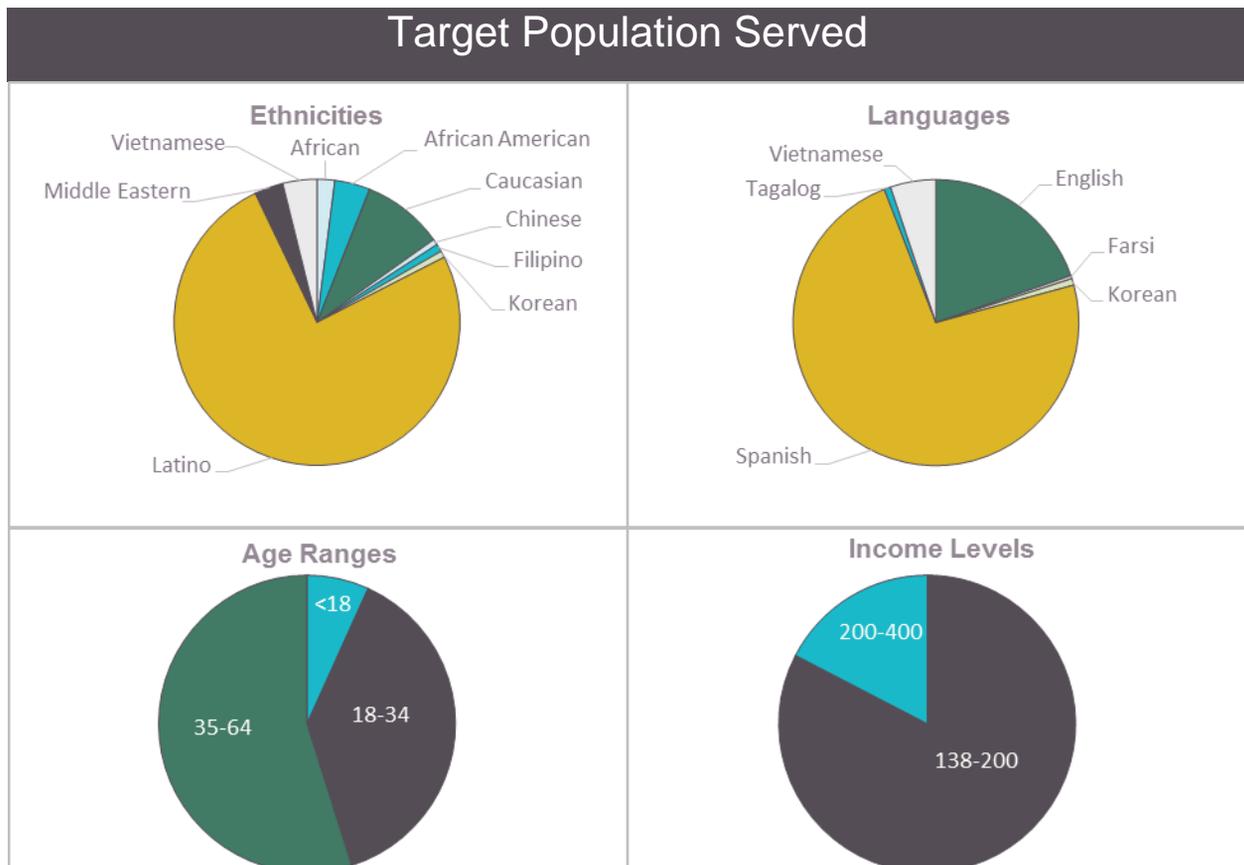
<b>Amount Requested: \$50,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Kimthai Kuoch</b> CEO  <a href="http://www.cambodianusa.com">www.cambodianusa.com</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 250 # CECs: 6 Subcontractor # CECs: N/A	350	
Subcontractors: N/A			



## Catholic Charities of California, Inc.

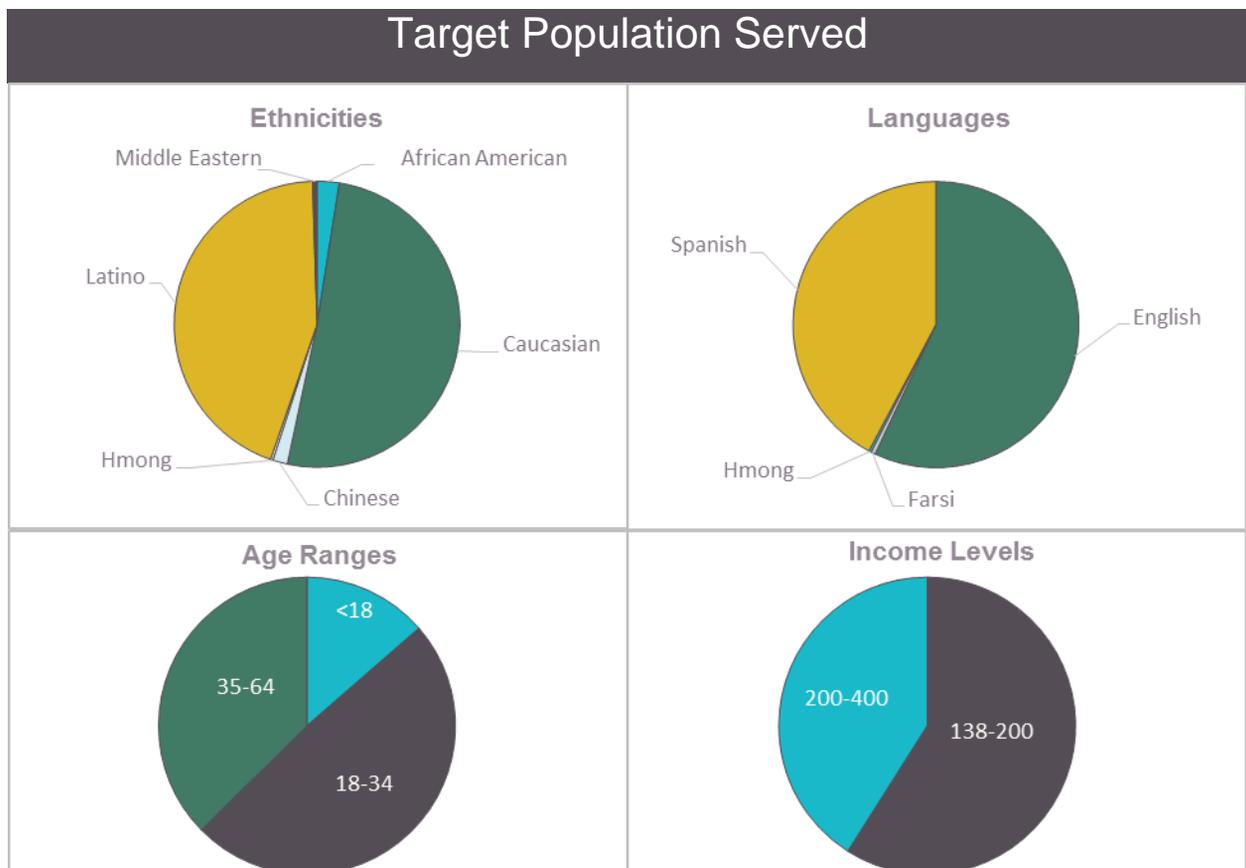
<b>Amount Requested: \$630,000</b>	<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: \$247,622</b>	<b>Total Funding: \$547,622</b>	
<b>Emily Battaglia</b> Programs Director  <a href="http://catholiccharitiesca.org">catholiccharitiesca.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 23 # CECs: 35 Subcontractor # CECs: N/A	2,151

**Subcontractors:** Catholic Charities Diocese of Fresno, Catholic Charities Diocese of Monterey, Catholic Charities Diocese of Santa Rosa, Catholic Charities of Orange County, Catholic Charities of Solano, Catholic Charities of the East Bay, Catholic Charities, Diocese of San Diego



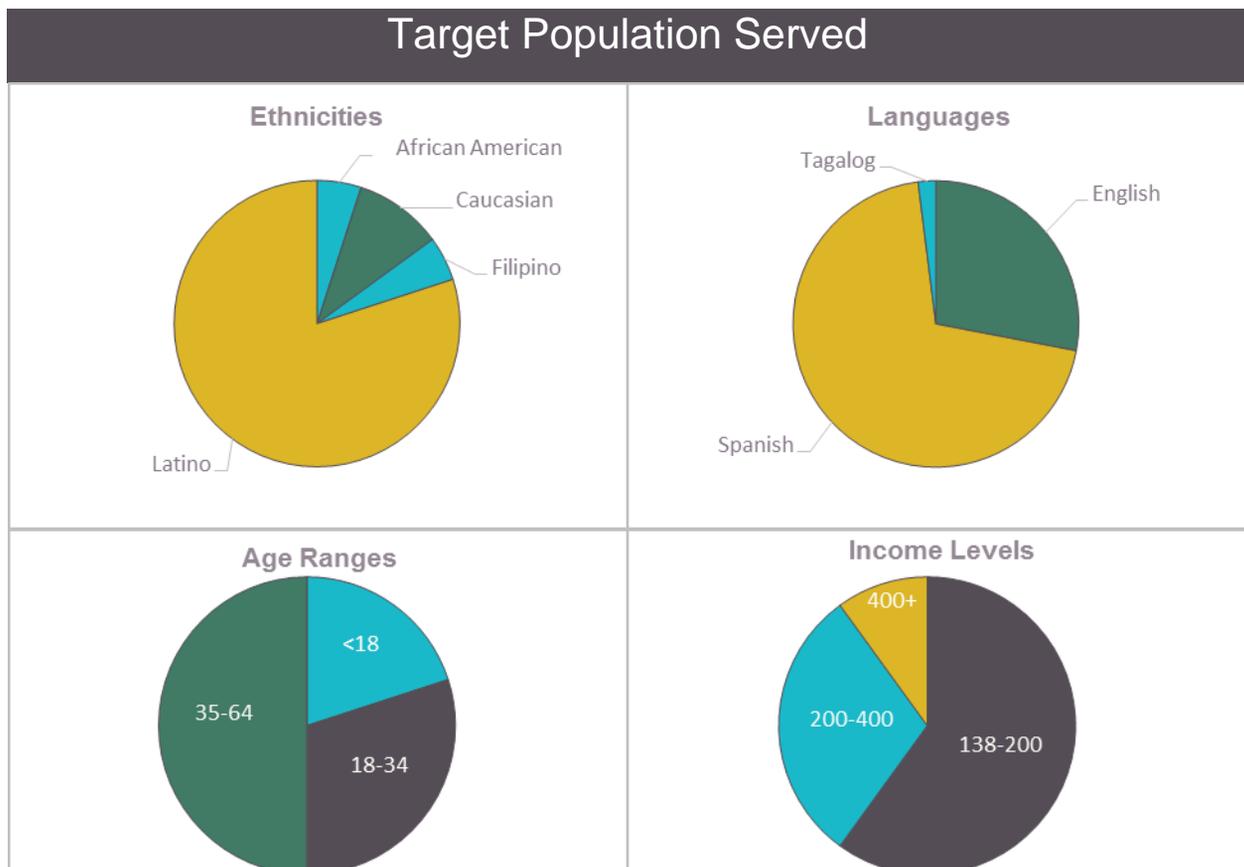
## Central Valley Health Network Inc.

<b>Amount Requested: \$585,000</b>		<b>Navigator Funding: \$400,000</b>	
<b>Roll Over Amount: \$79,604</b>		<b>Total Funding: \$479,604</b>	
<b>Cynthia Peshek</b> Director of Programs  <a href="http://www.cvhnclinics.org">www.cvhnclinics.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 183 # CECs: 4 Subcontractor # CECs: 56		2,800
<b>Subcontractors:</b> Ampla Health, Camarena Health, El Dorado County Community Health Center, Golden Valley Health Centers, Inland Behavioral and Health Services, Livingston Community Health Services, Inc., WellSpace Health			



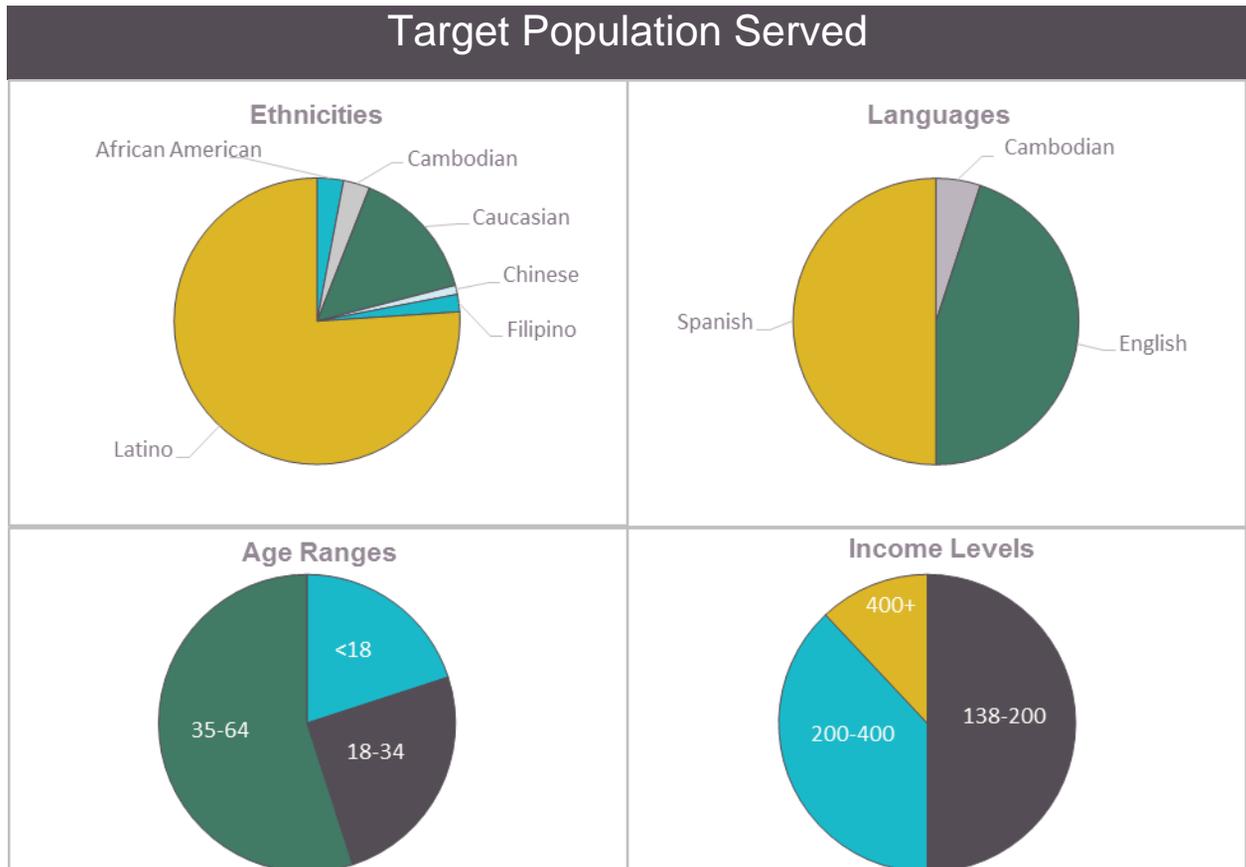
## Centro de Salud de la Comunidad de San Ysidro, Inc. (d.b.a. San Ysidro Health Center)

<b>Amount Requested: \$362,719</b>		<b>Navigator Funding: \$362,719</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$362,719</b>	
<b>Leticia Cazares</b> Director of Outreach  <a href="http://www.syhc.org">www.syhc.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input checked="" type="checkbox"/> CEE Rank: 18 # CECs: 22 Subcontractor # CECs: N/A	2,000
<b>Subcontractors:</b> Mexican American Business and Professional Association San Diego (MABPA), Southwestern Community College District, Urban Collaborative Project (UCP) – using Mission Edge San Diego as Fiscal Agent			



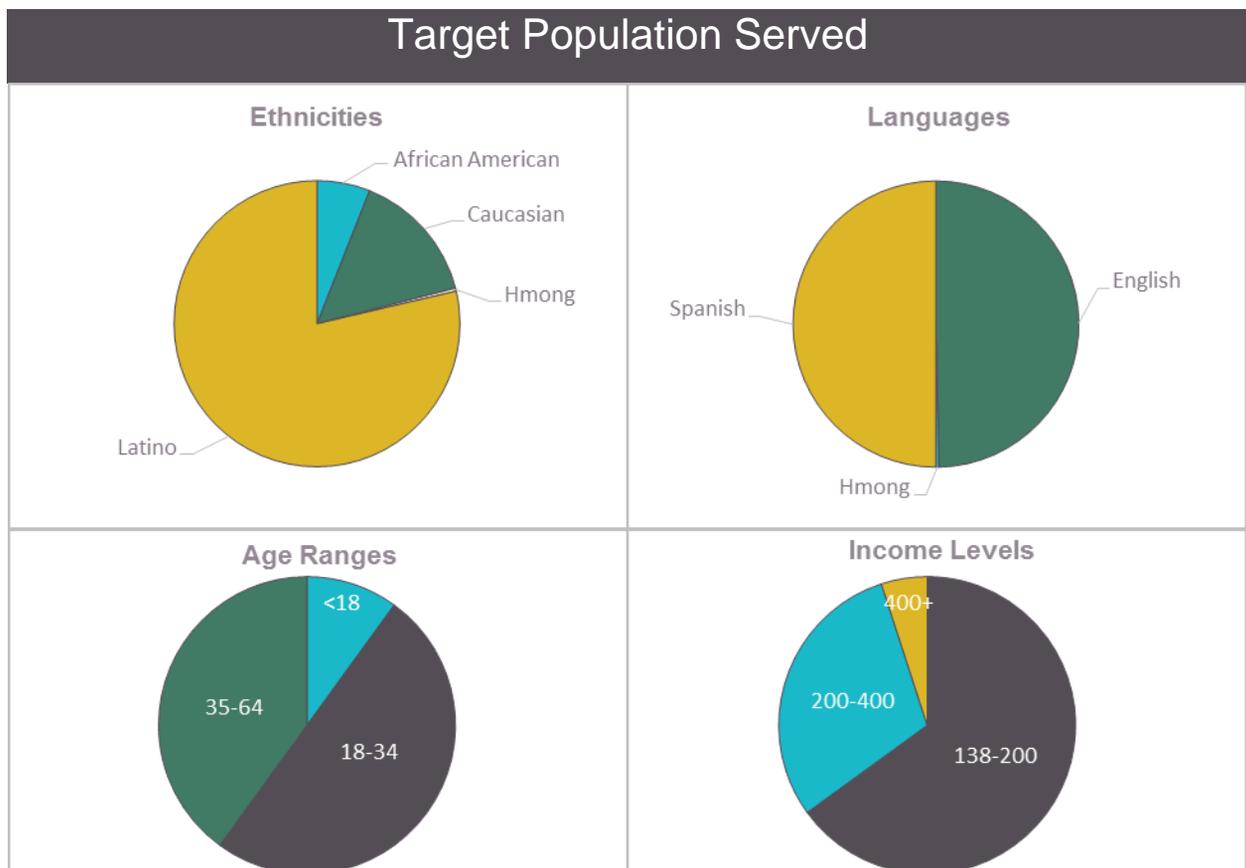
## City of Long Beach Department of Health and Human Services

<b>Amount Requested: \$225,267</b>		<b>Navigator Funding: \$225,267</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$225,267</b>	
<b>Cheryl Barrit</b> Preventive Health Bureau Manager  <a href="http://www.longbeach.gov/health">www.longbeach.gov/health</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 89 # CECs: 7 Subcontractor # CECs: N/A		1,274
<b>Subcontractors: N/A</b>			



## Clinica Sierra Vista

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Bill Phelps</b> Chief of Programs  <a href="http://www.clinicas ierravista.org">www.clinicas ierravista.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 3 # CECs: 47 Subcontractor # CECs: N/A	3,500	
<b>Subcontractors: N/A</b>			



## Coalition of Orange County Community Clinics

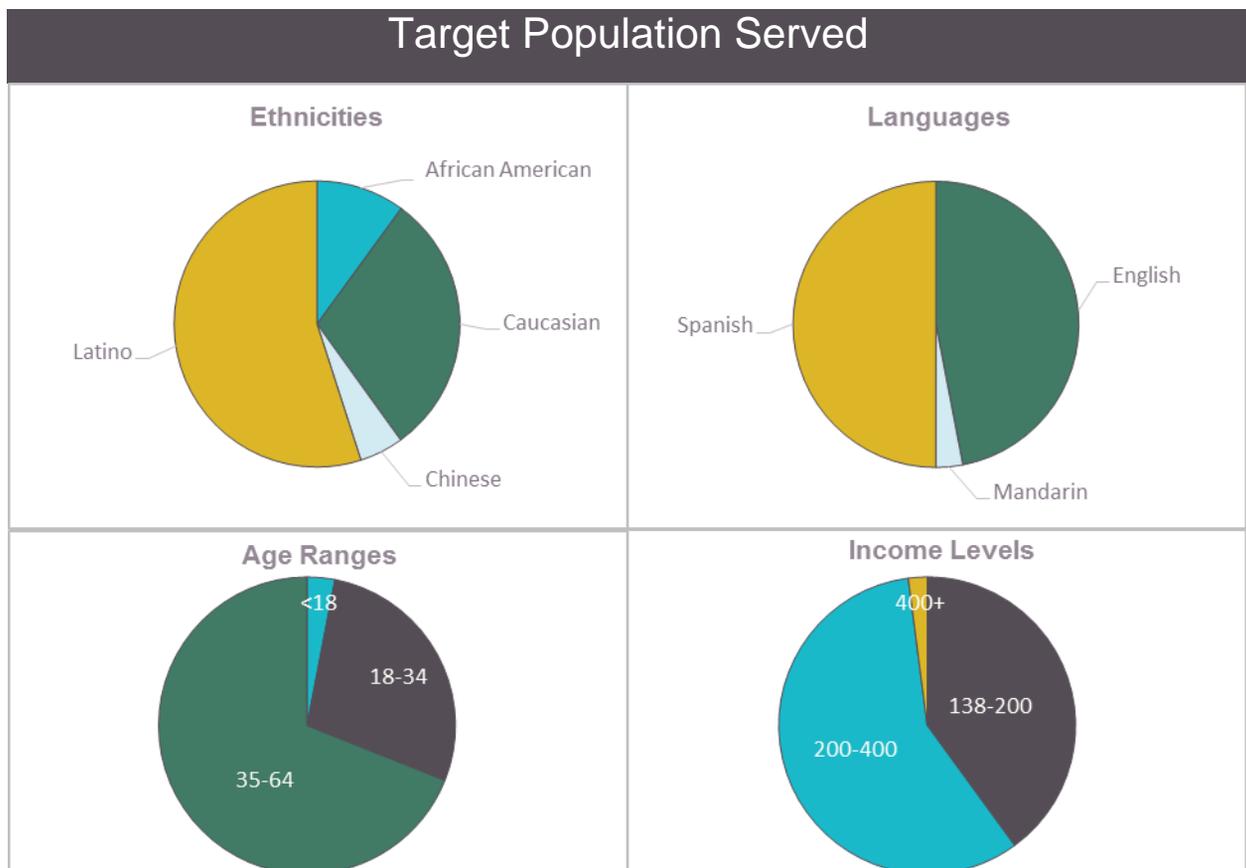
<b>Amount Requested: \$400,000</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$200,000</b>	
<b>Lisa Shelton-Finch</b> Director, Finance & Operations  <a href="http://www.coccc.org">www.coccc.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 85 # CECs: 29 Subcontractor # CECs: 35		1,400

