

COVERED CALIFORNIA POLICY AND ACTION ITEMS

June 15, 2023 Board Meeting

COVERED CALIFORNIA'S PROPOSED FISCAL YEAR 2023-2024 BUDGET

Jim Watkins, CPA, Chief Financial Officer Financial Management Division



Enrollment & Revenue Forecast



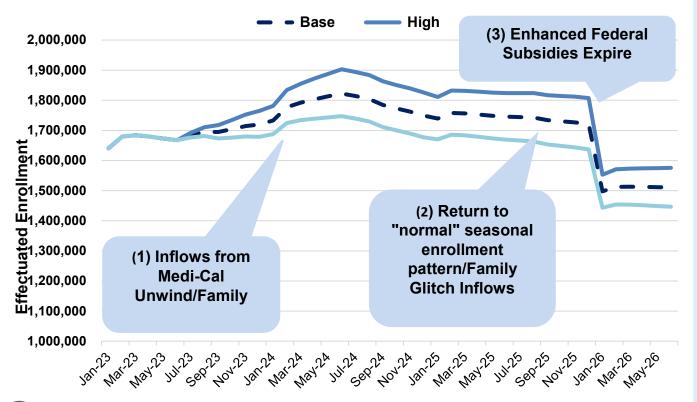
FORECASTING STRATEGY: ADJUSTMENTS TO STATISTICAL BASELINE ESTIMATES

- Inflows from Medi-Cal: Individuals will exit Medi-Cal when eligibility redeterminations resume. Inflows will occur starting July 2023
 - Between 17,856 and 33,066 individuals per month may enroll between July 2023 and June 2024.
- 2. Inflow from Family Glitch Fix: Dependents who have not been offered affordable employersponsored insurance and were formerly not entitled to Advance Premium Tax Credits (APTCs) are now eligible for APTCs.
 - Between 62,000 and 149,000 may enroll
 - Phased-in between FY 2023-24 and FY 2025-26
- 3. Disenrollments due to Expiration of enhanced subsidies: Due to current law, it is assumed that the American Rescue Plan's subsidies expire after December 2025, resulting in exits from Covered California. This impacts the FY 2025-26 enrollment forecast.
 - Between 198,000 and 260,000 may exit when the enhanced federal subsidies expire June 15, 2023





FY 2023-24 THROUGH FY 2025-26: MULTI-YEAR ENROLLMENT FORECAST



Over the three-year forecasting period, Covered California enrollment will reflect three distinct phases.

- the net Medi-Cal Unwind Inflow Period and Family Glitch inflows,
- the Return-to-Normal Enrollment Pattern and Family Glitch inflows, and
- 3. the enhanced subsidies expiration period. It is assumed that consistent with current law, the enhanced federal subsidies expire at the end of 2025, inducing "sticker shock" among a portion of the enrolled Covered California population.



FORECASTED OPERATING REVENUE – HIGH, BASE, AND LOW (\$ IN MILLIONS)

| Revenue | FY 2023-24 | FY 2024-25 | FY 2025-26 |
|---|----------------------|------------|------------|
| Individual Market Participation Rate | 3.25% | 3.25% | 3.25% |
| CCSB Participation Rate | 5.2% | 5.2% | 5.2% |
| Total Forecasted Participation Fee Revenue- High | \$ 471.8 | \$ 513.5 | \$ 500.0 |
| Total Forecasted Participation Fee Revenue-Base | <mark>\$459.6</mark> | \$489.2 | \$ 471.0 |
| Total Forecasted Participation Fee Revenue-Low | \$ 443.5 | \$ 456.6 | \$ 433.3 |
| Member Months | FY 2023-24 | FY 2024-25 | FY 2025-26 |
| Total Forecasted Member Months- High | 21,503,833 | 22,108,418 | 20,320,200 |
| Total Forecasted Member Months- Base | 20,953,189 | 21,186,633 | 19,457,123 |
| Total Forecasted Member Months- Low | 20,442,006 | 20,307,728 | 18,610,324 |

All revenue forecasts assume that the federal enhanced subsidies expire at the end of 2025.