**Subcontractors:** Central City Community Health Center, Friends of Family Health Center, Korean Community Services, Nhan Hoa Comprehensive Health Care Clinic, North Orange County Regional Health Foundation, Serve the People Community Health Center



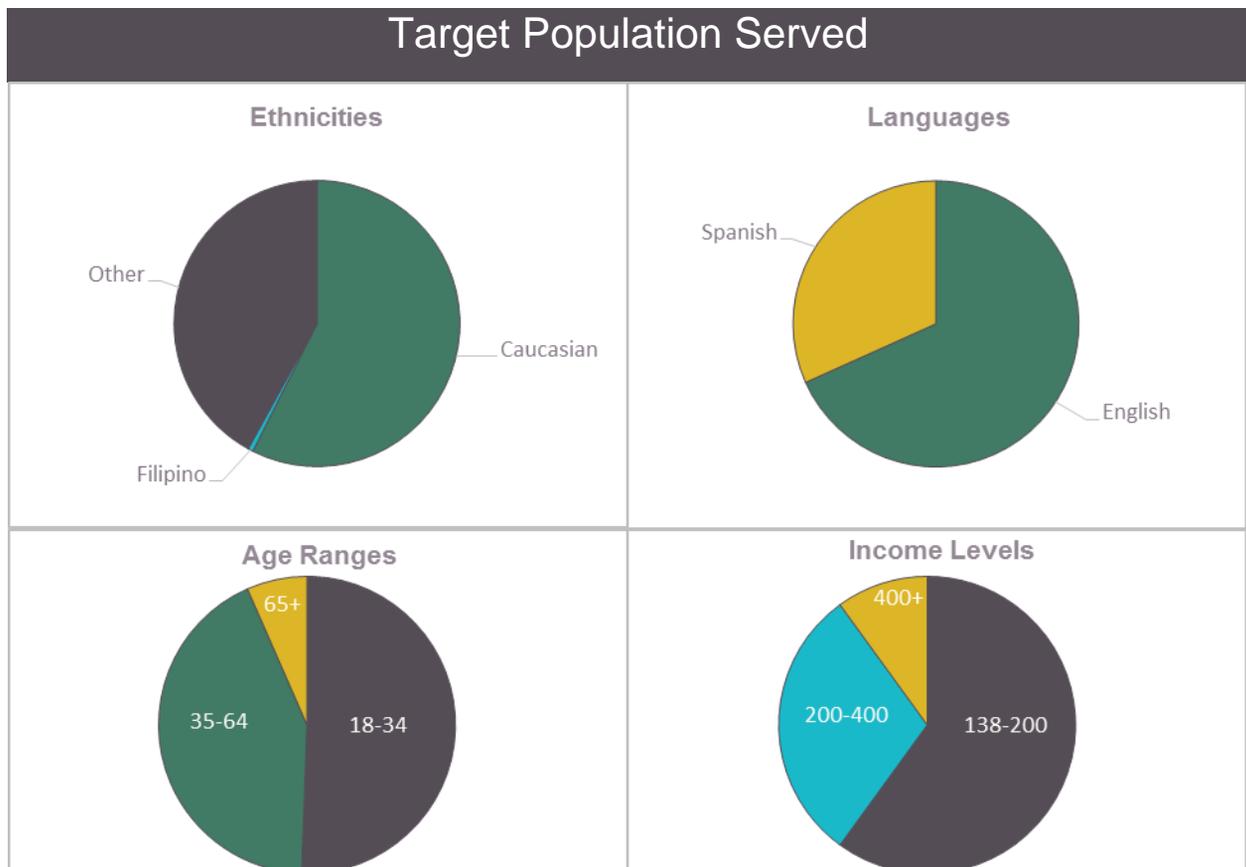
## Community Health Alliance of Pasadena

<b>Amount Requested: \$175,000</b>		<b>Navigator Funding: \$175,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$175,000</b>	
<b>Steven Abramson</b> Marketing Manager  <a href="http://www.chapcare.org">www.chapcare.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 135 # CECs: 21 Subcontractor # CECs: 38		1,225
<b>Subcontractors:</b> AIDS Service Center, Inc., Pasadena Public Health Department, Young & Healthy			



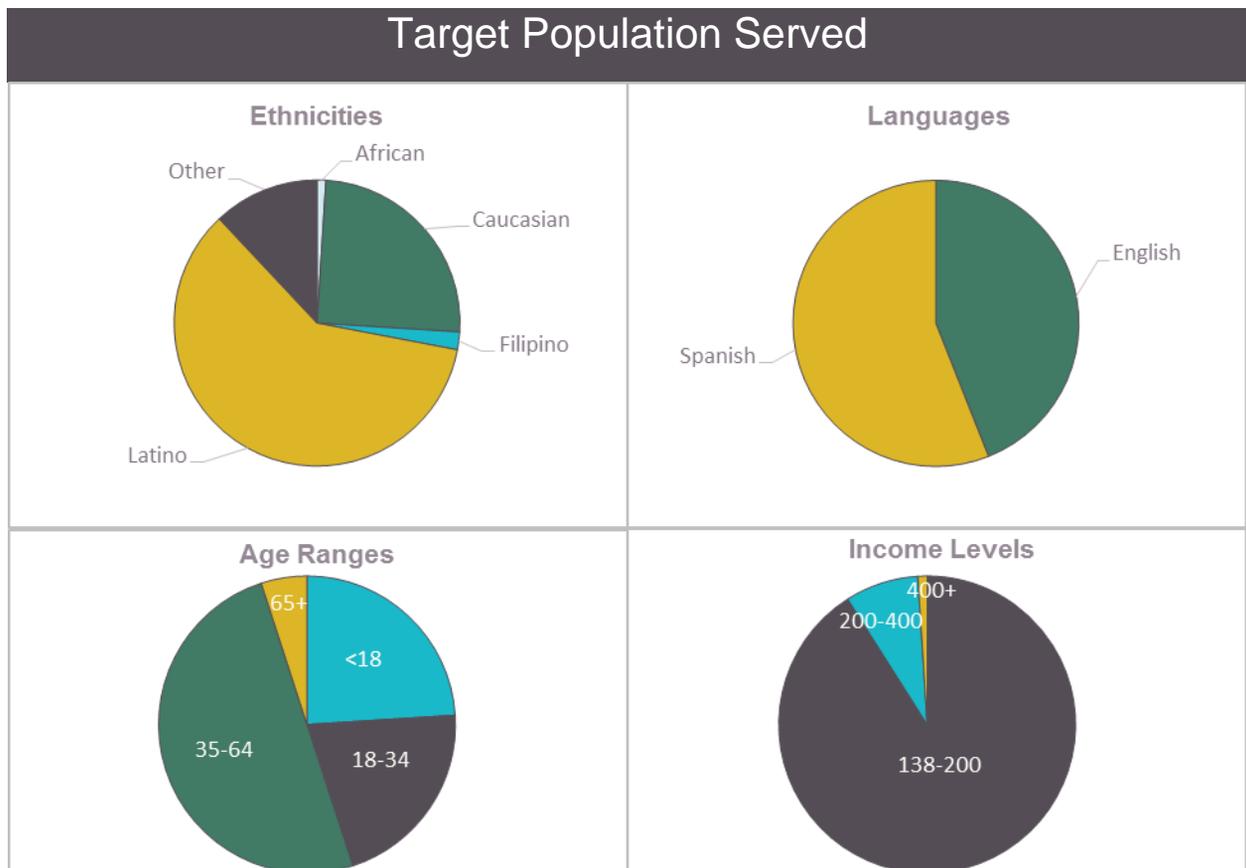
## Community Health Centers of the Central Coast

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Craig Wood</b> Program Manager  <a href="http://www.communityhealthcenters.org">www.communityhealthcenters.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 33 # CECs: 9 Subcontractor # CECs: N/A	2,100	
<b>Subcontractors: N/A</b>			



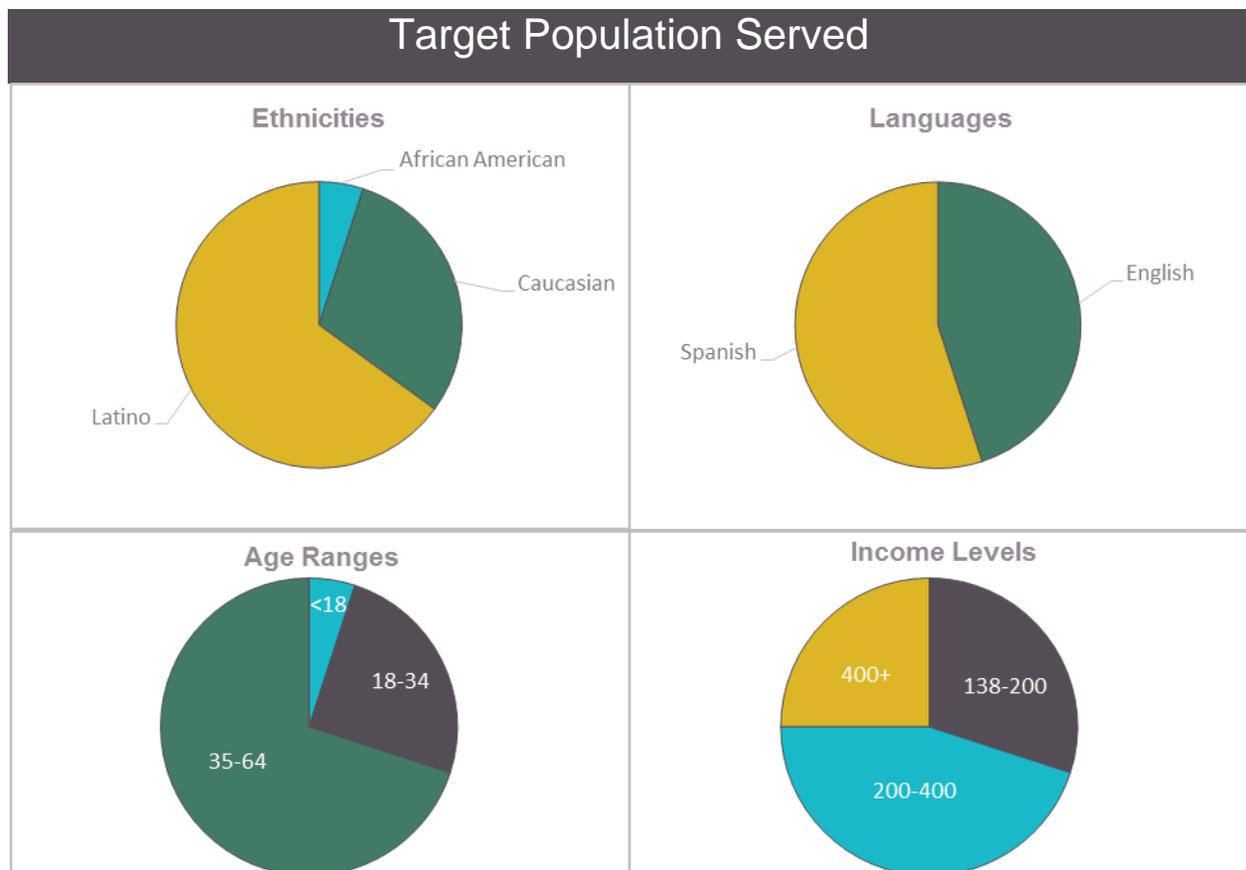
## Community Health Clinic Ole

<b>Amount Requested: \$200,000</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$200,000</b>	
<b>Patrisia Contreras-Vigil</b> Patient Services Manager  <a href="http://www.clinicole.org">www.clinicole.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 50 # CECs: 6 Subcontractor # CECs: N/A		1,400
<b>Subcontractors:</b> On The Move, Spirit of Unity, Puertas Abiertas Community Resource Center, Up Valley Family Centers of Napa County			



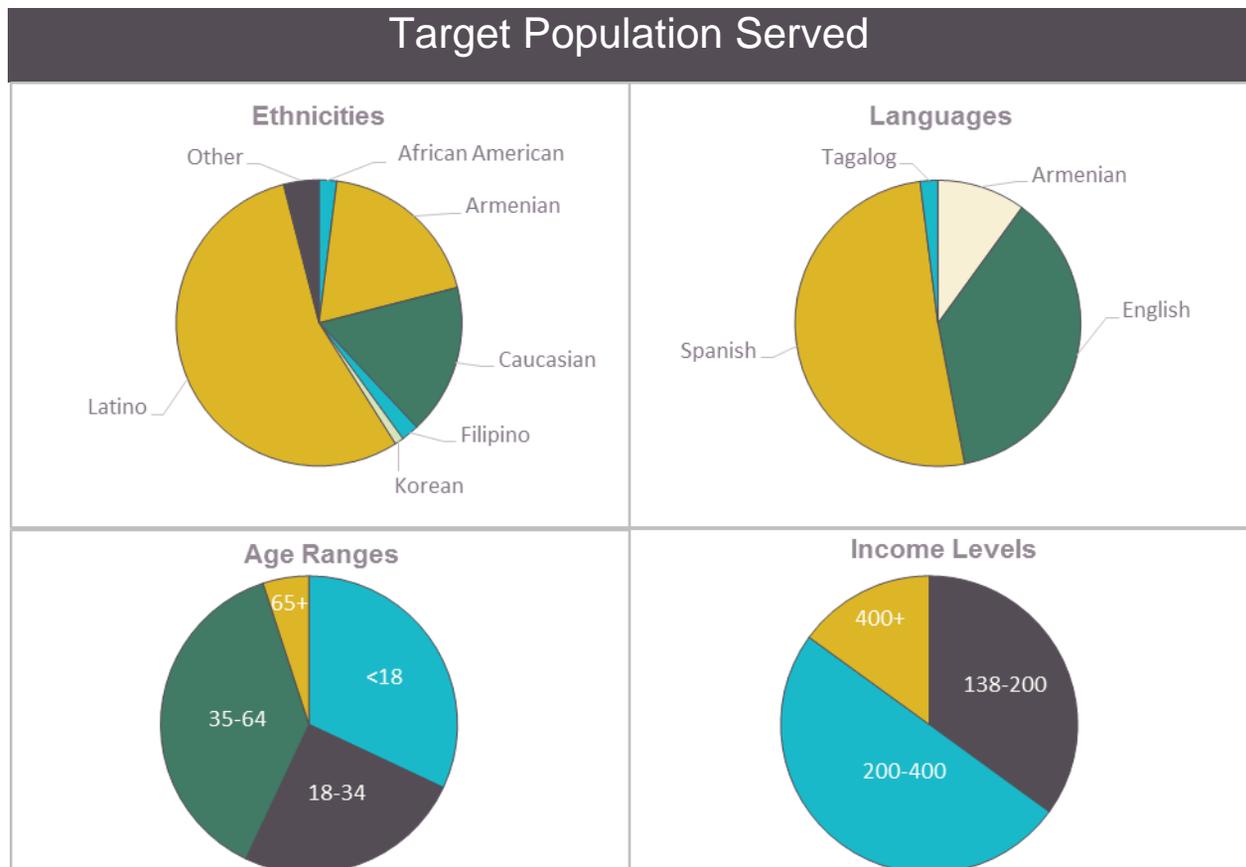
## Community Medical Centers, Inc.

<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Sandra Beddawi</b> Director of Health Education  <a href="http://www.communitymedicalcenters.org">www.communitymedicalcenters.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 17 # CECs: 10 Subcontractor # CECs: N/A	700	
<b>Subcontractors: N/A</b>			



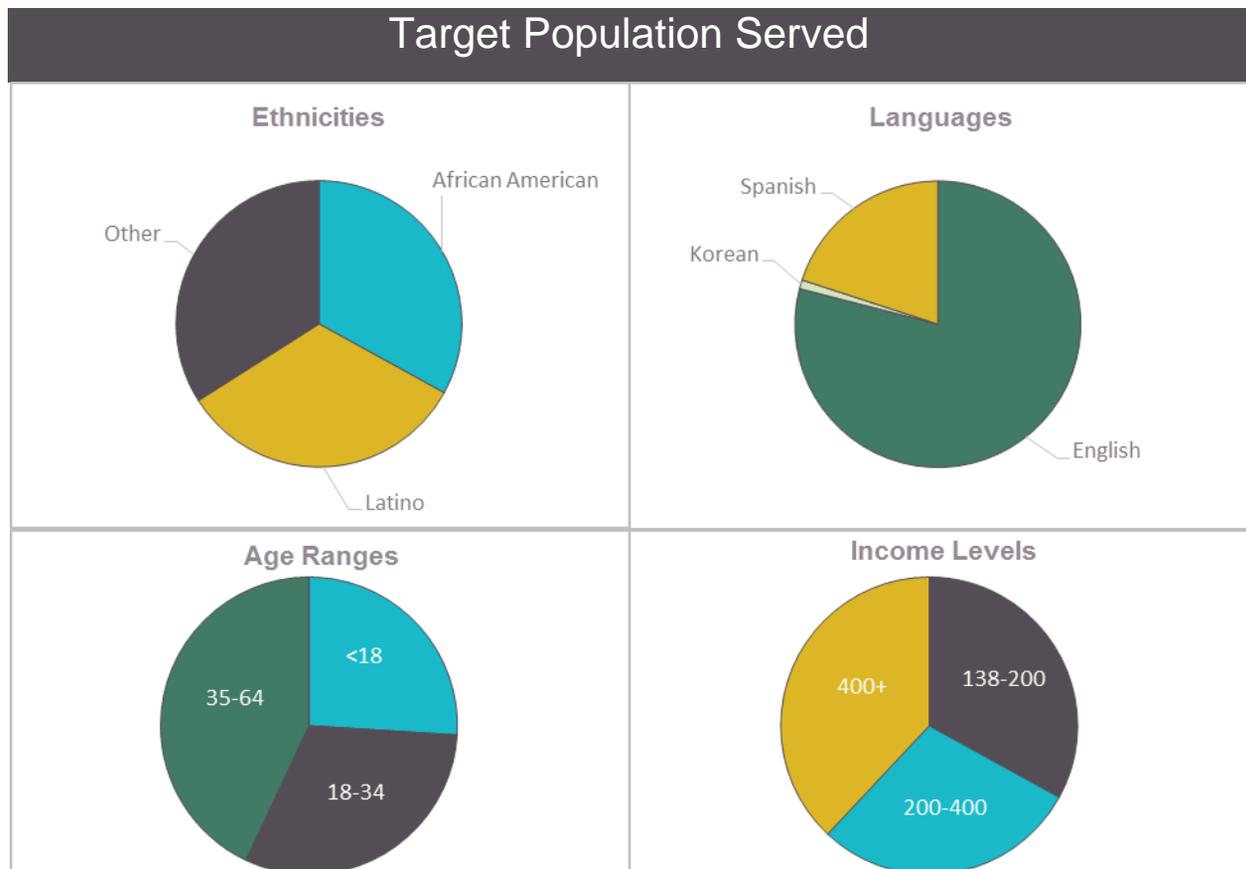
## Comprehensive Community Health Centers

<b>Amount Requested: \$350,000</b>		<b>Navigator Funding: \$250,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$250,000</b>	
<b>Danielle Smith</b> Outreach and Education Department Manager  <a href="http://www.cchccenters.org">www.cchccenters.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 84 # CECs: 17 Subcontractor # CECs: 3		1,800
<b>Subcontractors:</b> Center for Living and Learning			



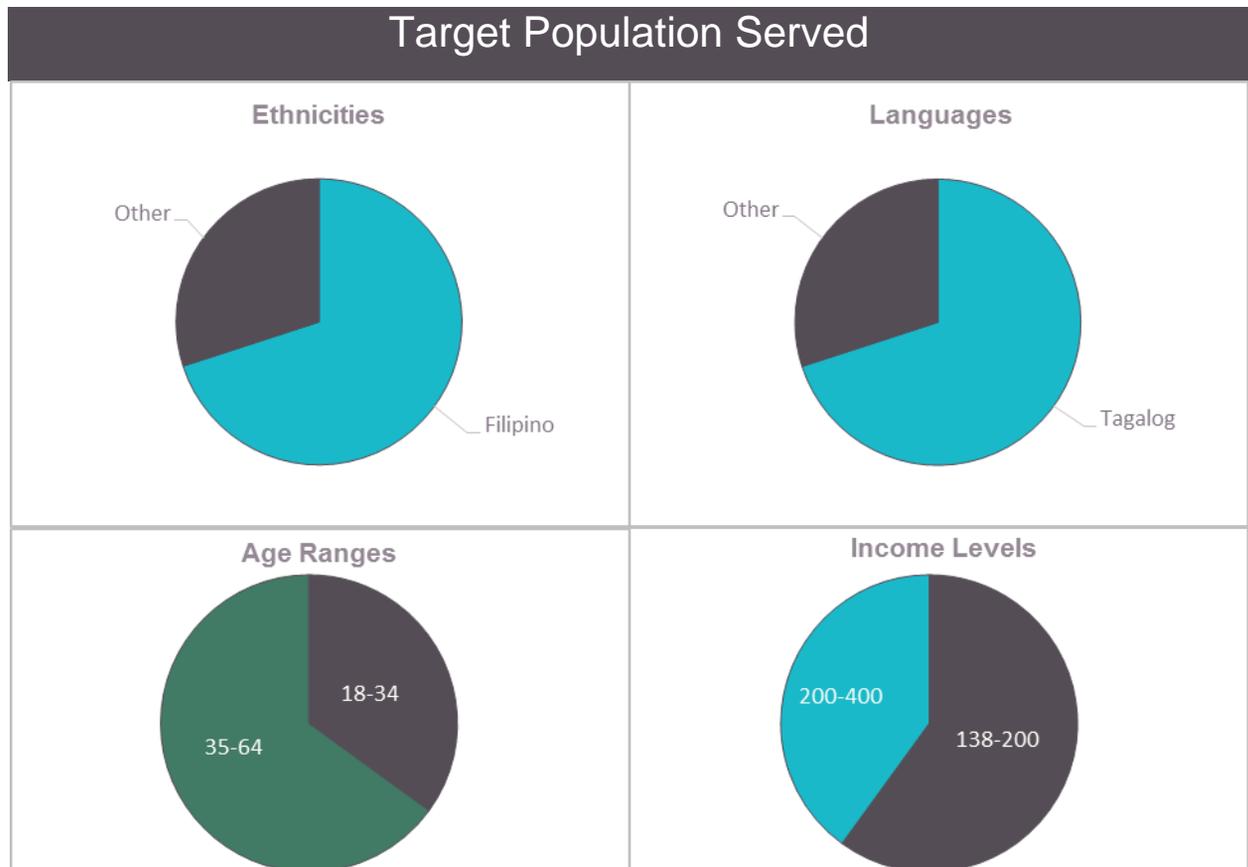
## Crenshaw Health Partners

<b>Amount Requested: \$750,000</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Cheryl Bailey</b> Board Member  <a href="http://crenshawhealthpartners.org">crenshawhealthpartners.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 71 # CECs: 41 Subcontractor # CECs: N/A	1,800	
<b>Subcontractors:</b> Black Women for Wellness, Los Angeles Metropolitan Churches (LAM)			



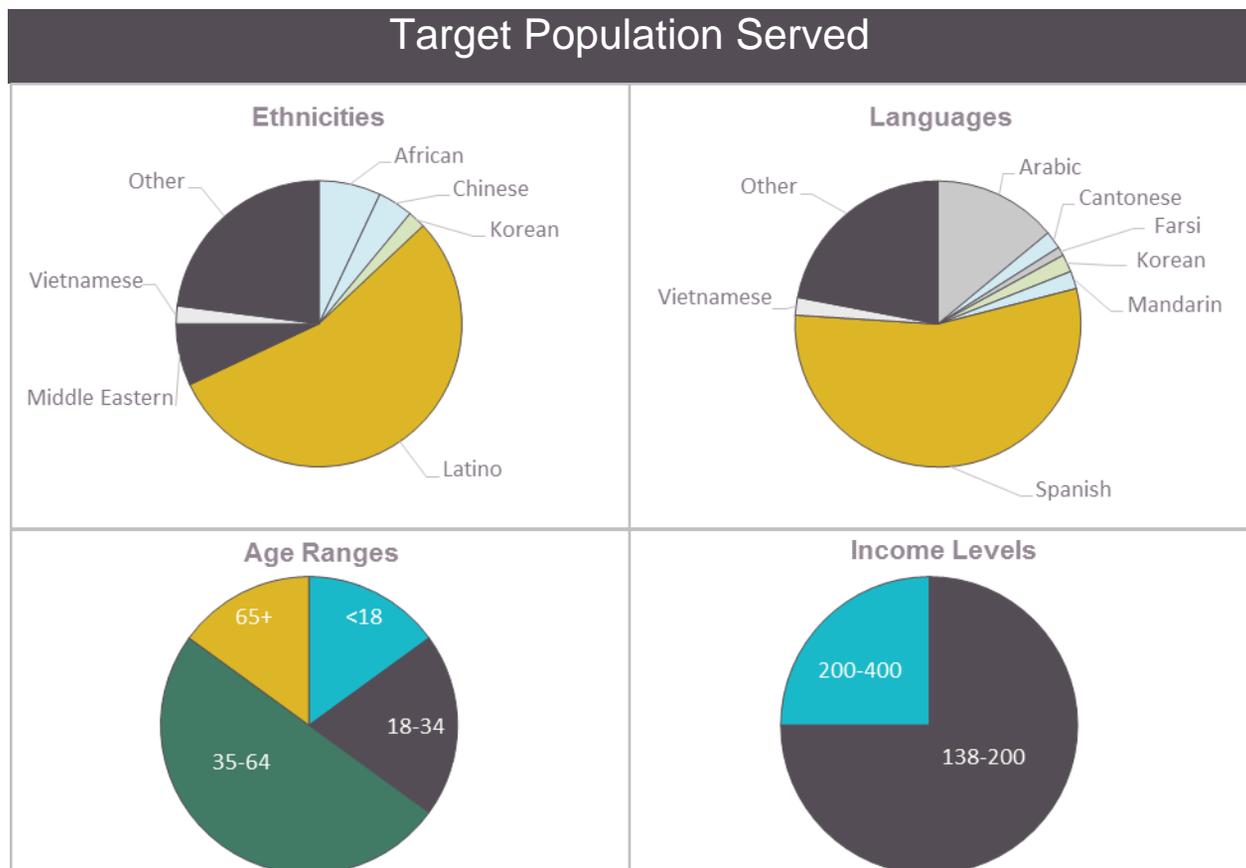
### D' Access Central, Inc.

<b>Amount Requested: \$50,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
Nida Fisher President/CEO	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 163 # CECs: 2 Subcontractor # CECs: N/A	200	
<b>Subcontractors: N/A</b>			



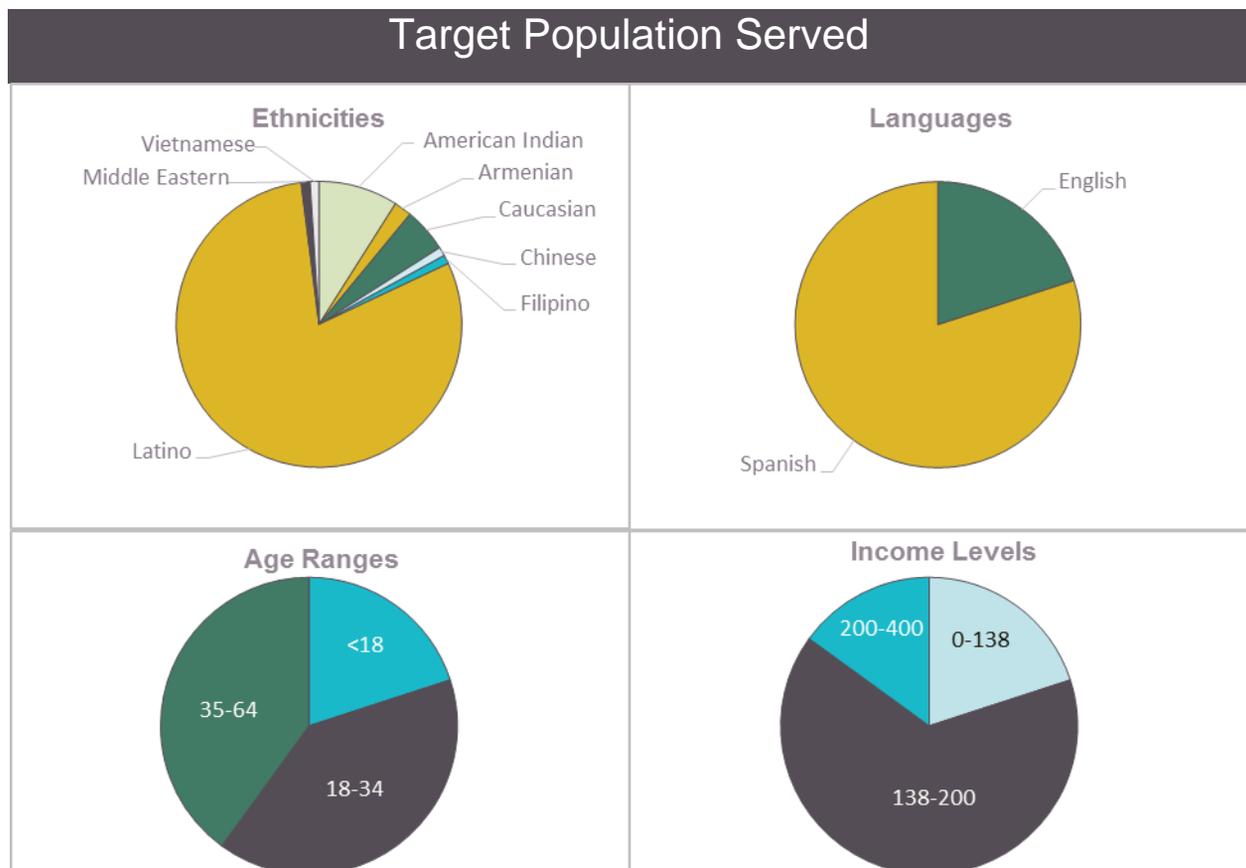
## East Bay Agency for Children

<b>Amount Requested: \$515,654</b>		<b>Navigator Funding: \$313,000</b>	
<b>Roll Over Amount: \$27,418</b>		<b>Total Funding: \$340,418</b>	
<b>Claudia Vierra Allen</b> Associate Director of Development  <a href="http://www.ebac.org">www.ebac.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 92 # CECs: 16 Subcontractor # CECs: N/A		1,500
<b>Subcontractors: N/A</b>			



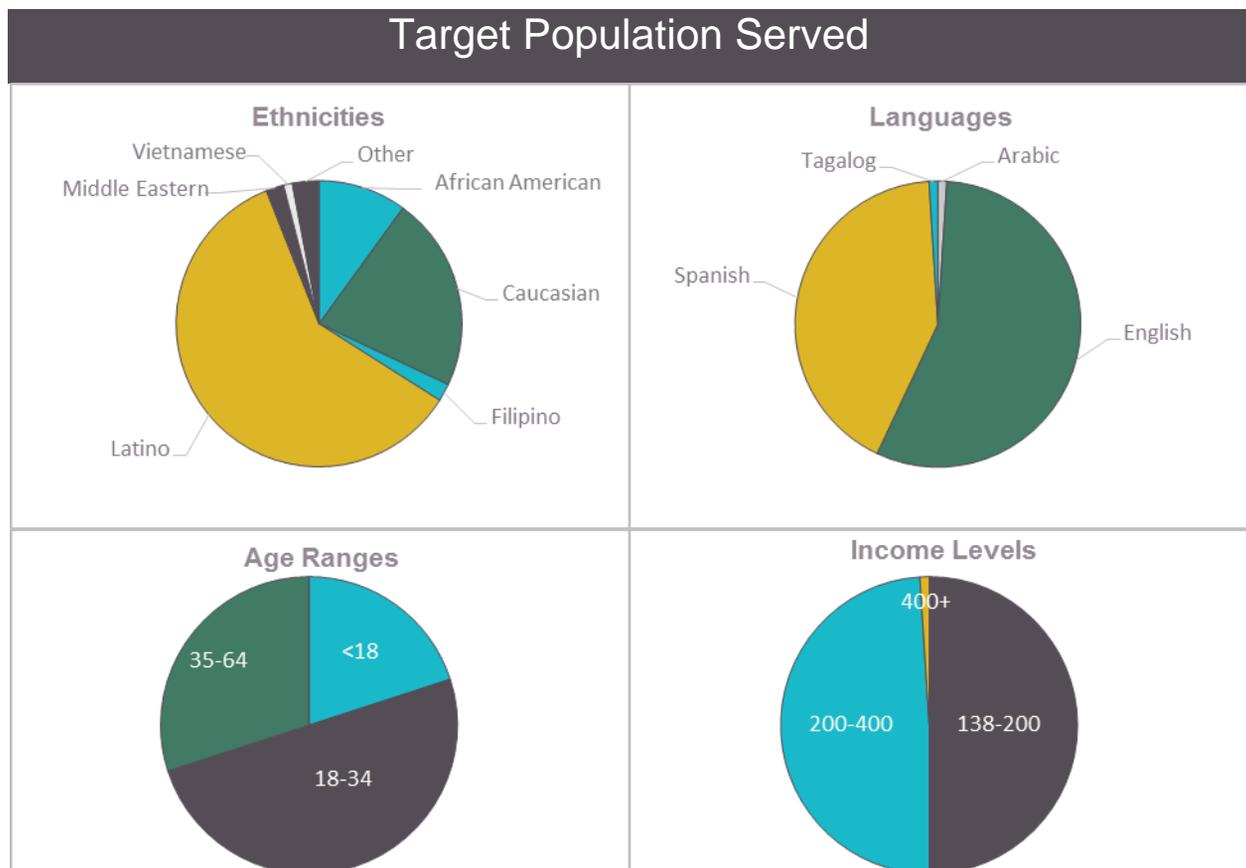
## Family Health Care Resources

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Luis Munoz</b> CEO  <a href="http://familyhealthcareresources.org">familyhealthcareresources.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 58 # CECs: 11 Subcontractor # CECs: N/A	700	
<b>Subcontractors: N/A</b>			



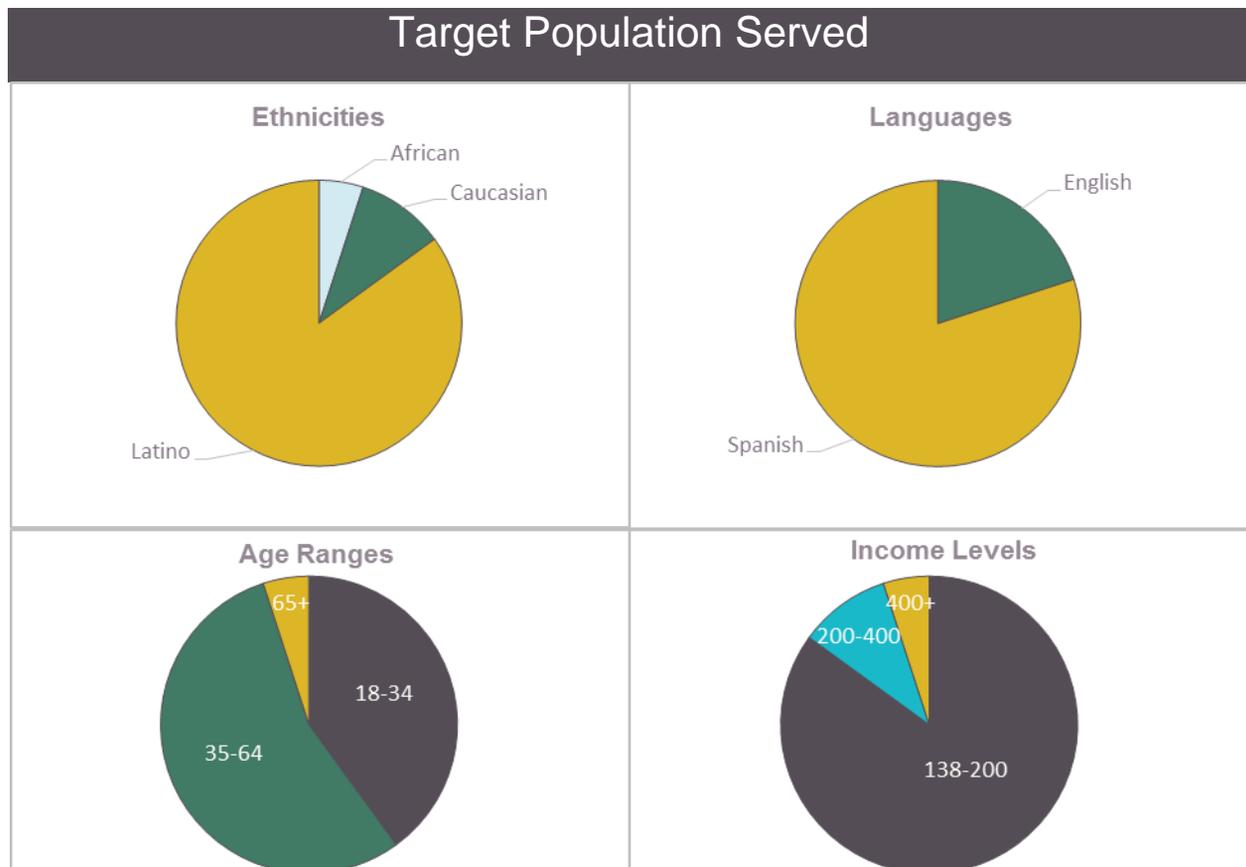
## Family Health Centers of San Diego

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Anthony White</b> Associate Director, Resource Development  <a href="http://www.fhcsd.org">www.fhcsd.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 8 # CECs: 37 Subcontractor # CECs: N/A		1,400
<b>Subcontractors: N/A</b>			



## Family Tax Services

<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Cynthia Hernandez</b> Executive Director  <a href="mailto:familytax1@yahoo.com">familytax1@yahoo.com</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 107 # CECs: 17 Subcontractor # CECs: N/A	500	
<b>Subcontractors: N/A</b>			



## Foothill Health Center

<b>Amount Requested: \$50,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Neil Kozuma</b> Funding & Program Development Director  <a href="http://www.sjfcc.org">www.sjfcc.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 67 # CECs: 11 Subcontractor # CECs: N/A		300
<b>Subcontractors: N/A</b>			



## Greenville Rancheria

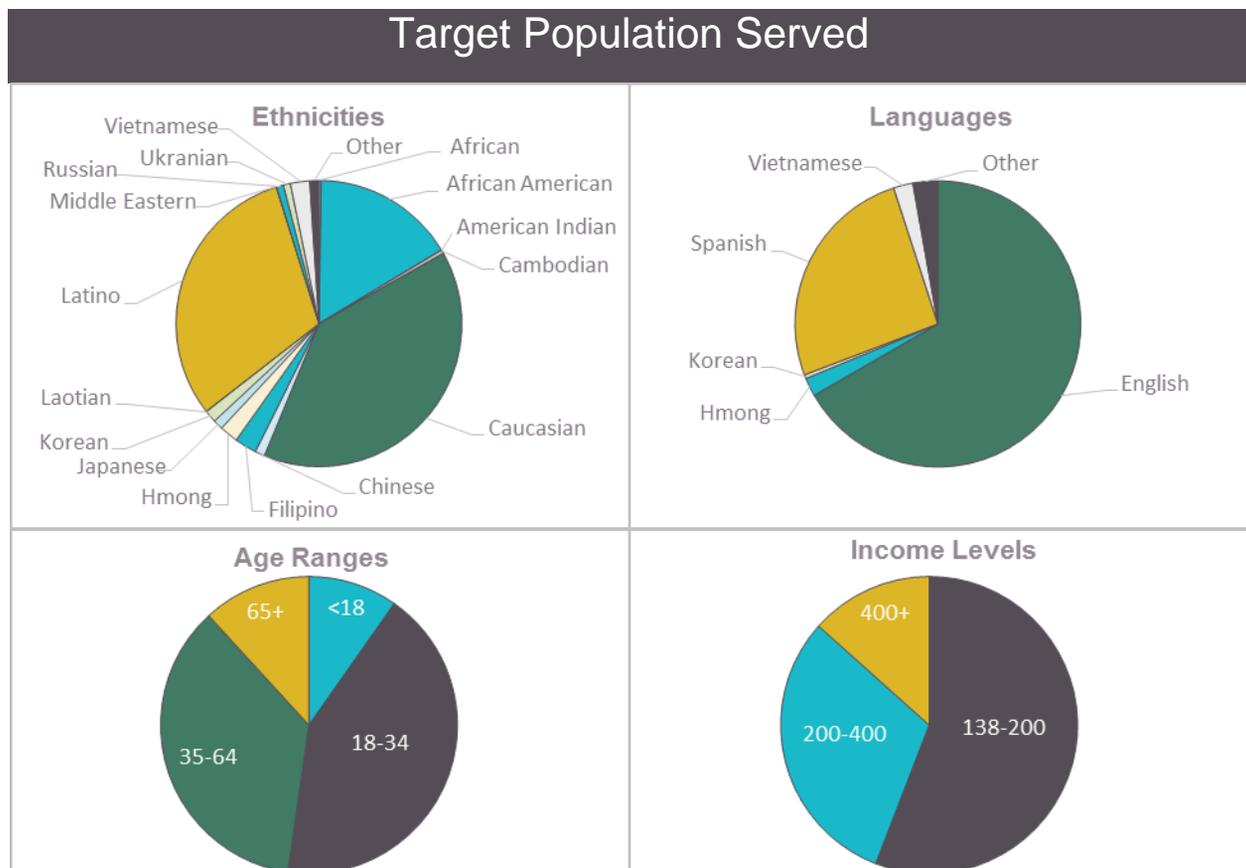
<b>Amount Requested: \$50,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Margaret Alspaugh</b> M.D., Ph.D. ED  <a href="http://www.greenvillerancheria.com">www.greenvillerancheria.com</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 383 # CECs: 5 Subcontractor # CECs: N/A		192
<b>Subcontractors: N/A</b>			



## Health Access Foundation

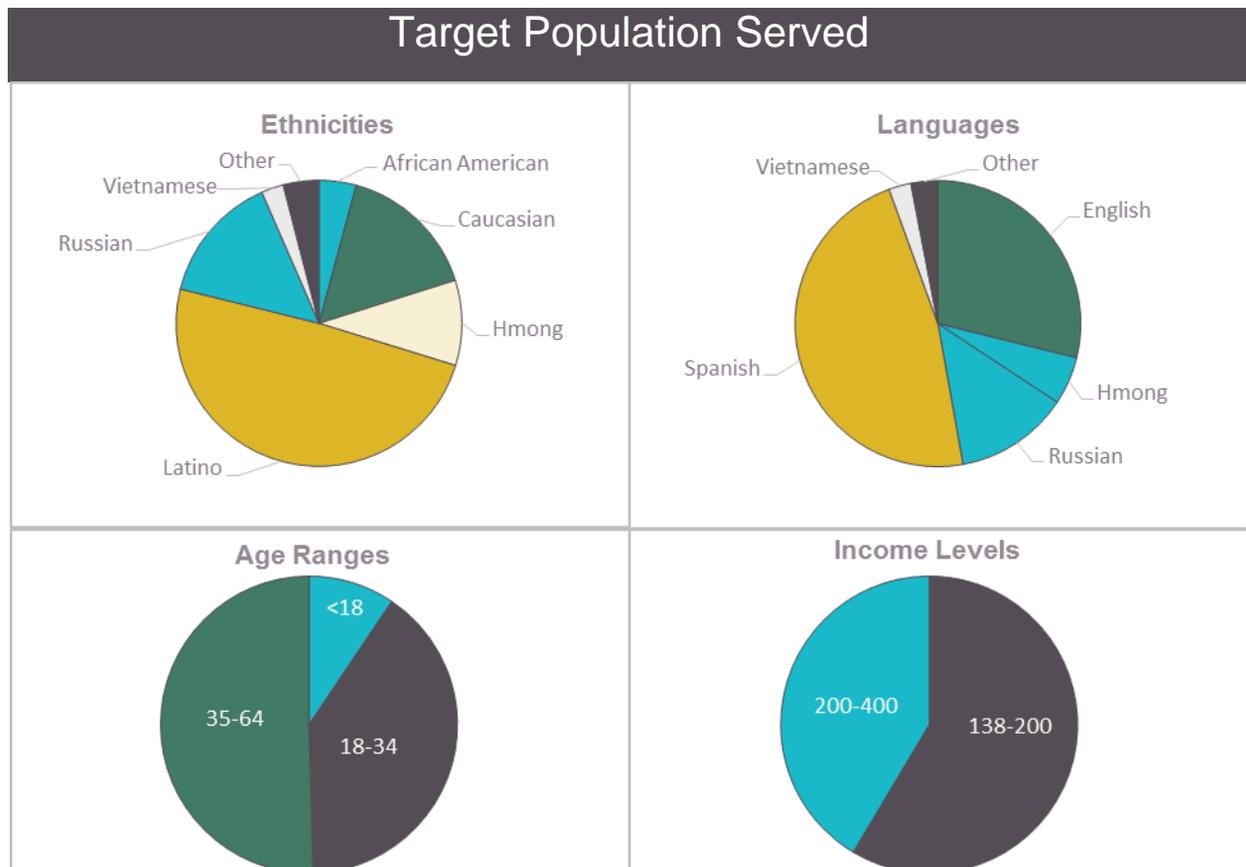
<b>Amount Requested: \$580,000</b>		<b>Navigator Funding: \$450,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$450,000</b>	
<b>Kate Burch</b> LGBT HHS Network Director  <a href="http://www.health-access.org">www.health-access.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 17	2,475