The revenue forecasts presented here assume the following premium growth estimates:

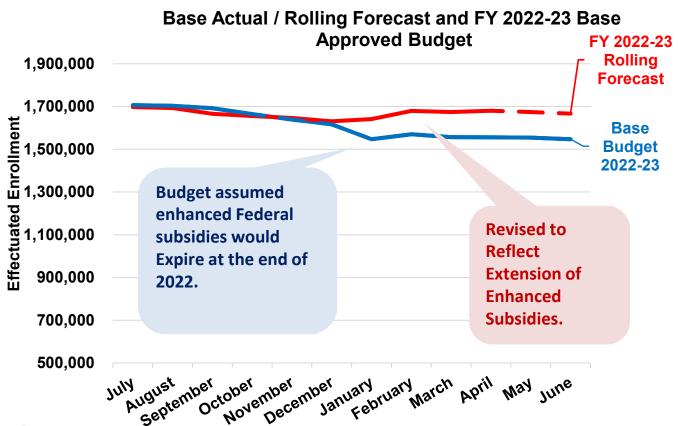
- High: 2024-7%, 2025-6%, and 2026-5%
- Base: 2024-7%, 2025-5%, and 2026-4%
- Low: 2024-5%, 2025-4%, and 2026-3%

These premium growth expectations take into consideration not only carrier rate increases, but consumer behavior. From year-to-year consumers shop around and may select different metal tiers or plans.

The individual market participation fee is 3.25% throughout the forecast range. The CCSB participation fee is 5.2% throughout the forecast range.



COVERED CALIFORNIA'S ROLLING FORECAST



Covered California continually evaluates its enrollment and revenue throughout the FY using a rolling forecast.

The rolling forecast allows
Covered California to react to
changing circumstances,
including changes to healthcare
policy, the macroeconomic
environment, the labor market,
and other events, and recalibrate its enrollment and
revenue outlook each month
based on what is occurring.

As the Medi-Cal continuous coverage unwind unfolds in FY 2023-24, Covered California will continue to revise its enrollment and revenue forecast each month to reflect the actual inflows from Medi-Cal.



FY 2023-24

Proposed Budget Change Requests



FY 2023-24 BUDGET AUGMENTATIONS

The FY 2023-24 budget will add \$32.2 million in additional funding above the baseline to meet the following priorities and goals:

- 1. \$22.2 million to fund efforts to inform and support Californians throughout the Medi-Cal continuous coverage unwind.
- 2. \$3.0 million dollars for Information Management and Security
- 3. \$3.3 million for continued space consolidation and facility improvements.
- 4. \$1.1 million to support Covered California for Small Business and upgrade operations.
- 5. \$2.6 million to fund initiatives tied to specific strategic goals identified during Covered California's recent strategic planning sessions.

One-Time Funding
Represents 74% of the Total
Proposed Budget
Augmentations



One-Time Funding Requests \$23.7 74%



FY 2023-24 Proposed Expenditure Budget



COVERED CALIFORNIA'S FY 2023-24 PROPOSED BUDGET SUMMARY

April May **January February** March June to Baseline **Previous** FY 2023-24 FY 2023-24 FY 2023-24 Year's Budget FY 2023-24 Proposed **Approved** Changes Budget Budget **Approved** Budget Budget FY2022-23 \$32.2 M \$422.9 M \$11.6 M \$411.4 M \$455.1 M