**Subcontractors:** Divine Truth Unity Fellowship Church, Gay Central Valley, Gender Health Center, San Diego LGBT Center, San Joaquin County Pride Center, Inc., The Gay and Lesbian Community Services Center of Orange County



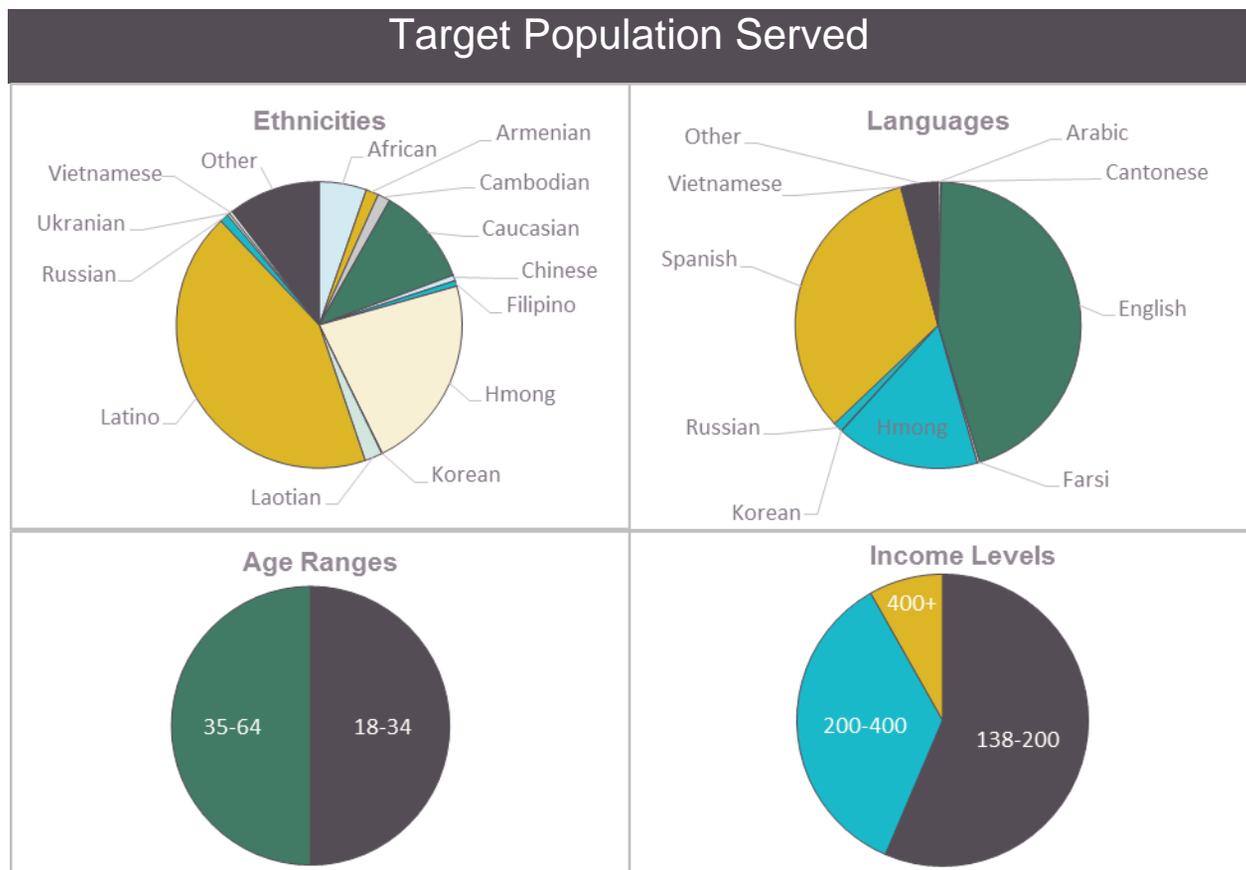
## Healthy Community Forum for the Greater Sacramento Region d.b.a. Sacramento Covered

<b>Amount Requested: \$360,000</b>		<b>Navigator Funding: \$206,270</b>	
<b>Roll Over Amount: \$153,730</b>		<b>Total Funding: \$360,000</b>	
<b>Joil Xiong</b> Director of Operations  <a href="http://sacramentocovered.org">sacramentocovered.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 81 # CECs: 17 Subcontractor # CECs: N/A		1,400
<b>Subcontractors: N/A</b>			



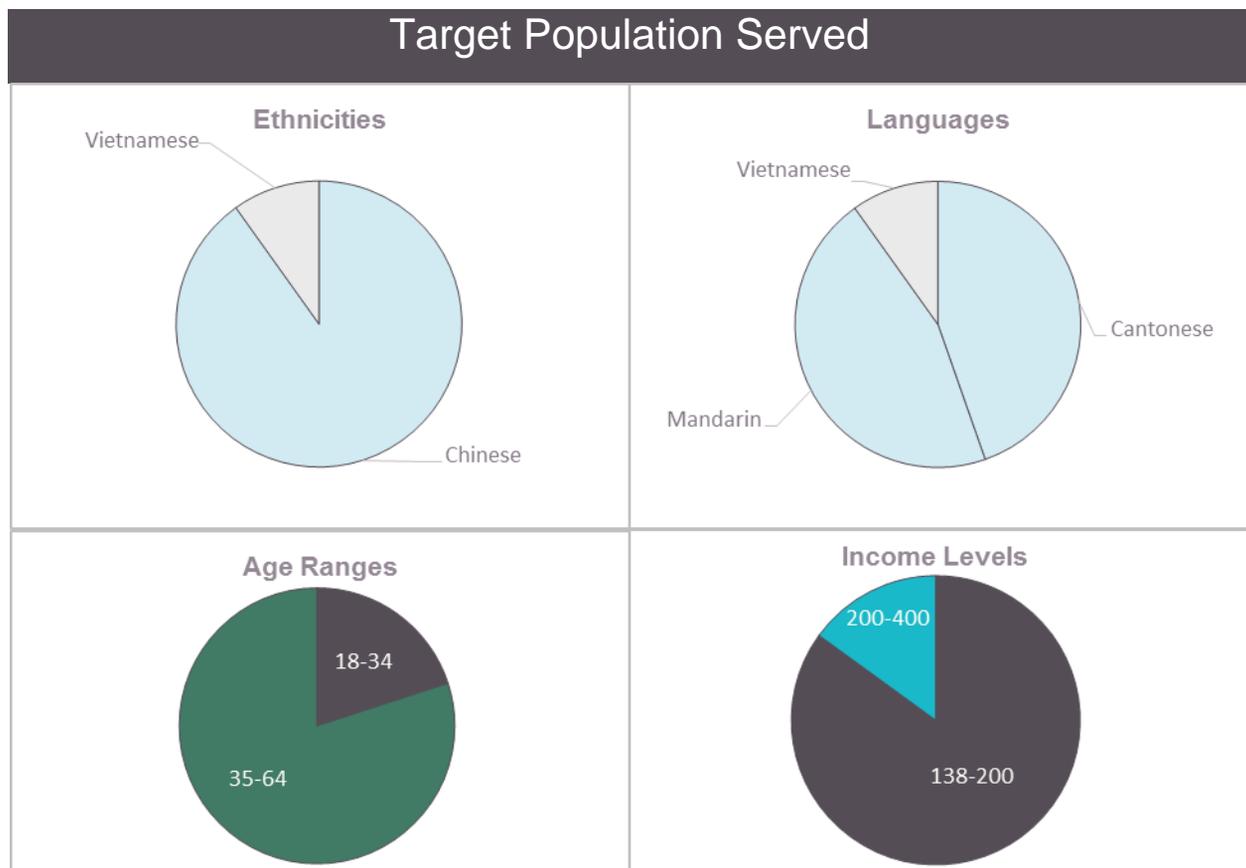
## Healthy House Within a MATCH Coalition

<b>Amount Requested: \$200,000</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$200,000</b>	
<b>Candice Adam-Medefind</b> Executive Director  <a href="http://hmonghealthcollaborative.com">hmonghealthcollaborative.com</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 128 # CECs: 7 Subcontractor # CECs: 25	1,400	
<b>Subcontractors:</b> Fresno Center for New Americans, Fresno Interdenominational Refugee Ministries, Lao Family Community Empowerment, Inc.			



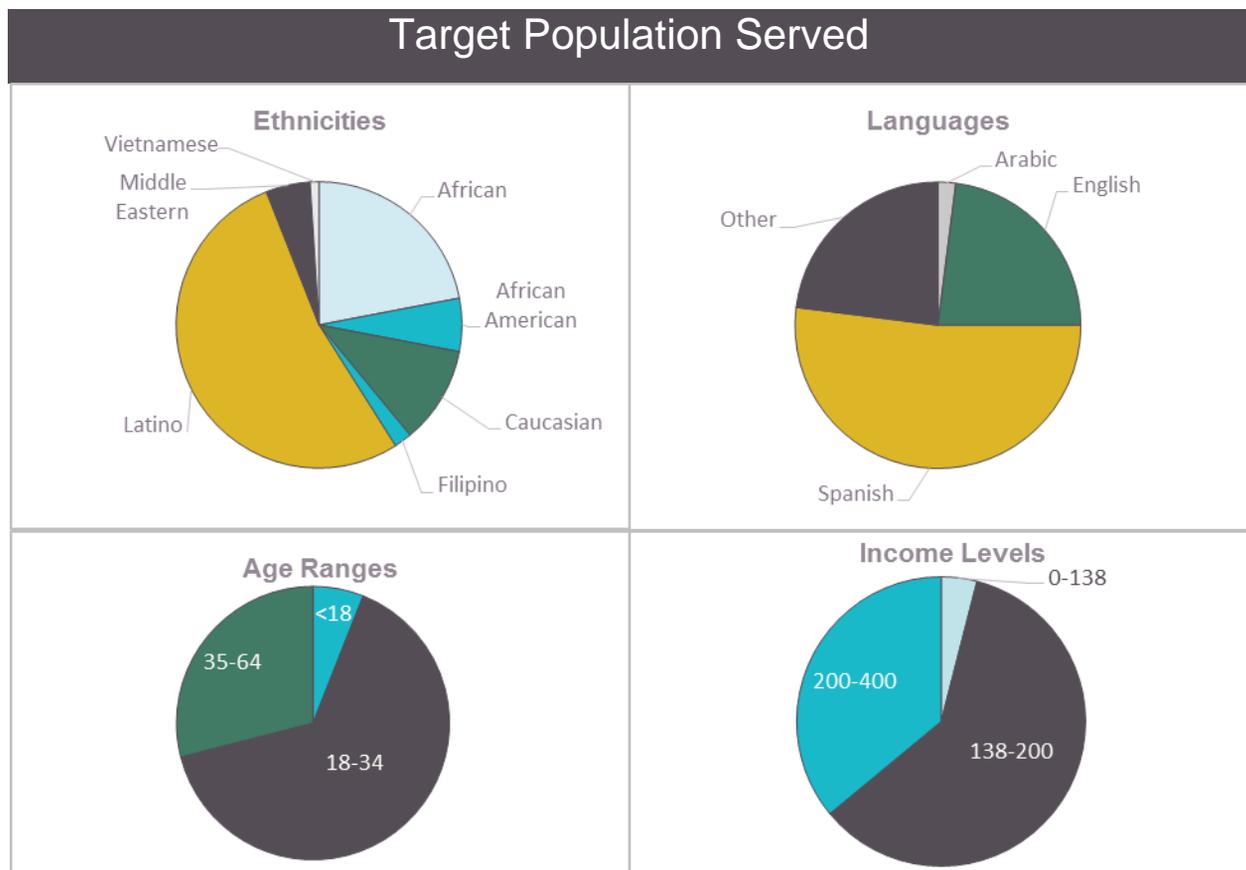
## Herald Christian Health Center

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Carolyn Eng</b> Chief Operation Officer  <a href="http://www.hchcla.org">www.hchcla.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 101 # CECs: 20 Subcontractor # CECs: N/A		700
<b>Subcontractors:</b> Chinese Christian Herald Crusades - Herald Community Center			



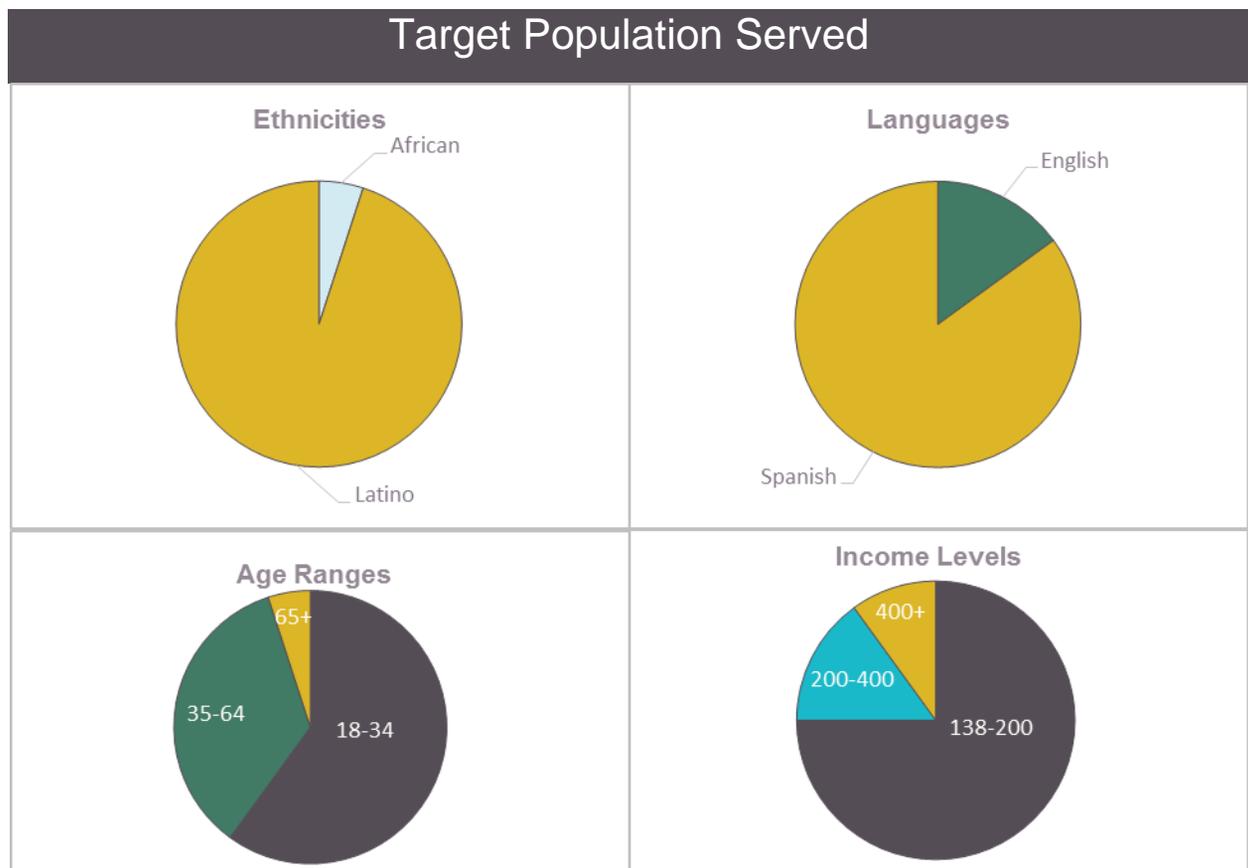
## Home Start, Inc.

<b>Amount Requested: \$287,108</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Paula Guerra</b> Director of Programs  <a href="http://www.home-start.org">www.home-start.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 130 # CECs: 13 Subcontractor # CECs: 4	700	
<b>Subcontractors:</b> Horn of Africa			



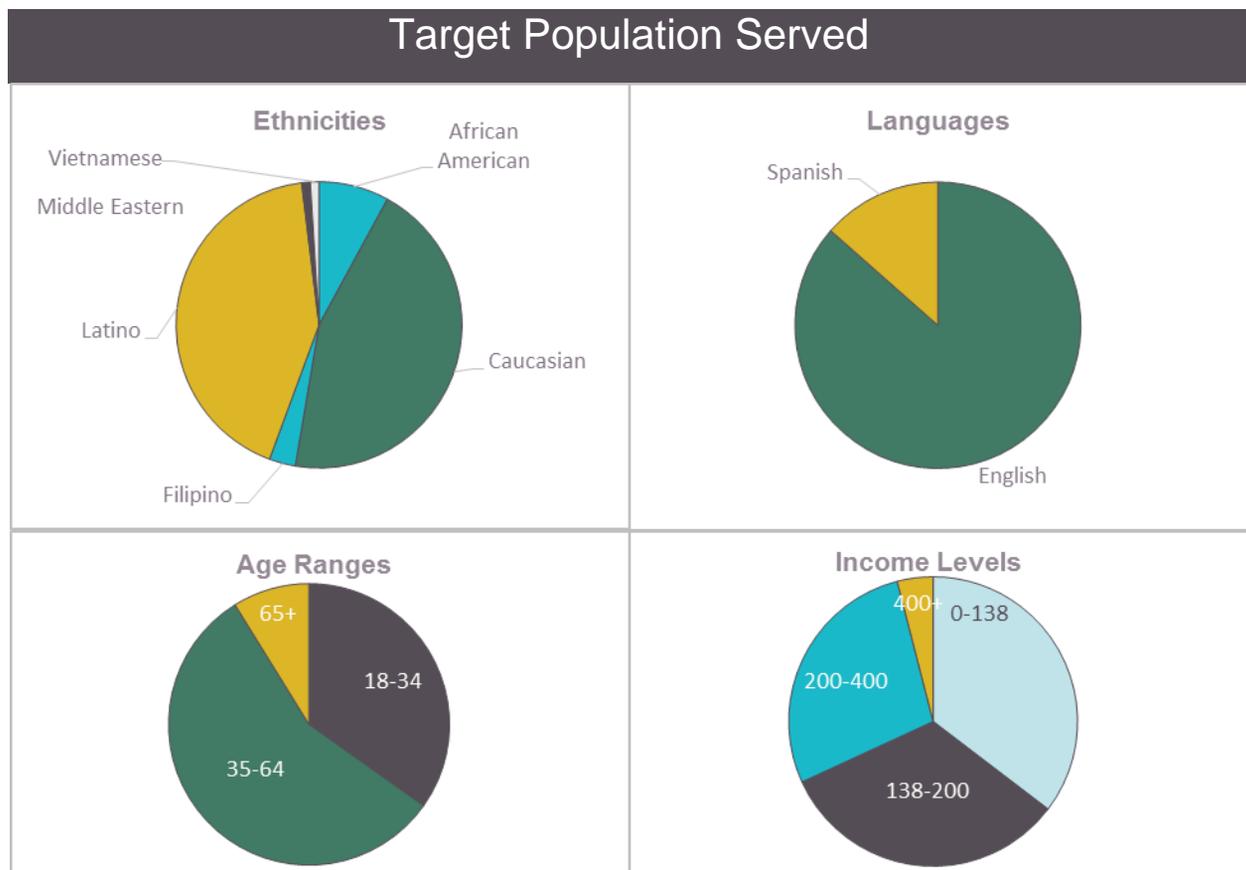
## Hub Cities Consortium

<b>Amount Requested: \$150,000</b>		<b>Navigator Funding: \$150,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$150,000</b>	
<b>Armando Loza</b> Program Coordinator  <a href="http://www.hubcities.org">www.hubcities.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	800	
<b>Subcontractors:</b> Florence-Firestone/Walnut Park Chamber of Commerce, Southeast Community Development Corporation			



## INFO LINE of San Diego County

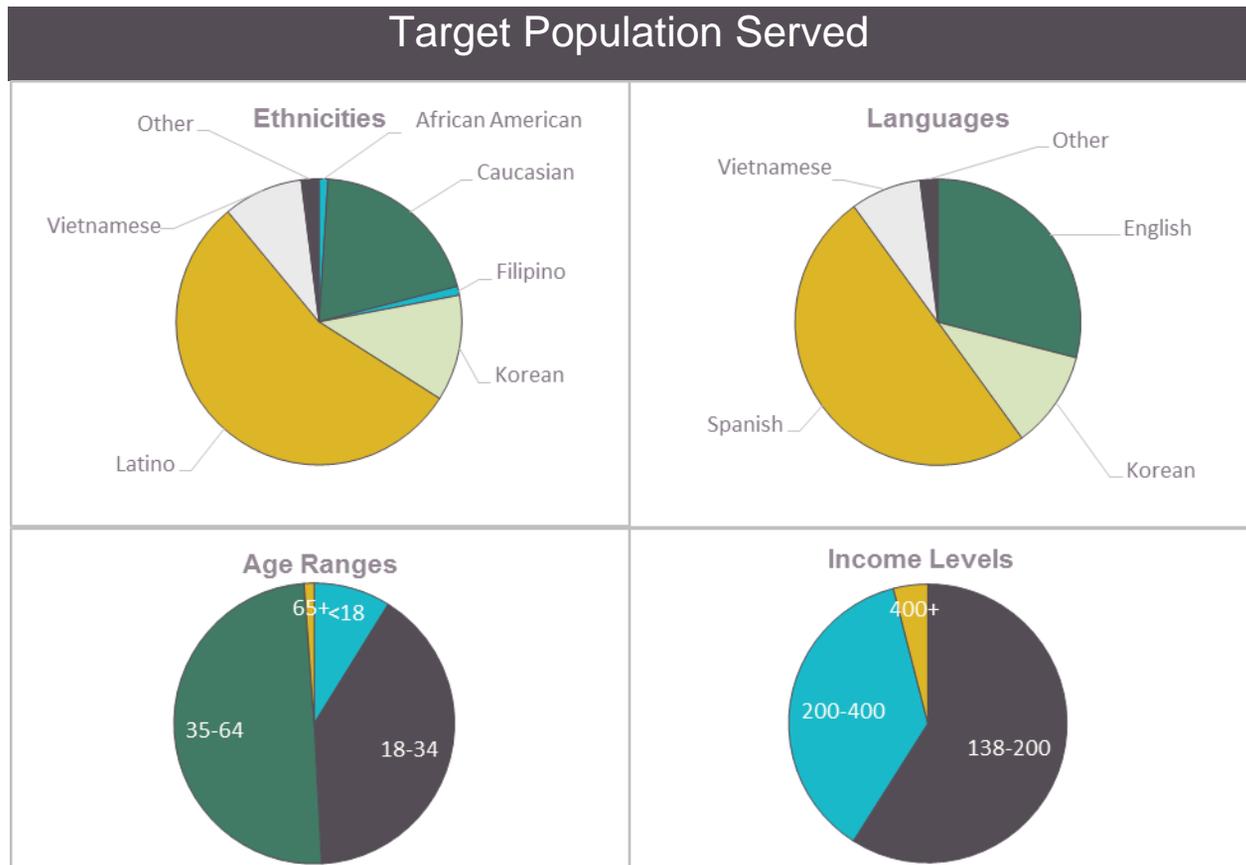
<b>Amount Requested: \$602,039</b>		<b>Navigator Funding: \$34,550</b>	
<b>Roll Over Amount: \$215,450</b>		<b>Total Funding: \$250,000</b>	
<b>Karis Grounds</b> Health Programs Manager  <a href="http://www.211sandiego.org">www.211sandiego.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 29		350
<b>Subcontractors:</b> San Diegans for Healthcare Coverage			



## Institute for Healthcare Advancement

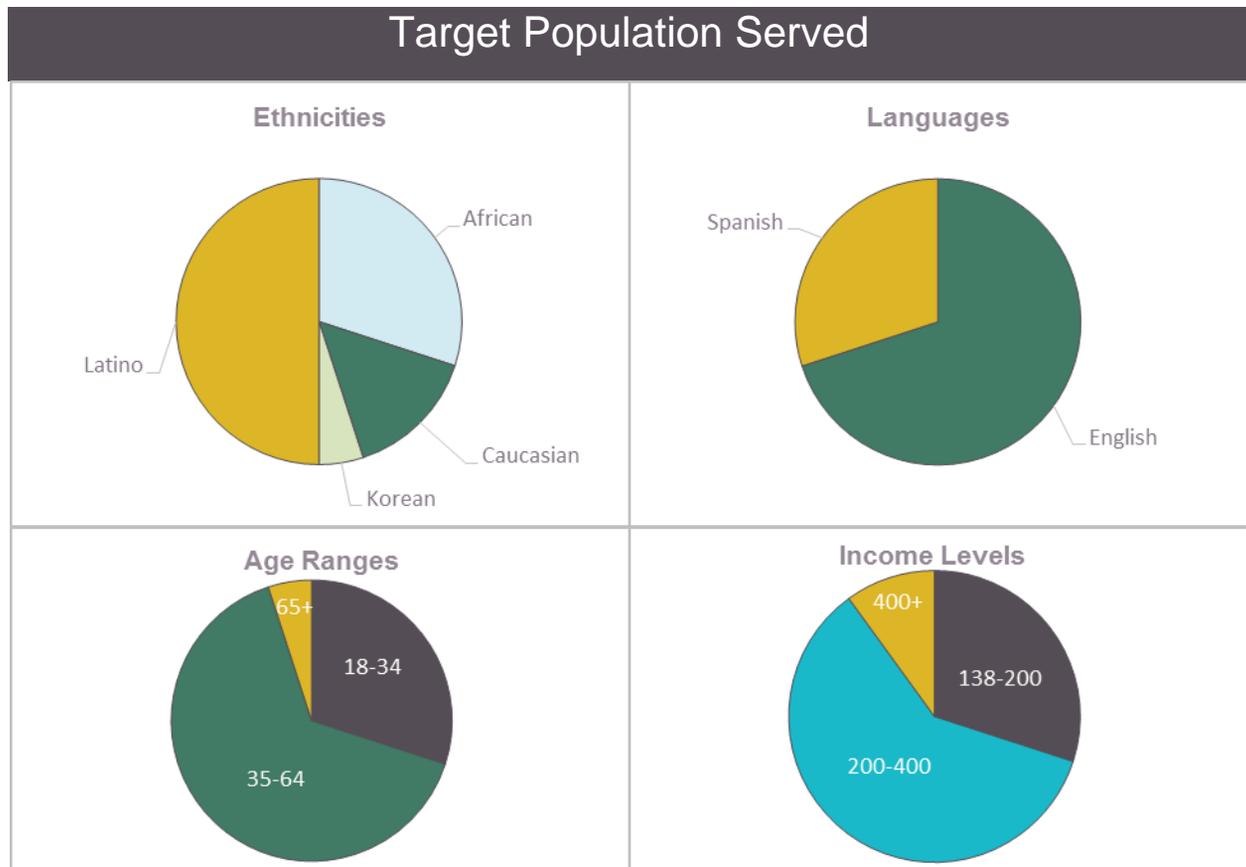
<b>Amount Requested: \$750,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Amy DeMarco</b> Programs and Operations Manager  <a href="http://www.iha4health.org">www.iha4health.org</a>		<b>Program Affiliation</b>	
		<b>Effectuated Individuals</b>	
		<input checked="" type="checkbox"/> CEE Rank: 46 # CECs: 8 Subcontractor # CECs: 67	3,200

**Subcontractors:** Boys & Girls Clubs of Garden Grove, Children’s Health Initiative of Orange County (CHI OC), a fiscally sponsored project of OneOC, Coalition of Orange County Community Clinics, Delhi Center, Give for a Smile, North Orange County Community College District--Fullerton College, Orange County United Way, People for Irvine Community Health DBA 2-1-1 Orange County, The Raise Foundation



## Kelly Rolfe Financial Services

<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>James Rolfe</b> Owner/Director  <a href="http://krfs.org">krfs.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 54 # CECs: 16 Subcontractor # CECs: 26	3,500	
<b>Subcontractors:</b> 1Solution, Community Centers, Inc.			



## Koreatown Multipurpose Senior Center

<b>Amount Requested: \$750,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Catherine Moon</b> Executive Director	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 6 # CECs: 13 Subcontractor # CECs: N/A	3,500	
<b>Subcontractors: N/A</b>			



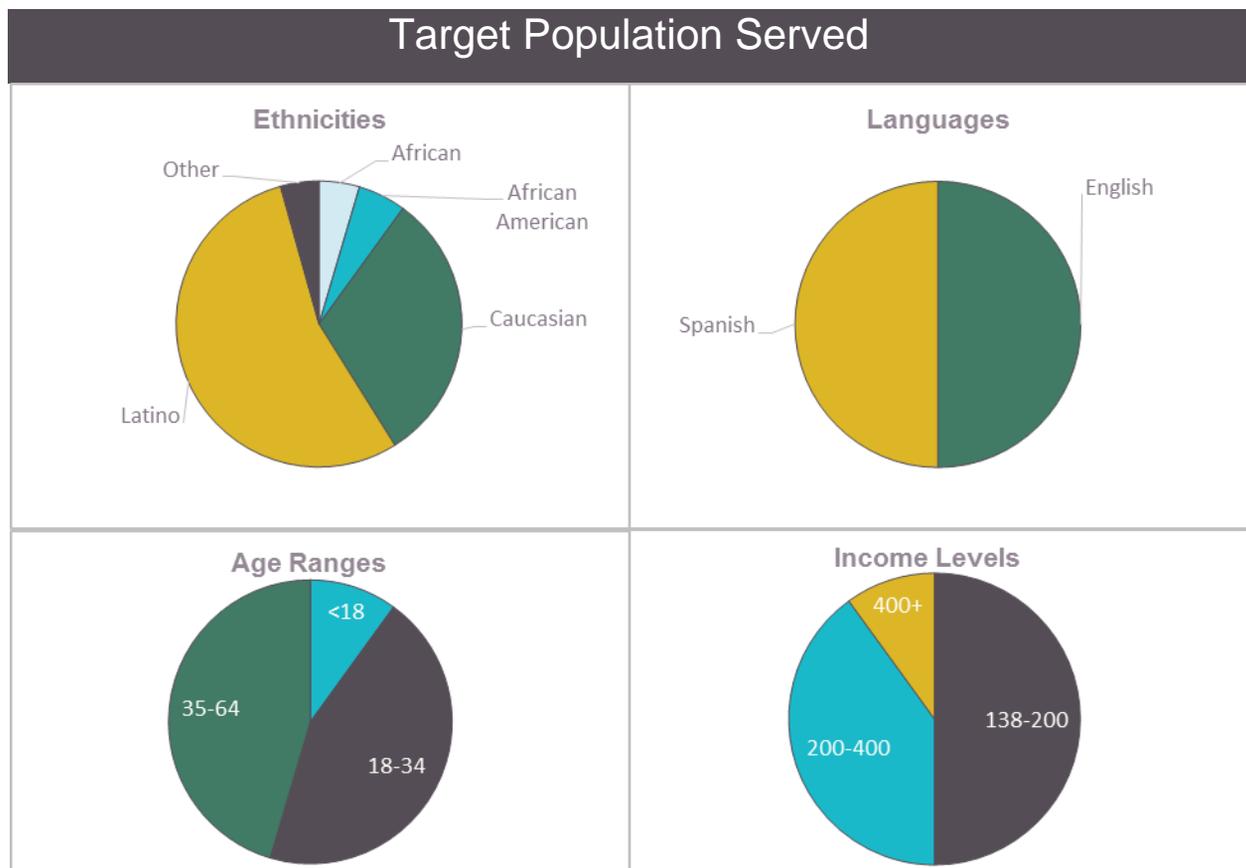
## LDP Financial

<b>Amount Requested: \$200,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Deyra Arevalo</b> Owner  <a href="http://ldpfinancial.com">ldpfinancial.com</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank:118 # CECs: N/A Subcontractor # CECs: N/A	700	
<b>Subcontractors: N/A</b>			



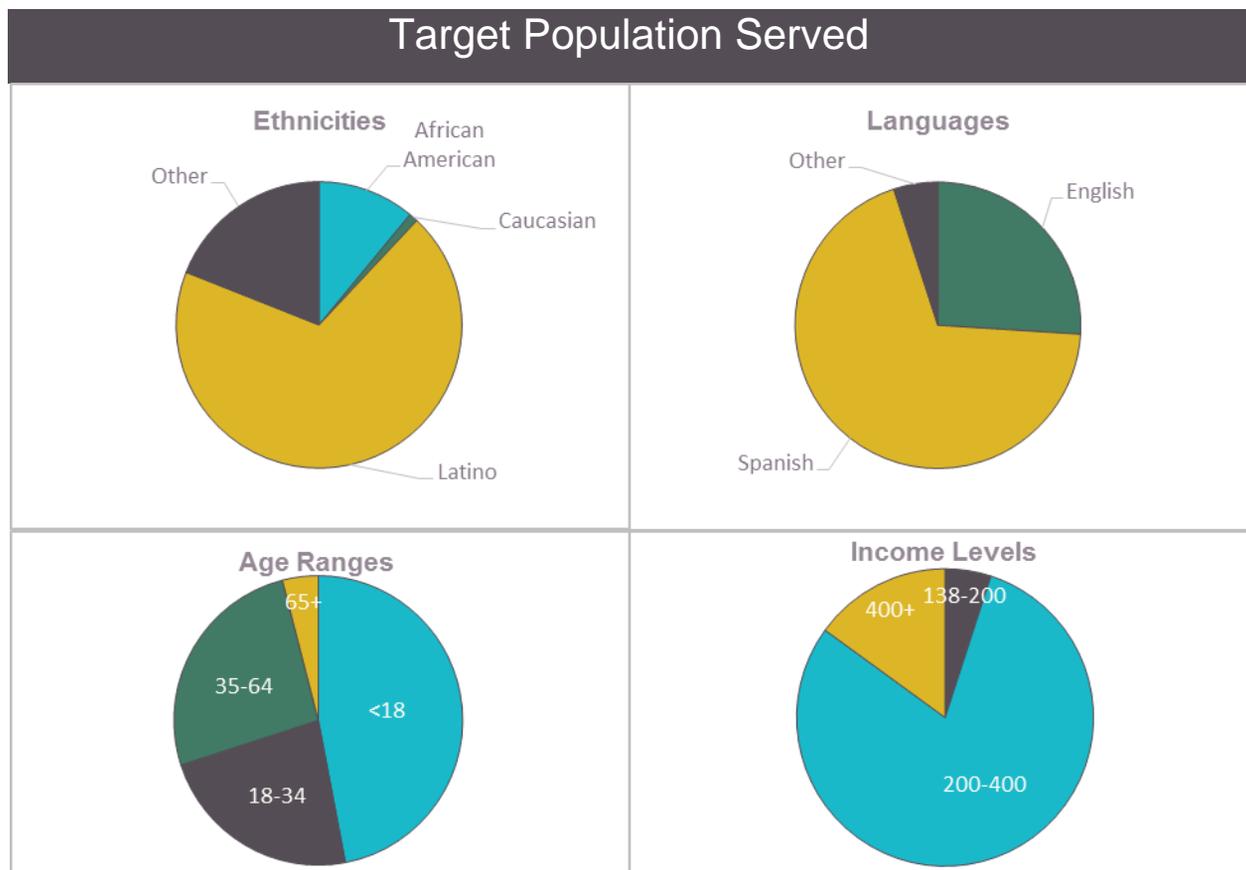
## Loma Linda University

<b>Amount Requested: \$933,339</b>	<b>Navigator Funding:</b>	
<b>Roll Over Amount: \$311,000</b>	<b>Total Funding: \$311,000</b>	
<b>Aleta Savage</b> Assoc. Director, Financial Management  <a href="http://www.llu.edu">www.llu.edu</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 3	700
<b>Subcontractors:</b> El Sol Neighborhood Educational Center, Community Clinic Association of San Bernardino County		



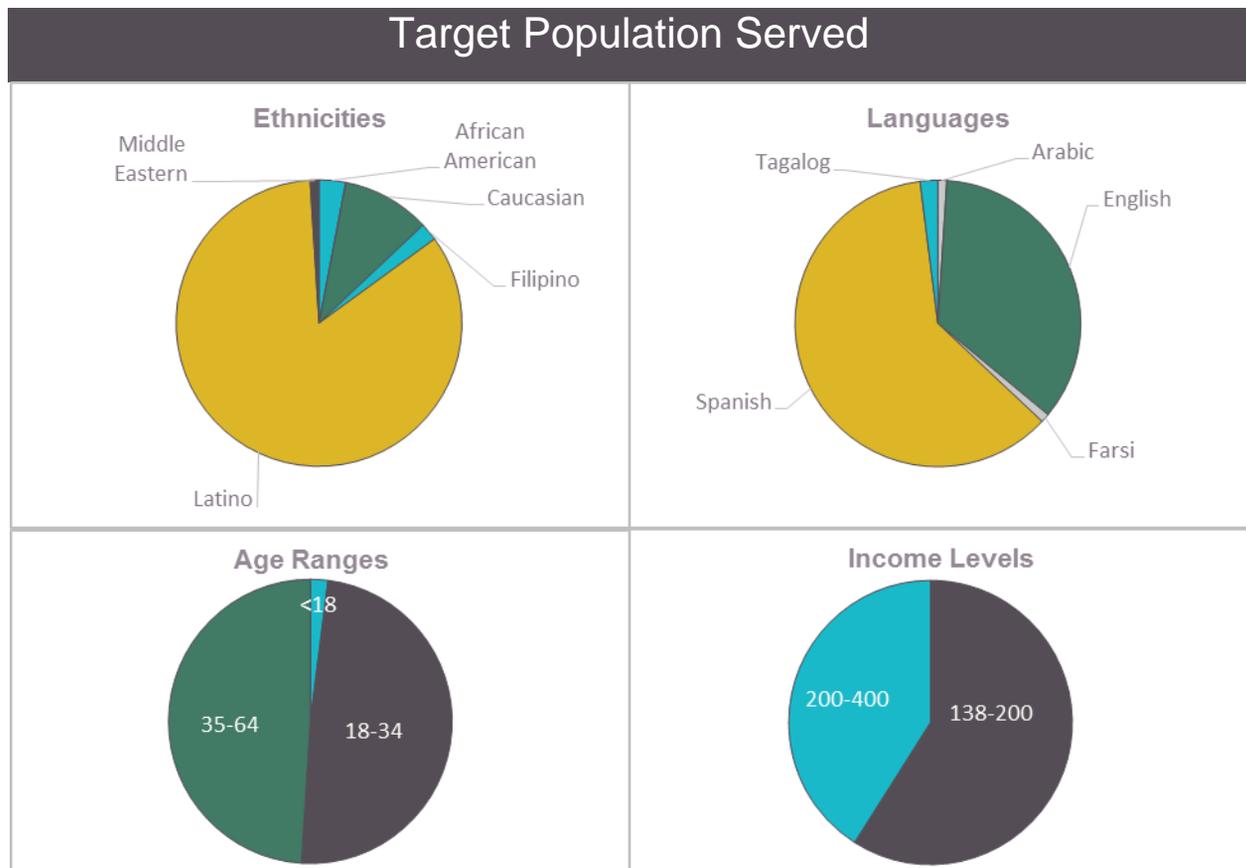
## Northeast Community Clinic

<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Christopher Lau</b> Executive Director  <a href="http://www.northeastcommunityclinics.com">www.northeastcommunityclinics.com</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 61 # CECs: 12 Subcontractor # CECs: N/A		700
<b>Subcontractors: N/A</b>			



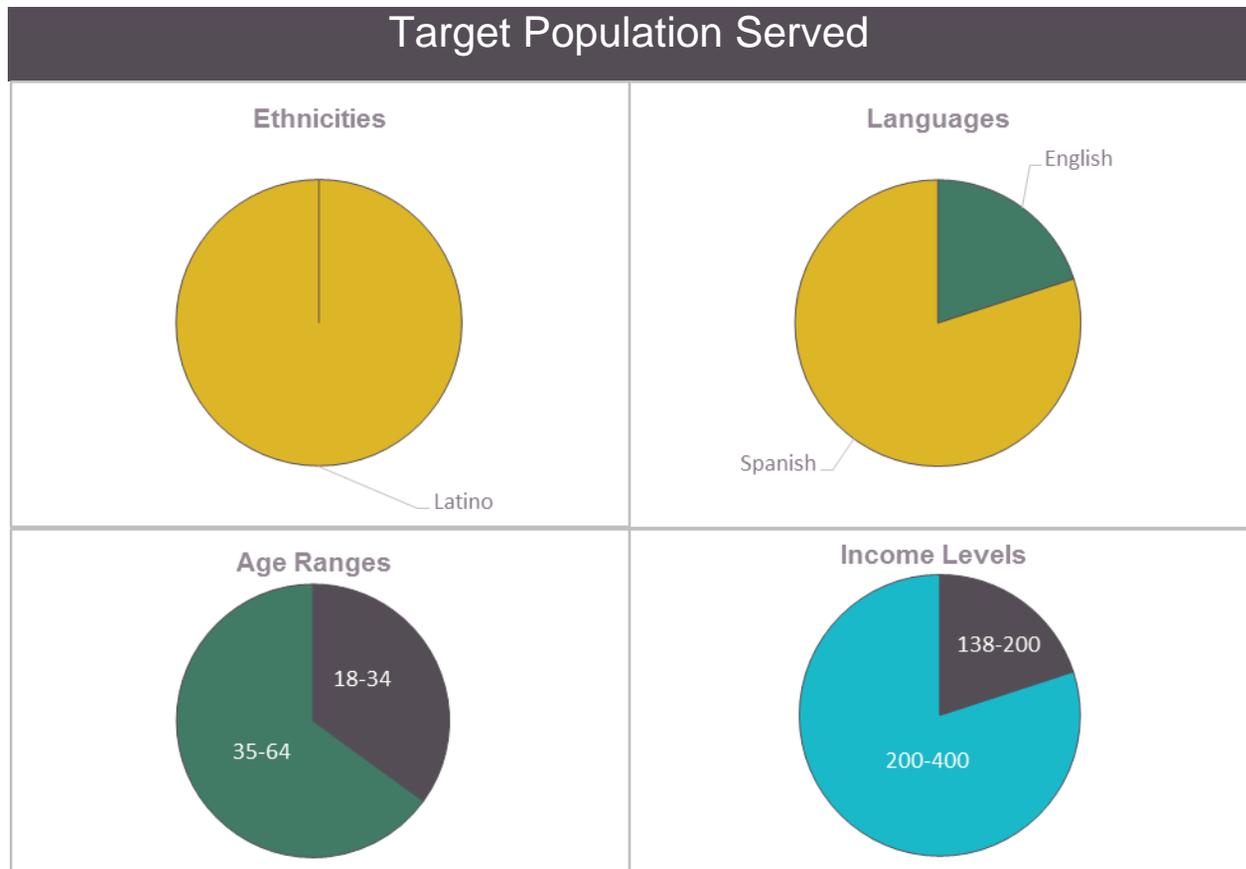
## Omni Family Health

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Veronica Loya-Alcocer</b> Healthcare Navigator and Outreach Supervisor  <a href="http://www.omnifamilyhealth.org">www.omnifamilyhealth.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A		2,100
<b>Subcontractors: N/A</b>			



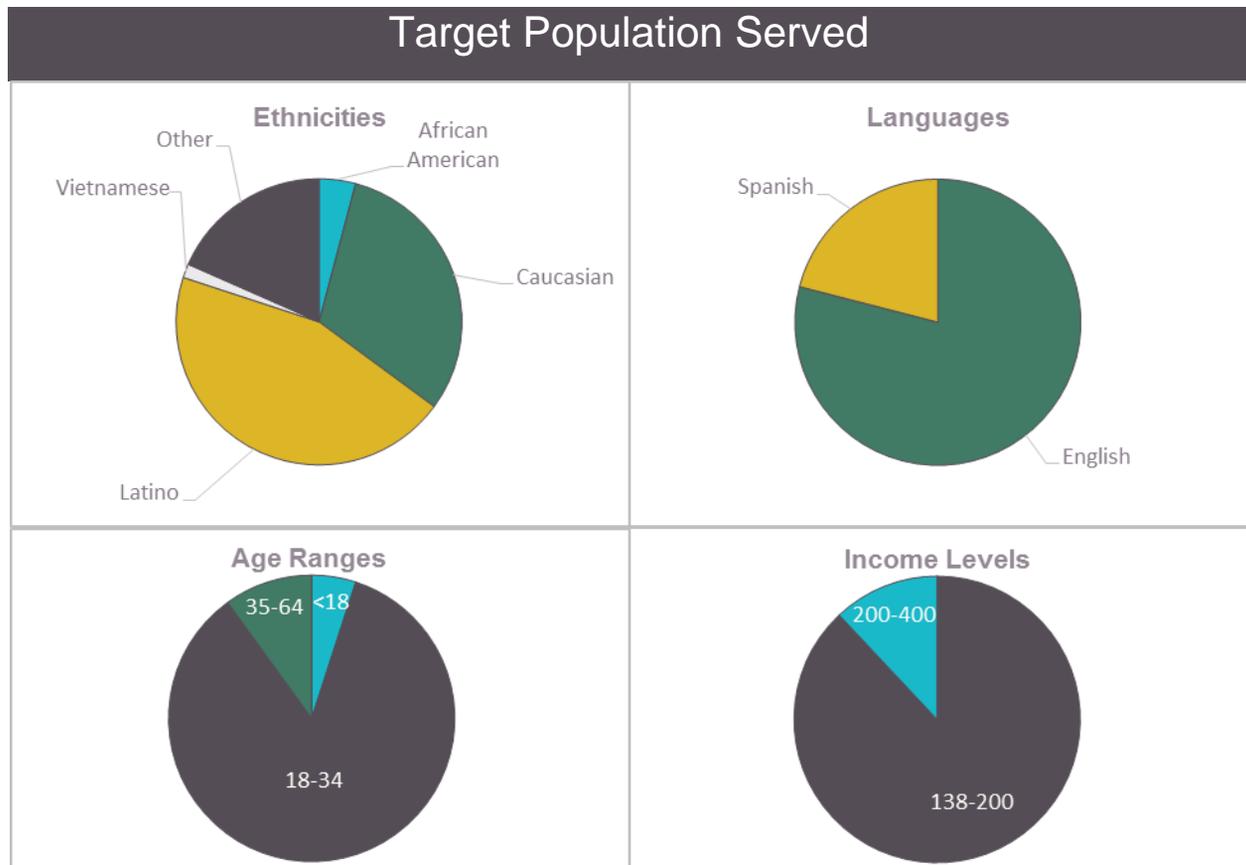
## Physicians for a National Health Program-California