FY 2023-24 PROPOSED BUDGET BY EXPENDITURE CATEGORY

| | Fiscal Year 2023-24 | Fiscal Year 2023-24 | Difference Between FY |
|--------------------------------------|------------------------|------------------------|---|
| | Baseline Budget | Proposed Budget | 2023-24 Baseline and Proposed FY 2023-24 Budget |
| Positions | 1468 | 1475 | 7 |
| Operating Expenditures | | | |
| Personnel Expenditures | \$ 176,237,199 | \$ 177,064,746 | \$ 827,547 |
| Other Operating Expenditures | \$ 200,457,664 | \$ 228,521,797 | \$ 28,064,133 |
| Subtotal | \$ 376,694,863 | \$ 405,586,543 | \$ 28,891,680 |
| Allocated Expenditures | _ | _ | _ |
| Prorata/Supp. Pension/Other | 19,111,015 | \$ 19,111,015 | <u>-</u> |
| Total Operating Expenditures | \$ 395,805,878 | \$ 424,697,558 | \$ 28,891,680 |
| Capital Investments | | | |
| CalHEERs | \$ 24,773,115 | \$ 24,773,115 | \$ - |
| Other | \$ 2,391,000 | \$ 5,651,000 | \$ 3,260,000 |
| Total - Capital Project Expenditures | \$ 27,164,115 | \$ 30,424,115 | \$ 3,260,000 |
| Total Budgeted Expenditures | \$ 422,969,992 | \$ 455,121,672 | \$ 32,151,680 |
| | | | |

The proposed FY 2023-24 budget totals \$455.1 million, or \$32.2 million above the baseline.

Staffing is proposed to increase by 7, from 1,468 to 1,475.

Personnel expenditures will rise from the baseline total of \$176.2 million to \$177.1 million, or \$827,547.

Other operating expenditures increase by \$28.1 million, with \$23.3 million related to one-time expenditures. One-time OOE represent 83% of the total proposed OOE budget augmentations.

Capital expenditures increase by \$3.3 million above baseline.

Total proposed budget expenditures increase \$32.2 million above the baseline, or 7.6%.



FY 2023-24

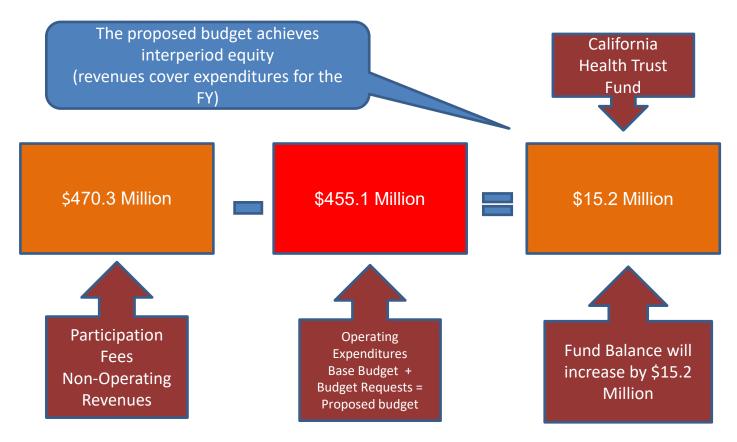
Forecasted Budgetary

Fiscal Year Outcomes For

FY 2023-24, FY 2024-25, FY 2025-26



FY 2023-24 PROPOSED BUDGET OUTCOME





Action Items



RECOMMEND APPROVAL OF COVERED CALIFORNIA'S FY 2023-24 BUDGET AND 2024 PARTICIPATION RATES

Covered California recommends that the Board adopt Board Resolution 2023-31 to:

- Approve the Operating and Capital Budget for FY 2023-24, providing expenditure authority of \$455,121,672
- □ Grant the Executive Director authority to make adjustments to the Operating Budget, provided that Fiscal Year 2023-24 expenditures remain at or below the level of expenditure authority approved by the Board.
- □ Charge a per-member-per-month participation fee of 3.25 percent for plan year 2024 on Qualified Health Plans, including dental plans, sold through the individual exchange, and 5.2 percent of premiums for such plans sold through Covered California for Small Business.



PUBLIC COMMENT

CALL: (877) 336-4440

PARTICIPANT CODE: 6981308

- □ To request to make a comment, press 10; you will hear a tone indicating you are in the queue for comment. Please wait until the operator has introduced you before you make your comments.
- If watching via the live webcast, please mute your computer to eliminate audio feedback while calling in. Note, there is a delay in the webcast.
- □ The call-in instructions can also be found on page two of the Agenda.

EACH CALLER WILL BE LIMITED TO TWO MINUTES PER AGENDA ITEM

NOTE: Written comments may be submitted to BoardComments@covered.ca.gov.