<b>Amount Requested: \$200,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Bill Skeen</b> Executive Director  <a href="http://www.pnhp.org">www.pnhp.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	350	
<b>Subcontractors: N/A</b>			



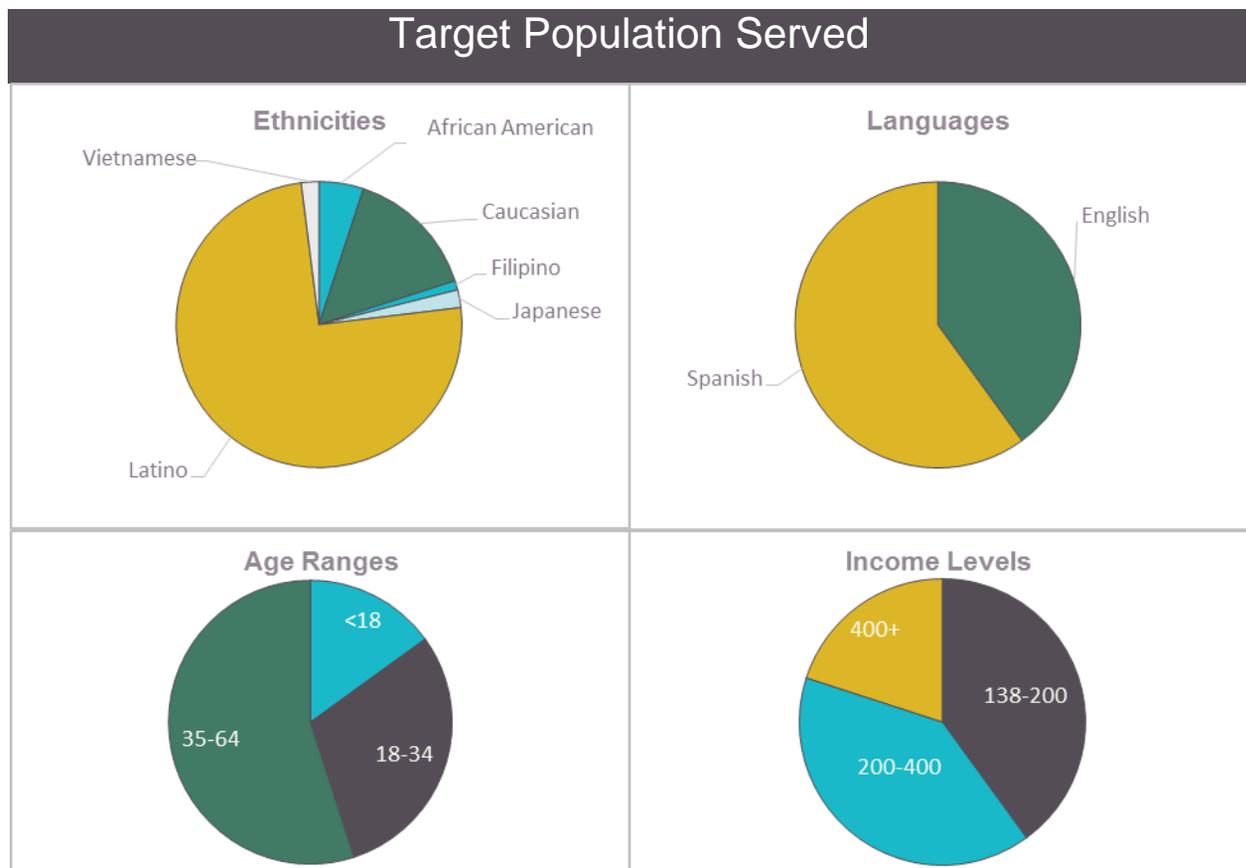
## Planned Parenthood of Orange and San Bernardino Counties

<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$50,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$50,000</b>	
<b>Georgina Maldonado</b> Director of Patient Engagement  <a href="http://www.plannedparenthood.org/planned-parenthood-orange-san-bernardino">http://www.plannedparenthood.org/planned-parenthood-orange-san-bernardino</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input checked="" type="checkbox"/> CEE Rank: 381 # CECs: 6 Subcontractor # CECs: N/A	350
<b>Subcontractors: N/A</b>			



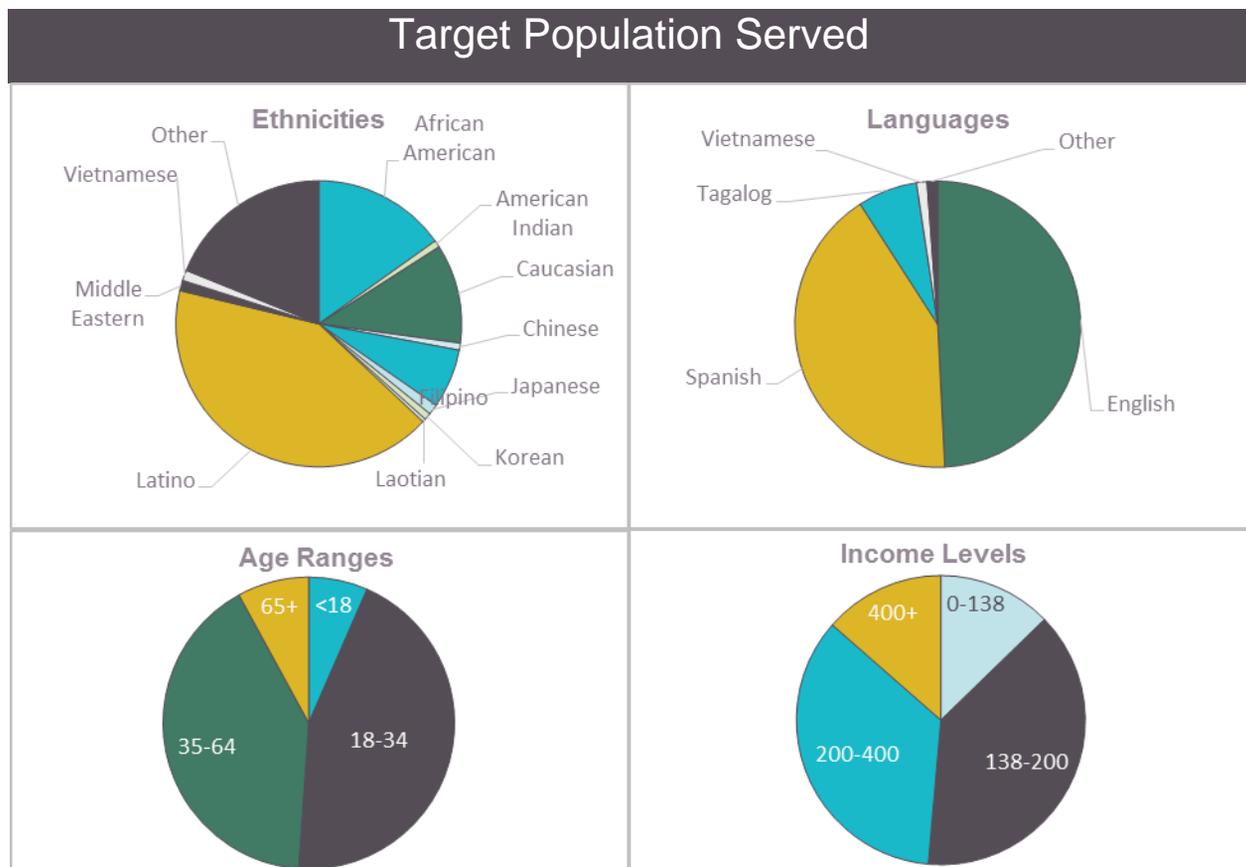
## Providence Little Company of Mary Foundation

<b>Amount Requested: \$183,342</b>		<b>Navigator Funding: \$183,342</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$183,342</b>	
<b>Jim Tehan</b> Service Area Director Community Partnerships  <a href="http://california.providence.org">california.providence.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 87 # CECs: 12 Subcontractor # CECs: N/A		1,150
<b>Subcontractors: N/A</b>			



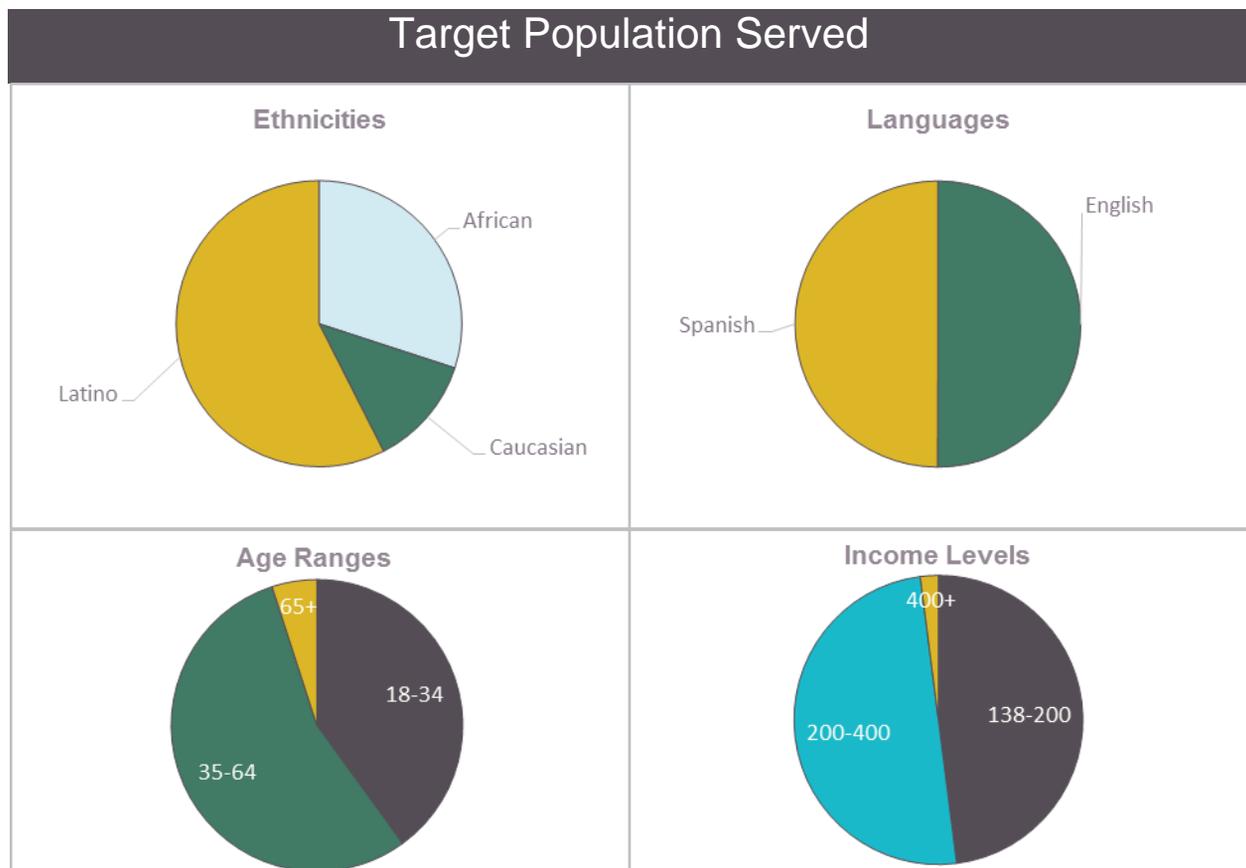
## Quantum Investments Inc dba Liberty Tax Service

<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Darcy Alvarez ACTA</b>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input checked="" type="checkbox"/> CEE Rank: 34 # CECs: 23 Subcontractor # CECs: N/A	500
<b>Subcontractors: N/A</b>			



## Quinn Community Outreach Corporation

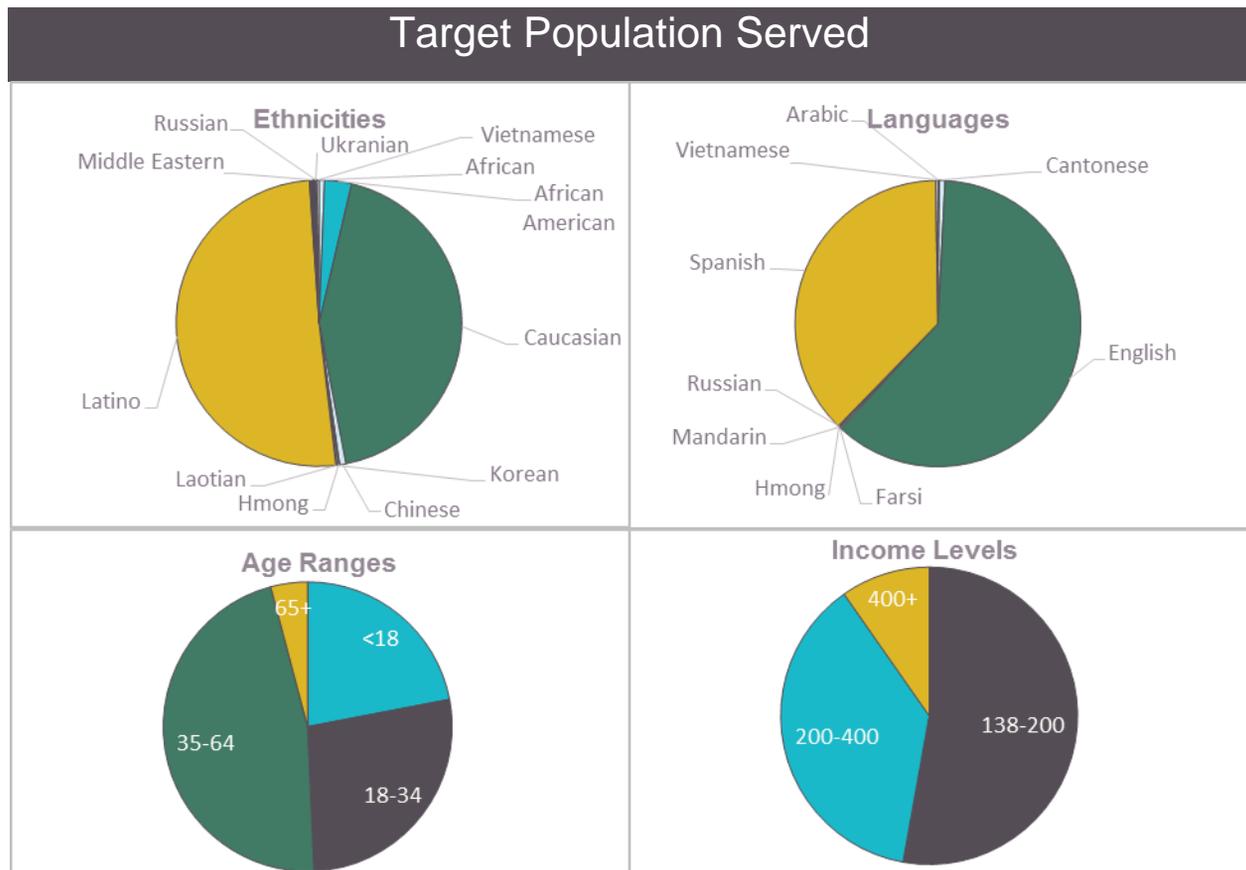
<b>Amount Requested: \$748,705</b>		<b>Navigator Funding: \$150,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$150,000</b>	
<b>Eudora Mitchell</b> Executive Director  <a href="http://www.qcoc.net">www.qcoc.net</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 198 # CECs: 10 Subcontractor # CECs: N/A		1,000
<b>Subcontractors:</b> Inland Congregations United for Change, Inland Empire AME Ministerial Alliance			



## Redwood Community Health

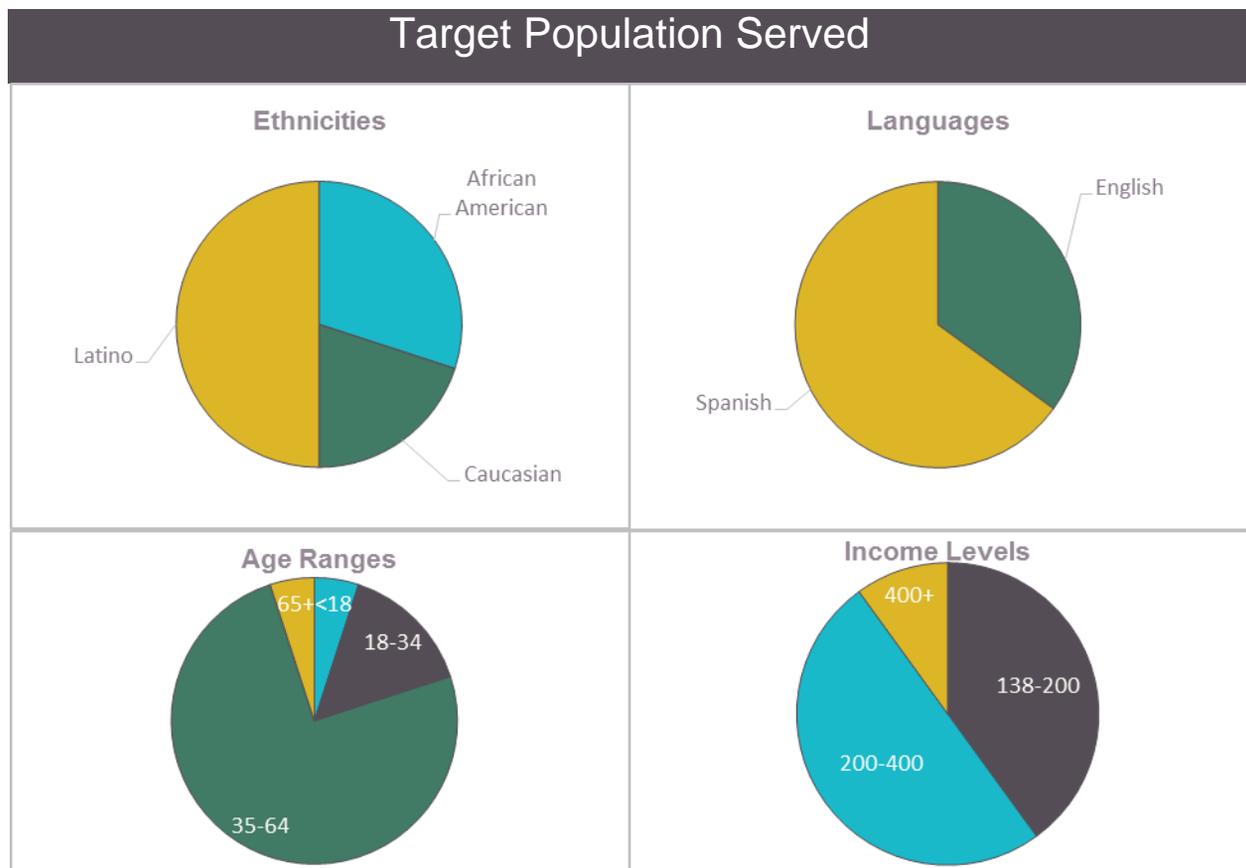
<b>Amount Requested: \$1,000,000</b>	<b>Navigator Funding: \$312,000</b>	
<b>Roll Over Amount: \$438,000</b>	<b>Total Funding: \$750,000</b>	
<b>Lance Goller</b> Director of Outreach and Enrollment  <a href="http://www.rchc.net">www.rchc.net</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 2 # CECs: 93 Subcontractor # CECs: 95	3,000

**Subcontractors:** Alliance for Rural Community Health, Alliance Medical Center, Coastal Health Alliance, CommuniCare Health Centers, Community Action Partnership of Sonoma County, Coppertower Family Medical Center dba Alexander Valley Healthcare, Jewish Community Free Clinic, Marin City Health and Wellness Center, Marin Community Clinics, Petaluma Health Center, Santa Rosa Community Health Centers, Sonoma Valley Community Health Center, West County Health Centers, Inc., Winters Healthcare Foundation, Inc.



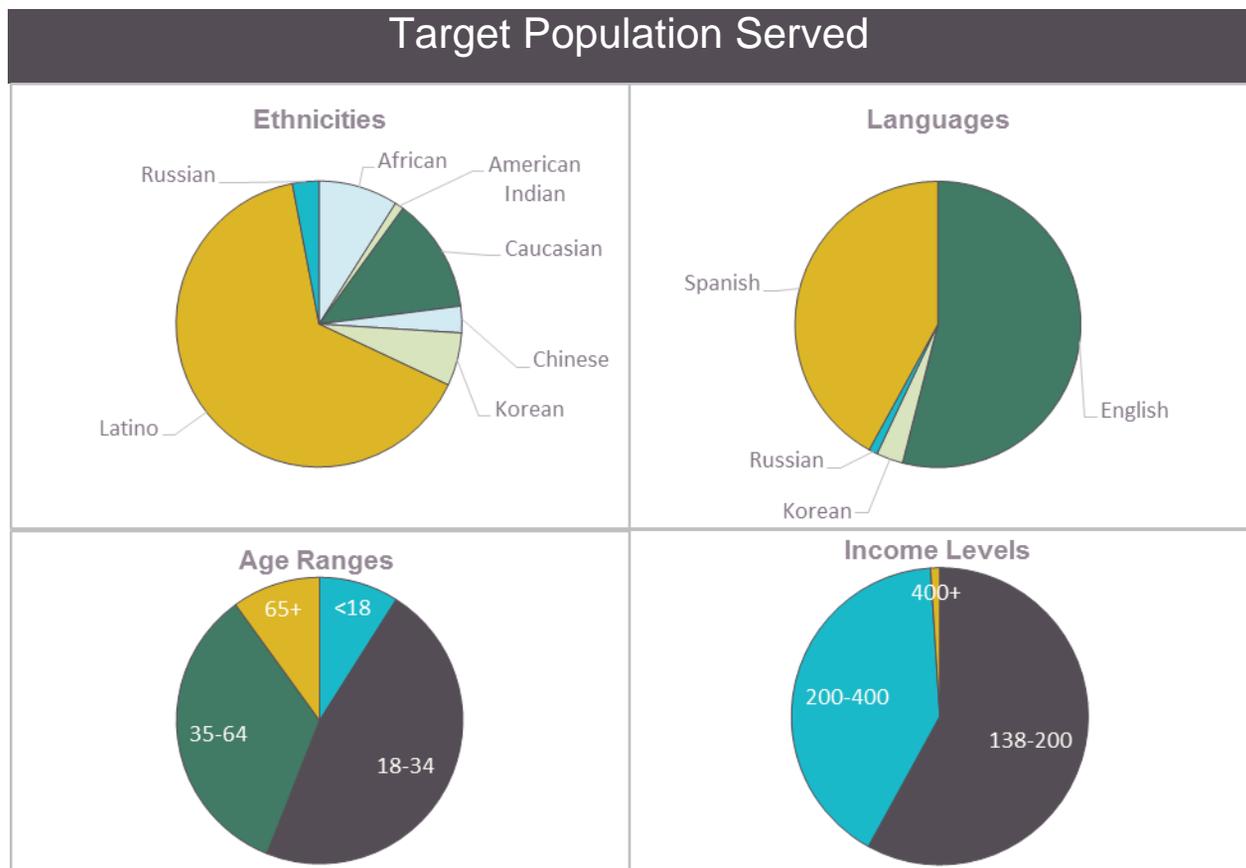
## Riverside County Black Chamber of Commerce

<b>Amount Requested: \$500,000</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Ellary Bhimji</b> Executive Director  <a href="http://www.riversidecountybcc.org">www.riversidecountybcc.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 48 # CECs: 51 Subcontractor # CECs: N/A		1,600
<b>Subcontractors:</b> Moreno Valley Public Library, Wright On Time Youth and Family Services, Inc.			



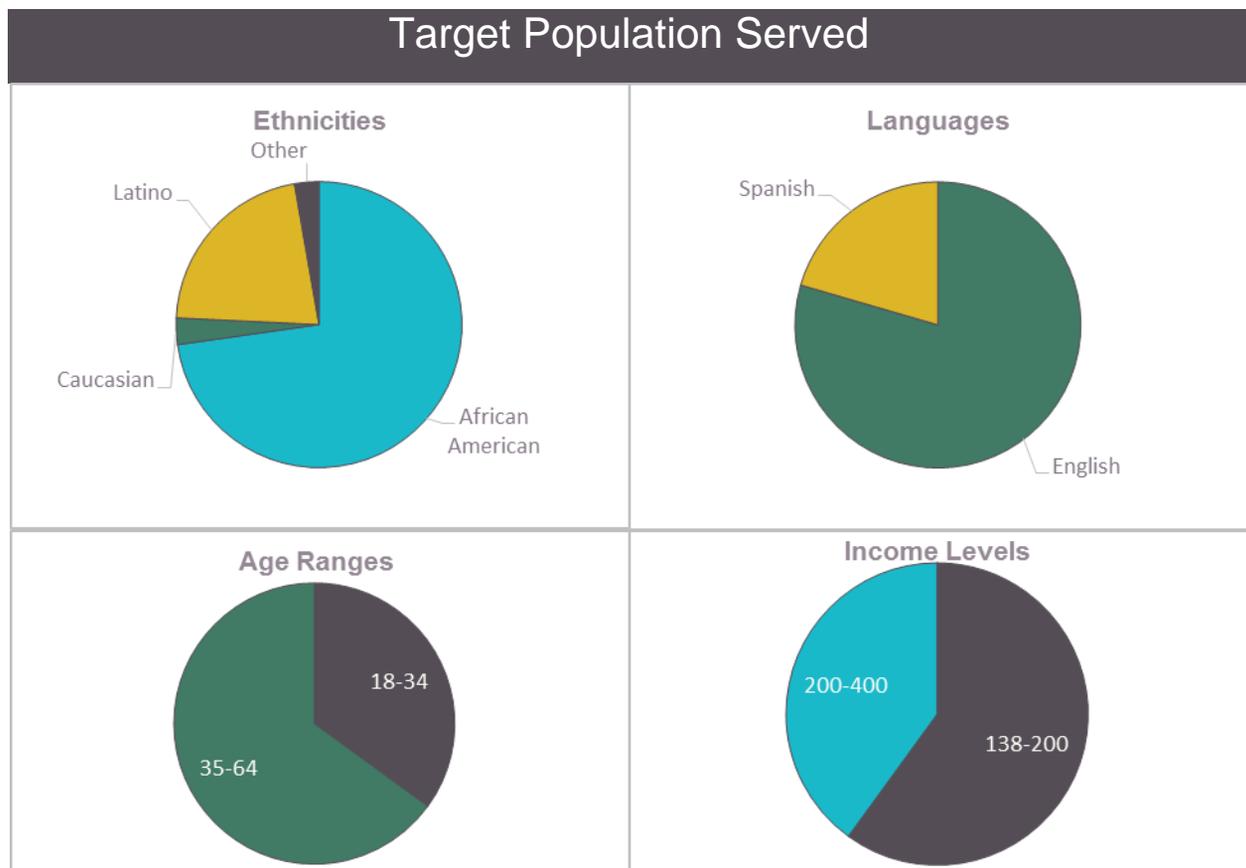
## Saban Community Clinic

<b>Amount Requested: \$182,894</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Rene Vega</b> Managed Care Manager  <a href="http://www.sabancommunityclinic.org">http://www.sabancommunityclinic.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 45 # CECs: 23 Subcontractor # CECs: 14	600	
<b>Subcontractors:</b> Venice Family Clinic			



## Sac Cultural Hub Media Foundation

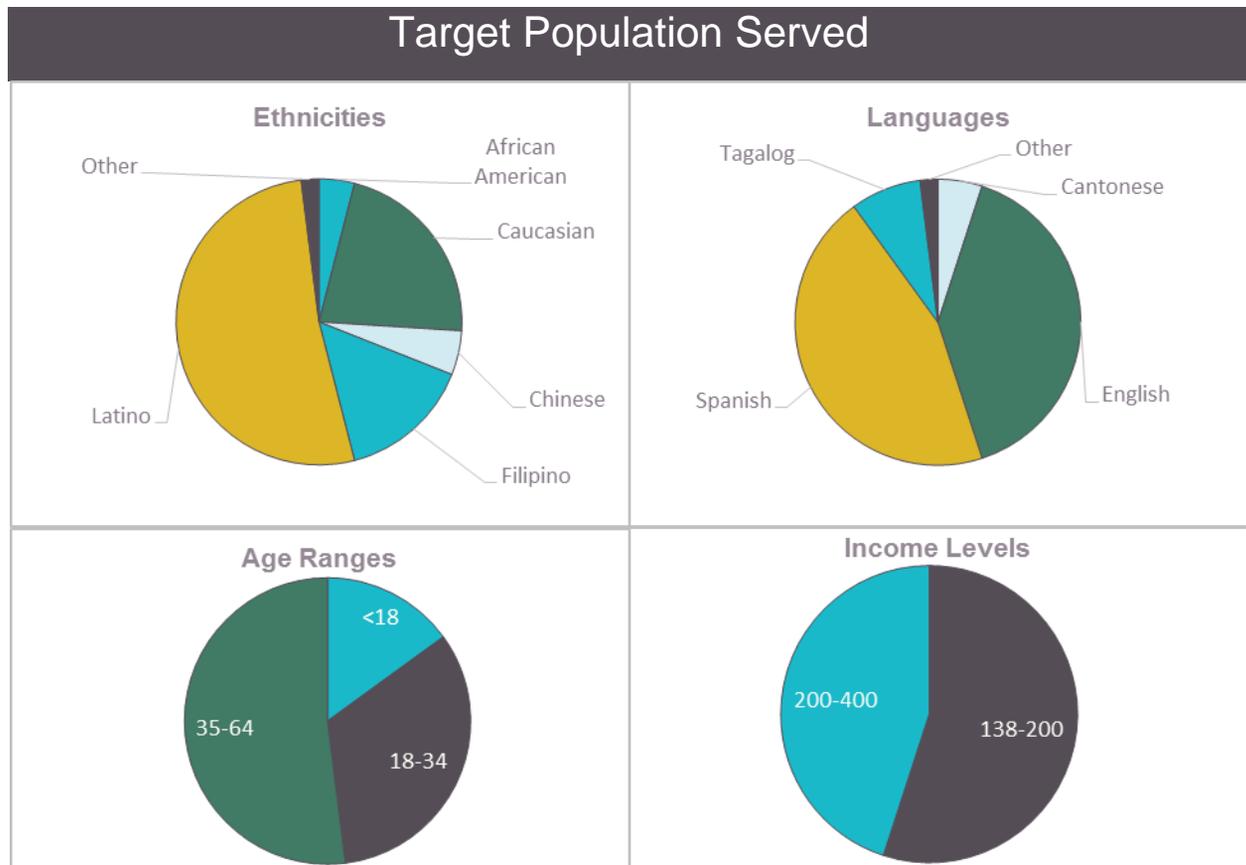
<b>Amount Requested: \$300,000</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$200,000</b>	
<b>Pleshette Robertson</b> Executive Director  <a href="http://www.sacculturalhub.com">www.sacculturalhub.com</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: 19	1,200	
<b>Subcontractors:</b> 1Solution			



## San Mateo County Health System

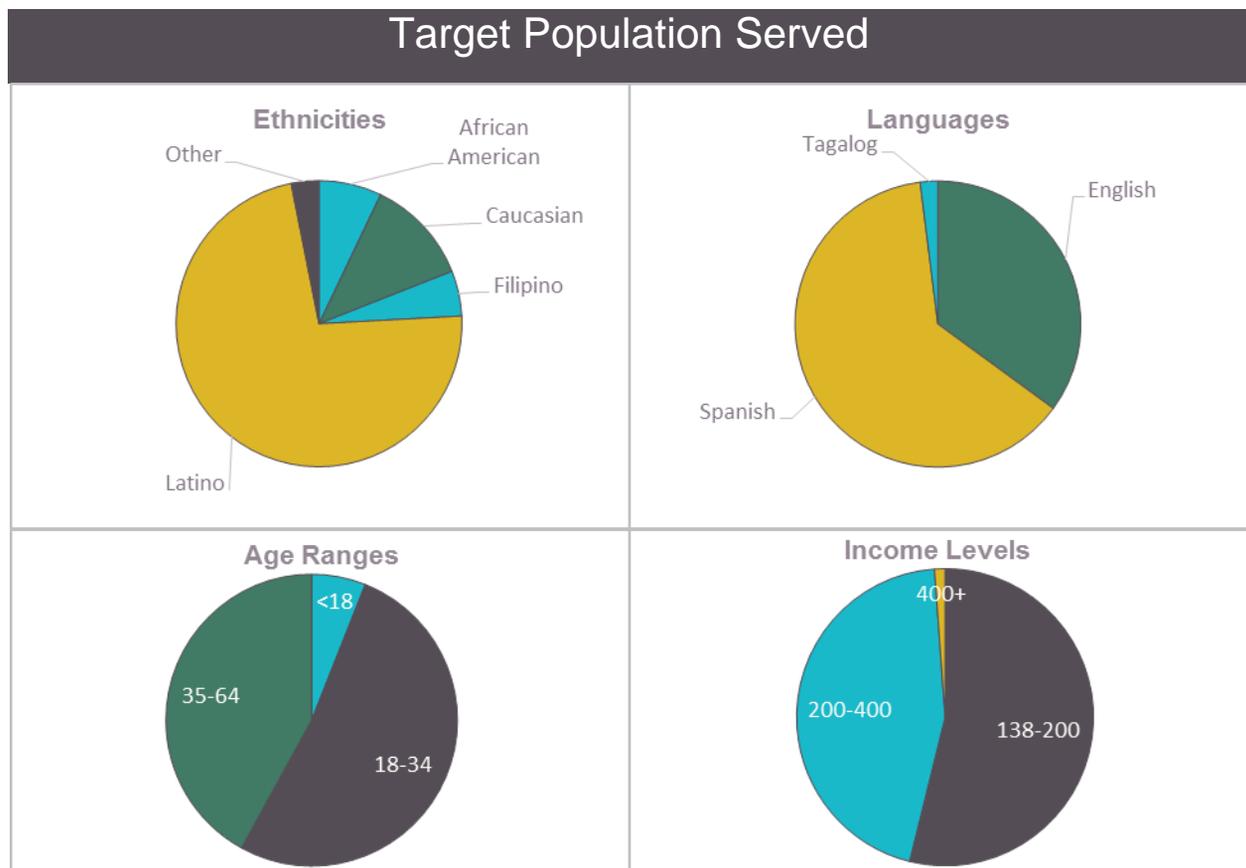
<b>Amount Requested: \$360,500</b>		<b>Navigator Funding: \$300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Srija Srinivasan</b> Director of Strategic Operations  <a href="http://smchealth.org">smchealth.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 16 # CECs: 51 Subcontractor # CECs: 13		1,250

**Subcontractors:** South County Community Health Center, Inc. dba Ravenswood Family Health Center, HealthWays, San Mateo County Community College District, San Mateo County Union Community Alliance



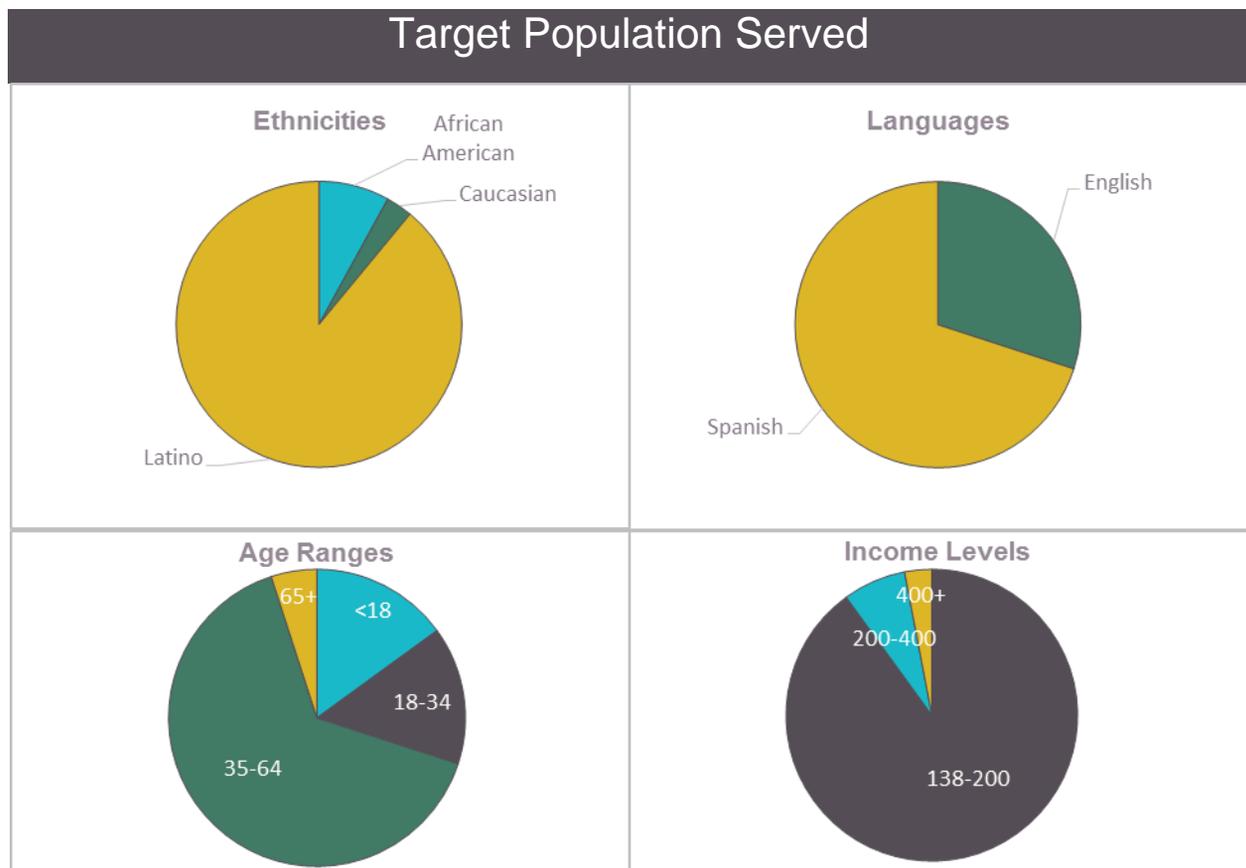
## Solano Coalition for Better Health

<b>Amount Requested: \$109,188</b>		<b>Navigator Funding: \$47,200</b>	
<b>Roll Over Amount: \$62,800</b>		<b>Total Funding: \$110,000</b>	
<b>Tamera Owens</b> Director of Operations  <a href="http://www.solanocoalition.org">www.solanocoalition.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 52 # CECs: 8 Subcontractor # CECs: N/A		350
<b>Subcontractors:</b> Solano County Department of Child Support Services			



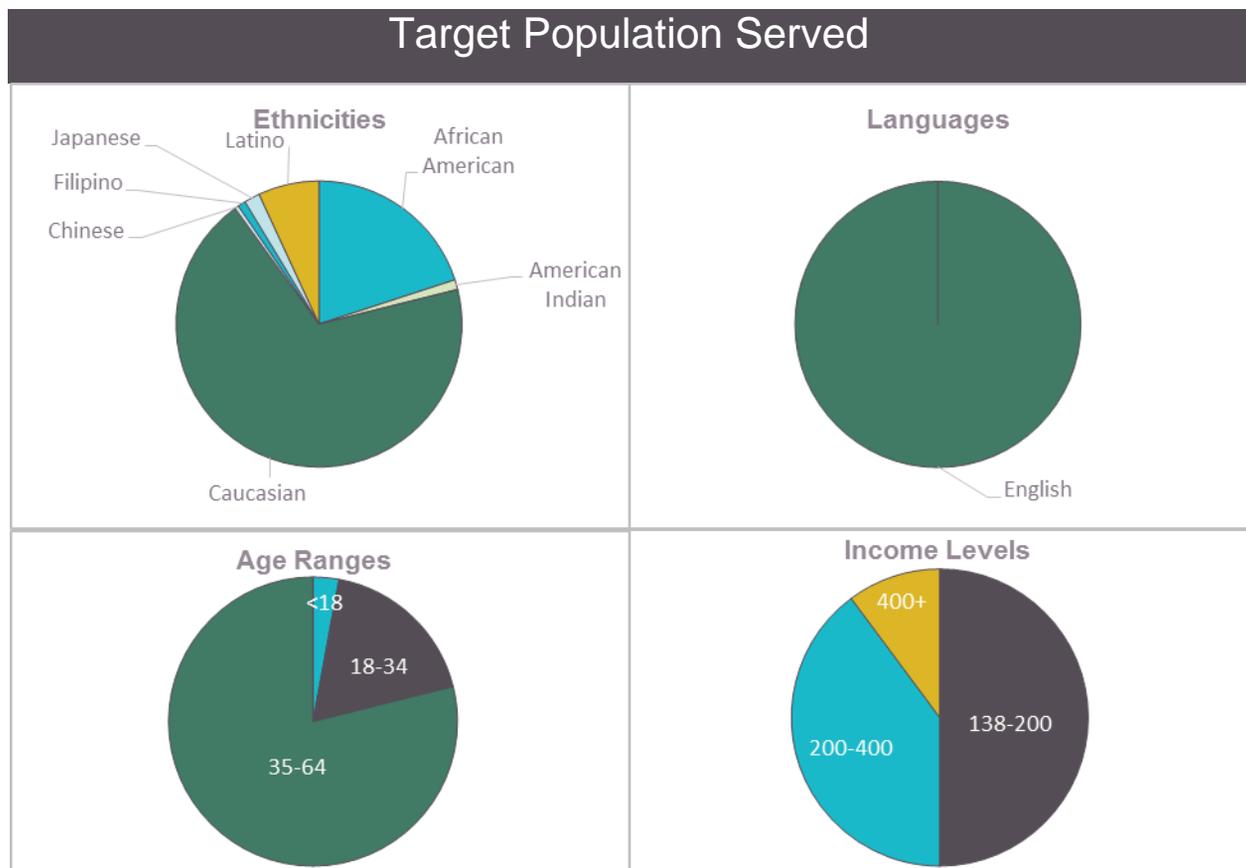
## St. Francis Medical Center of Lynwood Foundation

<b>Amount Requested: \$605,000</b>		<b>Navigator Funding: \$36,355</b>	
<b>Roll Over Amount: \$213,645</b>		<b>Total Funding: \$250,000</b>	
<b>Sheryl Addotta</b> Grants Manager  <a href="http://sfmcfoundation.dochs.org">sfmcfoundation.dochs.org</a>	<b>Program Affiliation</b>		<b>Effectuated Individuals</b>
	<input checked="" type="checkbox"/> CEE Rank: 66 # CECs: 16 Subcontractor # CECs: N/A		350
<b>Subcontractors: N/A</b>			



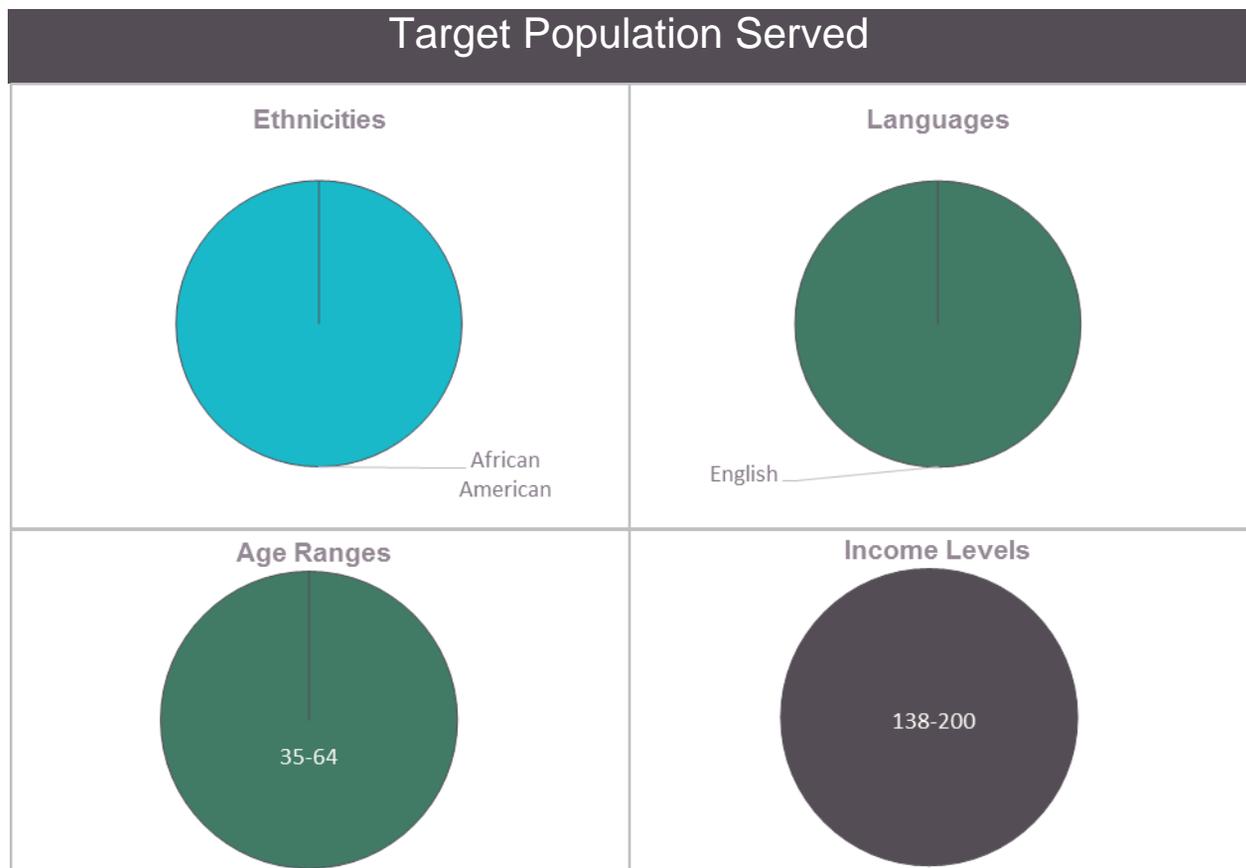
## The Actors' Fund of America

<b>Amount Requested: \$155,000</b>		<b>Navigator Funding: \$43,010</b>	
<b>Roll Over Amount: \$112,000</b>		<b>Total Funding: \$155,010</b>	
<b>Daniel Kitowski</b> Director of Health Services, Western Region  <a href="http://www.actorsfund.org">www.actorsfund.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	350
<b>Subcontractors: N/A</b>			



## The Green Foundation

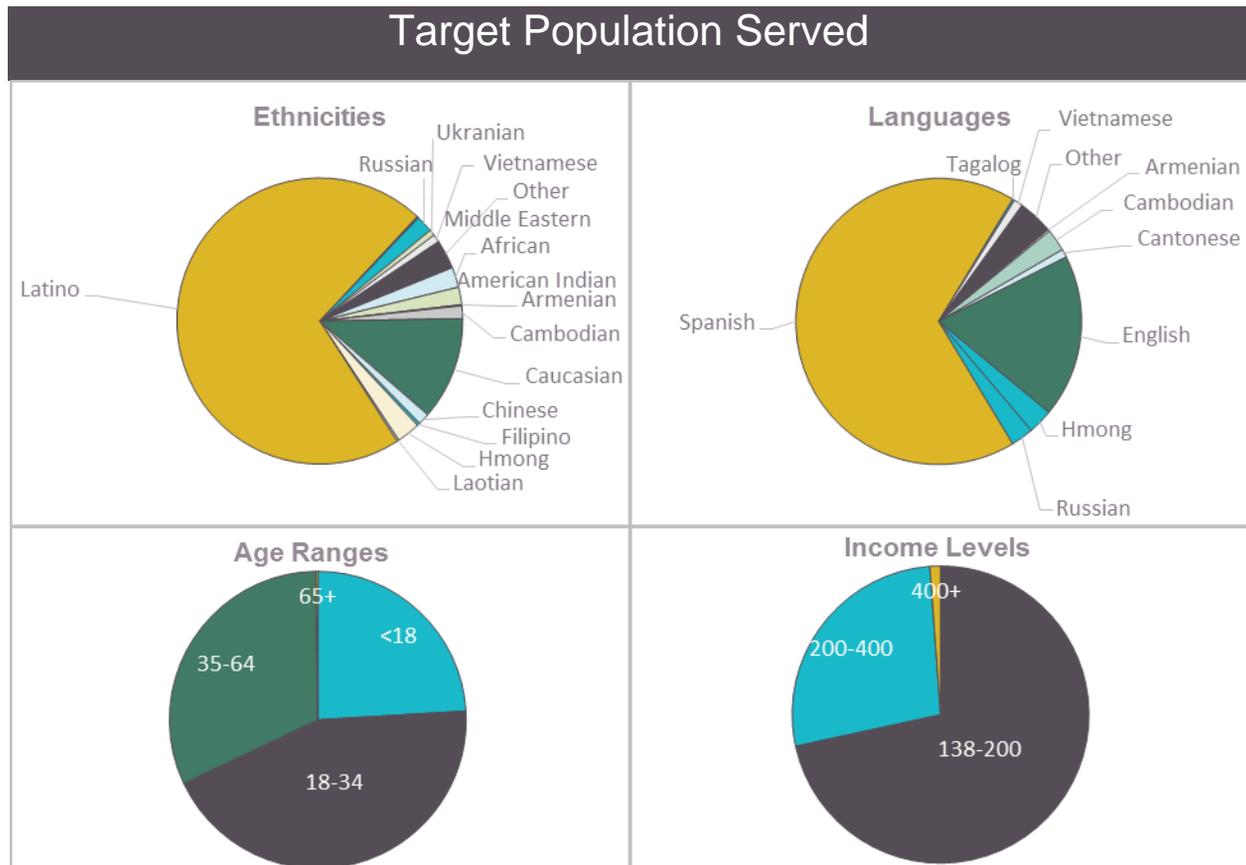
<b>Amount Requested: \$100,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Ernesta Wright</b> Executive Director  <a href="http://www.thegreenfoundation.net">www.thegreenfoundation.net</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	500	
<b>Subcontractors: N/A</b>			



## Tides Center/California Coverage & Health Initiatives

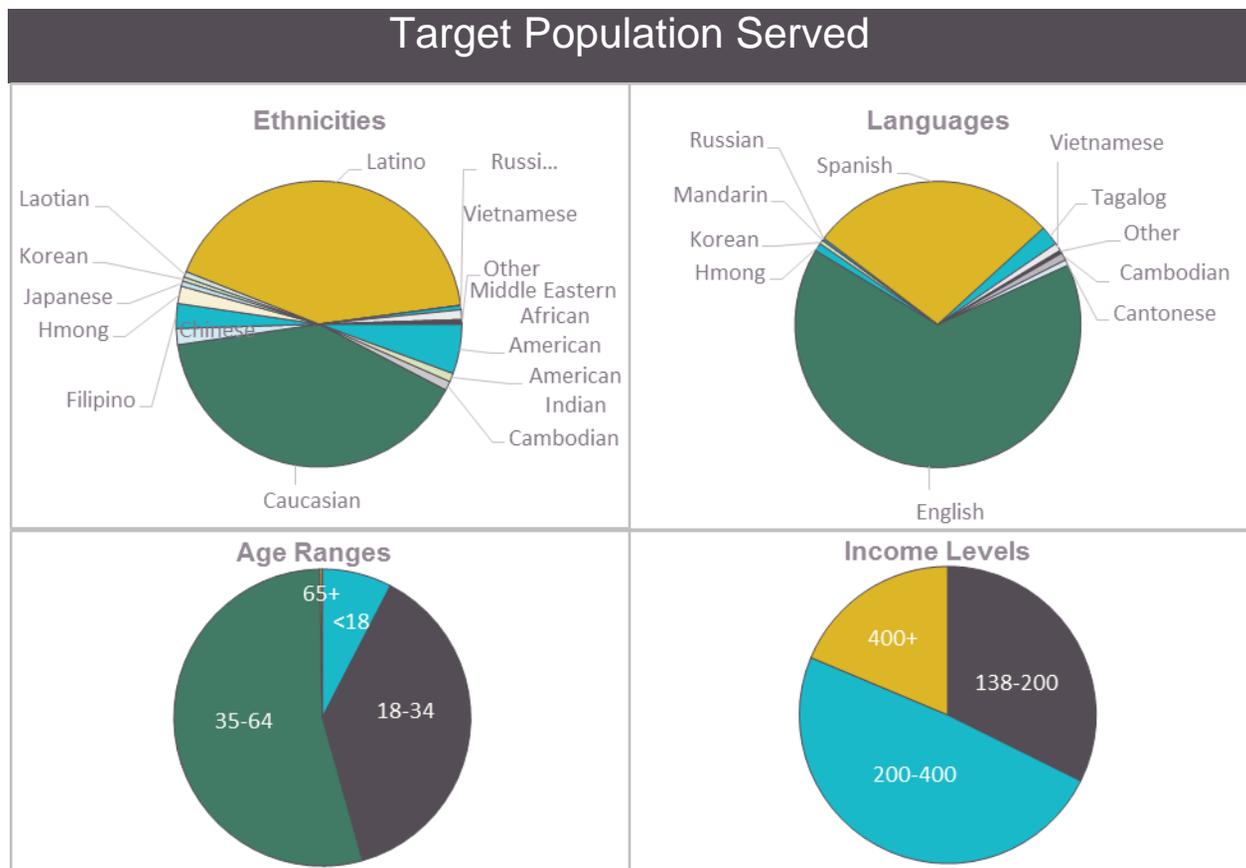
<b>Amount Requested: \$538,236</b>		<b>Navigator Funding: \$400,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$400,000</b>	
<b>Suzanne Shupe</b> Executive Director CCHI  <a href="http://cchi4families.org">cchi4families.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 287 # CECs: 4 Subcontractor # CECs: 73	2,100	

**Subcontractors:** Children’s Health Initiative of Orange County a sponsored project of the Volunteer Center of Greater Orange County dba OneOC, El Concilio The Council For The Spanish Speaking, Family Resource and Referral Center of San Joaquin, Health Information Society of the Victor Valley, Inland Congregations United for Change, Inland Empire United Way/211, Santa Barbara County Office of Education Community Health Initiative, The Community Health Foundation/Inland Empire Coverage and Health Initiative (IE-CHI), Yolo County Children’s Alliance



## UHW

<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$500,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$500,000</b>	
<b>Rebecca Miller</b> Director of Workforce Development  <a href="http://www.seiu-uhw.org/">http://www.seiu-uhw.org/</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input checked="" type="checkbox"/> CEE Rank: 572 # CECs: 10 Subcontractor # CECs: 52	3,500
<b>Subcontractors:</b> We Care Enough to Act			



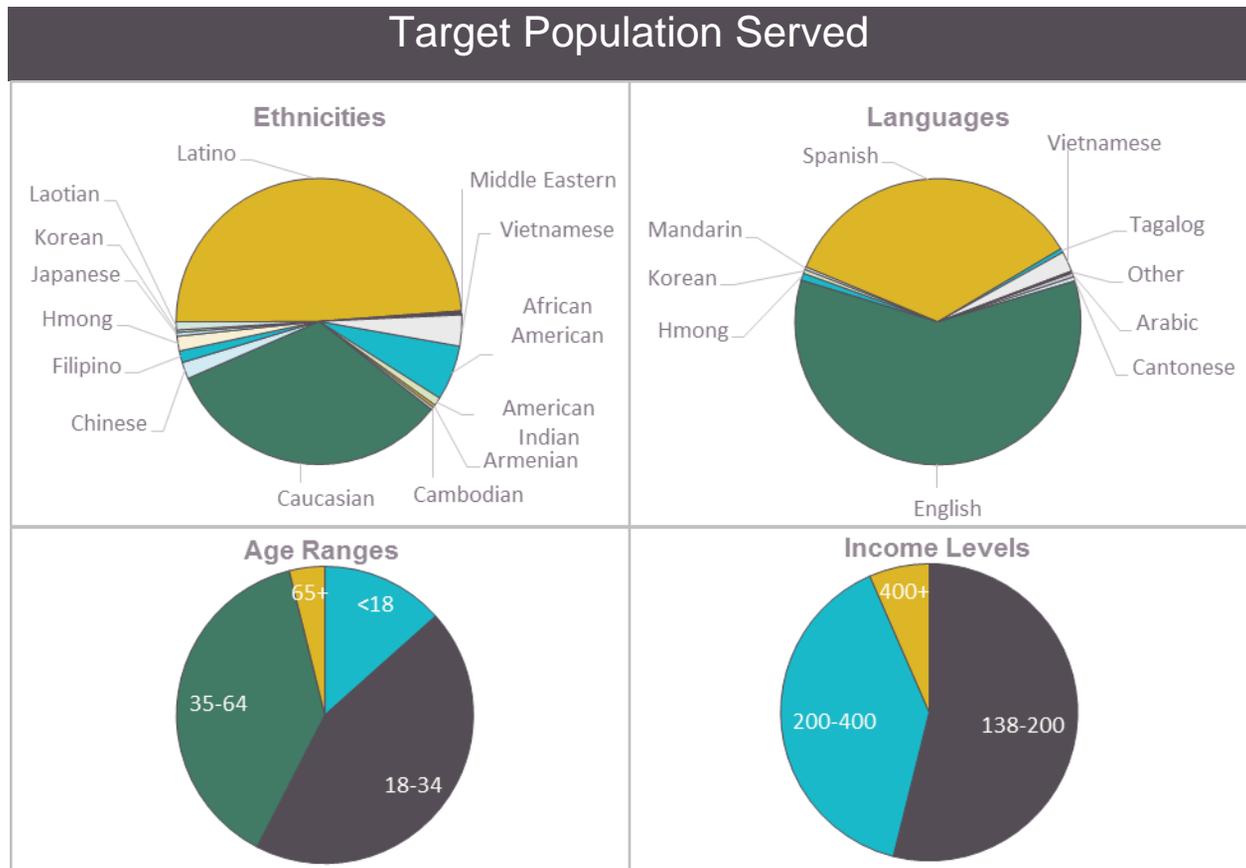
## Unidos Por La Musica

<b>Amount Requested: \$750,000</b>		<b>Navigator Funding: 300,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$300,000</b>	
<b>Oscar Ayon</b> President  <a href="http://www.unidosporlamusica.org">www.unidosporlamusica.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 30 # CECs: 2 Subcontractor # CECs: N/A	1,800	
<b>Subcontractors:</b> First Institute Training & Management, Inc.			



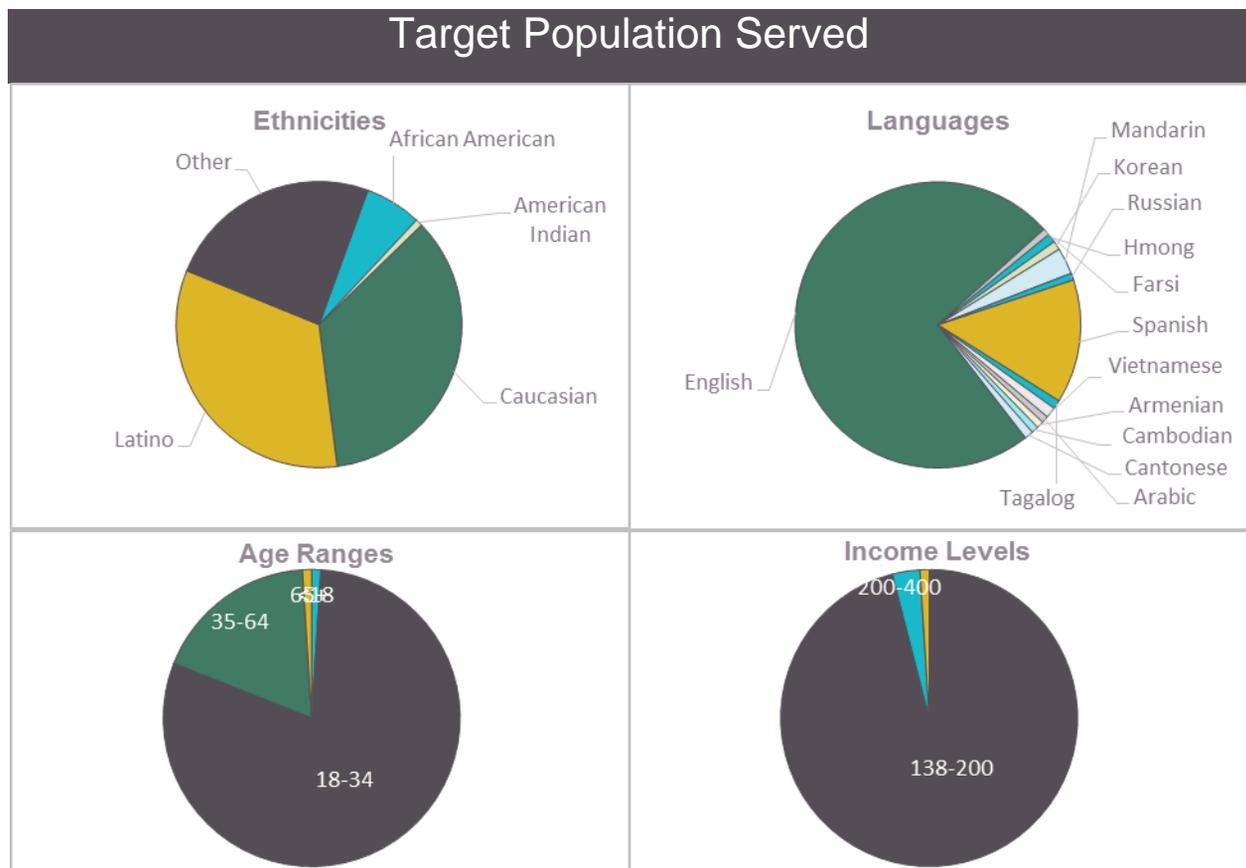
## United Ways of California

<b>Amount Requested: \$991,819</b>		<b>Navigator Funding: \$200,495</b>	
<b>Roll Over Amount: \$224,504</b>		<b>Total Funding: \$424,999</b>	
<b>Judy Darnell</b> Director of Public Policy  <a href="http://www.unitedwaysca.org">www.unitedwaysca.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input checked="" type="checkbox"/> CEE Rank: 222 # CECs: 9 Subcontractor # CECs: 3	1,400
<b>Subcontractors:</b> Kings United Way, United Way of Fresno County, United Way of Kern County, United Way of Merced County, United Way of Northern, United Way of Santa Cruz County, United Way of Stanislaus County, United Way of Tulare County, United Way of Ventura County, United Way Silicon Valley			



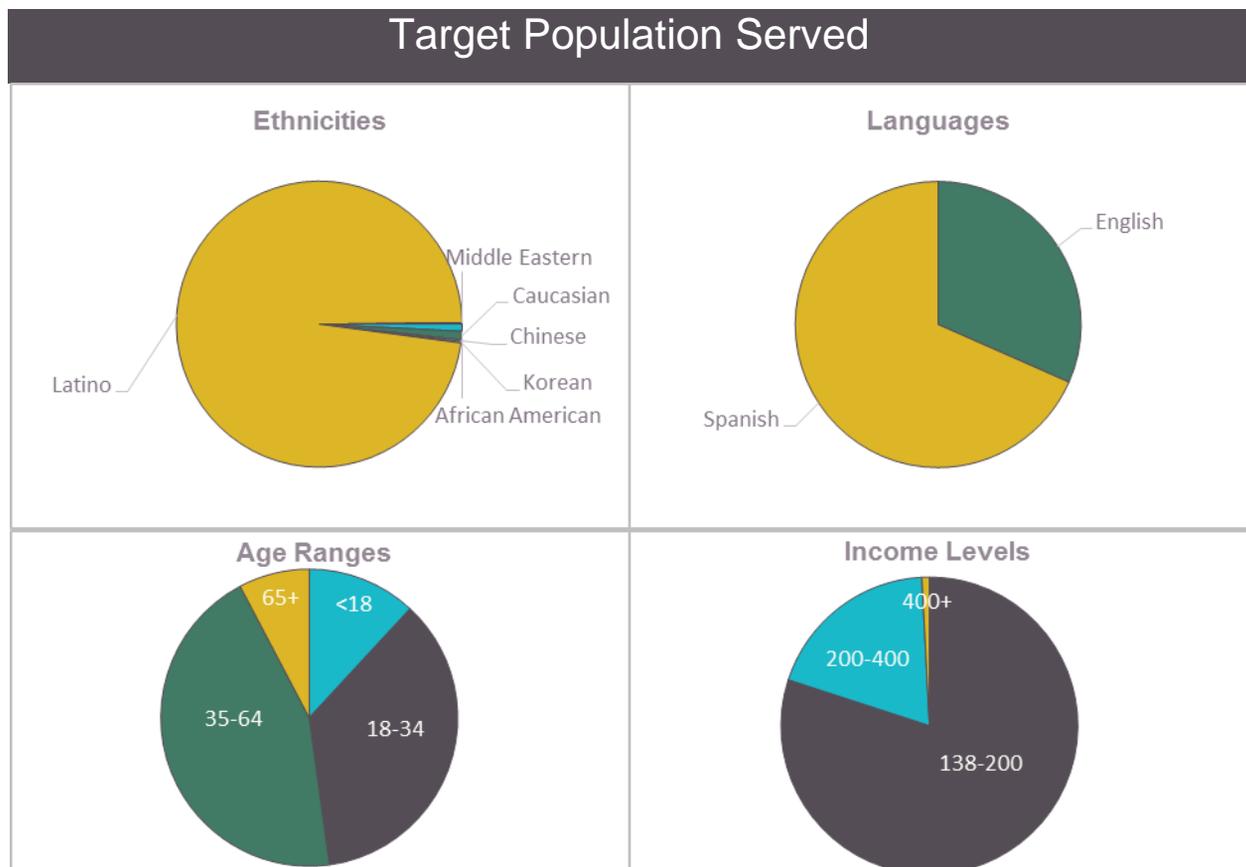
## University of Southern California

<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$100,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$100,000</b>	
<b>Darnell Cole</b> Associate Professor  <a href="http://www.usc.edu">www.usc.edu</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 792 # CECs: 9 Subcontractor # CECs: N/A	700	
<b>Subcontractors: N/A</b>			



## Vision y Compromiso

<b>Amount Requested: \$1,000,000</b>		<b>Navigator Funding: \$238,452</b>	
<b>Roll Over Amount: \$261,548</b>		<b>Total Funding: \$500,000</b>	
<b>Maria Lemus</b> Executive Director  <a href="http://www.visionycompromiso.org">www.visionycompromiso.org</a>	<b>Program Affiliation</b>	<b>Effectuated Individuals</b>	
	<input checked="" type="checkbox"/> CEE Rank: 511 # CECs: 12 Subcontractor # CECs: N/A	1,150	
<b>Subcontractors: N/A</b>			



## Young Invincibles

<b>Amount Requested: \$200,000</b>		<b>Navigator Funding: \$200,000</b>	
<b>Roll Over Amount: N/A</b>		<b>Total Funding: \$200,000</b>	
<b>Marielle Costanza</b> Development Director  <a href="http://www.younginvincibles.org">www.younginvincibles.org</a>		<b>Program Affiliation</b>	<b>Effectuated Individuals</b>
		<input type="checkbox"/> CEE Rank: N/A # CECs: N/A Subcontractor # CECs: N/A	1,200
<b>Subcontractors: N/A</b>			

